

Historic, Archive Document

Do not assume content reflects current scientific knowledge, policies, or practices.

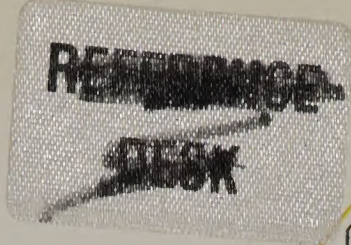


United States
Department of
Agriculture

Cooperative State
Research, Education
and Extension Service

July 1998

a H D1476
.U6S635



Small Farm Resource Guide

USDA
NAT'L AGRIC LIBRARY
2003 JAN -9 P 11:06
CONSULT SERIAL RECORDS
AND SERIALS DIVISION

SMALL FARM RESOURCE GUIDE

FIRST EDITION

By Denis Ebodaghe

For ordering information of this guide*

Please contact: The Small Farm Program
USDA-Cooperative State Research,
Education and Extension Service
Plant and Animal Systems
Stop 2220, 1400 Independence Ave, S.W.
Washington, DC 20250-2220
Phone: 202-401-4385; Fax: (202) 401-5179
E-mail: sfp@reeusda.gov

***Small Farm Resource Guide is also available
on the CSREES Home Page at:
<http://www.reeusda.gov/smallfarm>**

**Printed in the United States of America
By the Office of Operations, Mail and Reproduction
Management Division, U. S. Department of Agriculture
Washington, DC 20250**

**DATE PUBLISHED:
July 27, 1998**

**By Denis Ebodaghe, Ph.D.
National Program Leader Small Farms**

DISCLAIMER

Reference to any commercial product or service is made with the understanding that no discrimination is intended, and no endorsement by the U. S. Department of Agriculture is implied.

The U.S. Department of Agriculture (USDA) prohibits discrimination in all its programs and activities on the basis of race, color, national origin, gender, religion, age, disability, political beliefs, sexual orientation, and marital or family status. (Not all prohibited bases apply to all programs.) Persons with disabilities who require alternative means for communication of program information (Braille, large print, audiotape, etc.) should contact USDA's TARGET Center at 202-720-2600 (voice and TDD).

To file a complaint of discrimination, write:

USDA, Director, Office of Civil Rights,
Room 326-W, Whitten Building,
1400 Independence Avenue, SW,
Washington, DC 20250-9410

or call 202-720-5964 (voice or TDD).

USDA is an equal opportunity provider and employer.

USDA-CSREES SMALL FARM PROGRAM STAFF

Denis Ebodaghe

National Program Leader, Small Farms

Phone: (202) 401-4385

Fax: (202) 401-5179

E-mail: debodaghe@reeusda.gov

Mickie Swisher

Small Farm Specialist

Phone: (202) 401-4900

Fax: (202) 401-5179

E-mail: mswiper@reeusda.gov

Betty Hodges

Program Assistant

Phone: (202) 401-6861

Fax: (202) 401-5179

E-mail: bhodges@reeusda.gov

Stephanie Olson

Editor, Small Farm Digest

Phone: (202) 401-6544

Fax: (202) 401-5179

E-mail: solson@reeusda.gov

LaTracey Lewis

Office Automation Assistant

Phone: (202) 401-4587

Fax: (202) 401-5179

E-mail: llewis@reeusda.gov

Mailing address of Small Farm Program staff

Small Farm Program

USDA--Cooperative State Research,
Education and Extension Service

Mail Stop 2220,

1400 Independence Ave., S.W.

Washington, DC 20250-2220

E-Mail: sfp@reeusda.gov

Tollfree: 1-800-583-3071

Website:

<http://www.reeusda.gov/smallfarm>

SHOWCASE OF PUBLICATIONS

9-30

ARKANSAS

Appropriate Technology Transfer for Rural Areas

31

Arkansas Land and Farm Development Corp.

31

Arkansas State Plant Board

32

Dale Bumpers Small Farm Research Center

32

Duke Land and Community, INC.

32

Heifer Project International

32

Lee County Cooperative

32

Small Farmers Cooperative of Arkansas

33

The Southern Sustainable Agriculture Working Group

33

University of Arkansas-Fayetteville

34

University of Arkansas-Pine Bluff

34

Contents

INTRODUCTION 1

ALABAMA

Alabama A&M University 2

Alabama Department of Agriculture & Industries 2

Auburn University 3

Federation of Southern Cooperatives/Land Assistance Project 3

Tuscaloosa Community Supported Agriculture Project 4

Tuskegee University 4

ALASKA

Alaska Division of Agriculture 5

University of Alaska 5

AMERICAN SAMOA

American Samoa Community College 6

American Samoa Department of Agriculture 7

American Samoa Farmers Cooperative 7

American Samoa Farmers Federation 7

Natural Resources Conservation Service 7

ARIZONA

Arizona Department of Agriculture 8

Diné College 8

University of Arizona 8

SHOWCASE OF PUBLICATIONS 9-30

ARKANSAS

Appropriate Technology Transfer for Rural Areas 31

Arkansas Land and Farm Development Corp. 31

Arkansas State Plant Board 32

Dale Bumpers Small Farm Research Center 32

Delta Land and Community, INC 32

Heifer Project International 32

Lee County Cooperative 33

Small Farmers Cooperative of Arkansas 33

The Southern Sustainable Agriculture Working Group 33

University of Arkansas-Fayetteville 34

University of Arkansas-Pine Bluff 34

CALIFORNIA

AgAccess	35
Bio-Integral Resource Center	35
California Department of Food and Agriculture	36
California Federation of Certified Farmers' Markets	36
California Latino Ag. Association	36
Community Alliance with Family Farmers	36
D-Q University	36
Hmong American Community, Inc.	36
The Hot 50 Farm Marketing Tips	37
MetroFarm	37
Organic Farming Research Foundation	37
Rural Development Center	37
Ten Speed Press	38
University of California--Davis	38
Union Sin Fronteras	40
USDA-Farm Service Agency	40
USDA-Natural Resources Conservation Service	40
USDA-Rural Development	40

COLORADO

Colorado Department of Agriculture	41
Colorado State University	41
Women Involved in Farm Economics	42

CONNECTICUT

Connecticut Department of Agriculture	42
Grassroots Economic Organizing Newsletter	43
University of Connecticut	43

DELAWARE

Delaware Department of Agriculture	44
Delaware State University	44
University of Delaware	44

DISTRICT OF COLUMBIA

Agricultural Retailers Association	45
American Farmland Trust	45
American Mushroom Institute	46
American Nursery & Landscape Association	46
American Society of Farm Managers & Rural Appraisers	46
Asian Pacific American Network in Agriculture	46
Association for Community Based Education	46
Center for Community Change	46
Farm Aid	46
The Farm Credit Council	47
Farmworker Justice Fund	47
Healthy Harvest Society	47
Hmong National Development, Inc.	47
Housing Assistance Council	48
Institute for Local Self Reliance	48
National Association of State Departments of Agriculture	48
National Council of Farmer Cooperatives	48
National Family Farm Coalition	48
National Farmers Union	49
National Food Processors Association	49
National Frozen Foods Association	49
National Peanut Growers Group	49
National Sunflower Association	49
National Turkey Federation	49
North American Equipment Dealers Association	49
Rural Coalition	50
United Methodist Church, General Board of Church and Society	50
The Urban Agriculture Network	50
National Commission on Small Farms	51
United States Department of Agriculture--Agencies	52
Agricultural Marketing Service	52
National Organic Program	52
Agricultural Research Service	52
Alternative Agricultural Research & Commercialization Center	53
Coalition of Minority Employees	53
Cooperative State Research, Education and Extension Service	54
Small Farm Program	54
Sustainable Agriculture Research and Education Program	55
Economic Research Service	56
Farm Service Agency	57
Food and Consumer Service	59
Foreign Agricultural Service	60

DISTRICT OF COLUMBIA--continued

Forest Service	60
National Agricultural Statistics Service	61
National Office of Outreach	
Small Farmer Outreach and Technical Assistance Program . . .	63
Natural Resources Conservation Service	62
Environmental Quality Incentives Program	63
Risk Management Agency	64
Rural Development	65
University of the District of Columbia	65

FLORIDA

Bert & Mary Meyer Foundation	66
Farmworkers' Association of Florida	66
Florida A&M University	66
Florida Department of Agriculture and Consumer Services	67
Organic Trade Association	67
University of Florida	68

GEORGIA

Center for Community Development	69
Fort Valley State University	69
Georgia Department of Agriculture	69
Southern Region Sustainable Agriculture Research and Education Program	69
University of Georgia	70

GUAM

Guam Department of Agriculture	70
University of Guam	70

HAWAII

Hawaii Department of Agriculture	71
University of Hawaii	71

IDAHO

The Center for Small Acreage Farming	72
Idaho Department of Agriculture	72
Idaho Rural Society	72
Palouse Clearwater Environmental Institute	72
University of Idaho	73

ILLINOIS

Equipment Manufacturers Institute	74
Farm Foundation	74
Illinois Department of Agriculture	74
Illinois Stewardship Alliance	74
Illinois Sustainable Agriculture Network	75
University of Illinois--Urbana	75

INDIANA

Conservation Technology Information Center	76
Enterprising Ideas for Farmers, Ranchers and Rural Families with Physical Disabilities	76
Indiana Department of Natural Resources	77
Purdue University	77

IOWA

Iowa Department of Agriculture and Land Stewardship	78
Iowa State University	78
Midwest Plan Service	79
National Catholic Rural Life Center	79
North Central Rural Development Center	79
Practical Farmers of Iowa	80
Prairiefire Rural Action	80
Soil & Water Conservation Society	80

KANSAS

Agriculture Compliance Assistance Center	80
American Farm Bureau of Women	81
Haskell Indian Nations University	81
The Kansas City Food Circle	81
Kansas Rural Center	81
Kansas State Board of Agriculture	82
Kansas State University	82

KENTUCKY

Agricultural Women's Leadership Network	83
Center for Sustainable Systems	83
Kentucky Appalachian Ministry	83
Kentucky Department of Agriculture	83
Kentucky State University/University of Kentucky	84
Presbyterian Church (USA)	84

LOUISIANA

A Child's Organic Garden	85
Acres U.S.A. — A Voice for Eco-Agriculture	85
Agreements for Rural Landowners	85
A Guide to Raising Chickens	85
Chicken Tractor	86
Farms of Tomorrow	86
How to Make \$100,000 Farming 25 Acres	86
Louisiana Department of Agriculture	86
Louisiana State University	86
Preserving Family Lands	87
Silent Spring	87
Southern University and A&M College	88
Teaching Kids to Love the Earth	88

MAINE

HOME INC.	89
Maine Agricultural Food and Rural Resources	89
Maine Organic Farmers and Gardeners' Association	89
University of Maine	90

MARYLAND

Alternative Farming Systems Information Center	90
Henry Wallace Institute for Alternative Agriculture, Inc.	91
Hispanic Organization Leadership Alliance	91
Maryland Department of Agriculture	91
University of Maryland-College Park/	
University of Maryland-Eastern Shore	91

MASSACHUSETTS

Massachusetts Department of Food and Agriculture	93
Natural Farmer	93
New England Small Farm Institute	93
Organic Trade Association	93
University of Massachusetts	94

MICHIGAN

Bay Mills Community College	94
The Community Farm	94
Innovative Farmers of South Central Michigan	94
Michigan Agricultural Stewardship Association	95
Michigan Catholic Rural Life Ministry	95
Michigan Department of Agriculture	95
Michigan Integrated Food and Farming Systems	95
Michigan Marketing Association	95
Michigan Organic Food and Farming Alliance	96
Michigan State University	96
W. K. Kellogg Foundation	96

MICRONESIA

College of Micronesia	97
---------------------------------	----

MINNESOTA

American Indian Movement	97
Land Stewardship Project	97
Energy and Sustainable Agriculture Program	98
Farmers Legal Action Group	98
Leech Lake Tribal College	98
Fond Du Lac Tribal & Community College	99
Minnesota Department of Agriculture	
Sustainable Farming Association of Minnesota	99
University of Minnesota	99
Alternative Agricultural Opportunities--A Bibliography	100

MISSISSIPPI

Alcorn State University	100
Jesus People Against Pollution	101
Mississippi Association of Cooperatives	101
Mississippi Department of Agriculture and Commerce	101
Mississippi State University	101
Southern Rural Development Center	101

MISSOURI

Christian Agriculture Stewardship Institute	102
Lincoln University--Jefferson City	102
Missouri Alternatives Center	103
Missouri Department of Agriculture	104
Missouri Rural Crisis Center	104
Small Farm Today	104
Sustainable Agriculture Demonstration Award Program	104
Social Concerns/Rural Life Office	105
University of Missouri	105

MONTANA

Blackfeet Community College	106
Dull Knife Memorial College	106
Fort Belknap Community College	106
Fort Peck Community College	107
Little Big Horn College	107
Montana Department of Agriculture	107
Montana State University	107
Salish Kootenai College	108
Stone Child Community College	108

NEBRASKA

Center for Rural Affairs	108
Center for Sustainable Agriculture Systems	109
Nebraska Department of Agriculture	109
Nebraska Sustainable Agriculture Society	109
North Central Sustainable Agriculture Research and Education Program	110
University of Nebraska-Lincoln	110

NEVADA

Citizens Alert	111
Nevada Division of Agriculture	111
University of Nevada	111

NEW HAMPSHIRE

Nesenkeag Co-OP Farm	111
New Hampshire Department of Agriculture	112
University of New Hampshire	112

NEW JERSEY

Comite De Apoyo A Los Trabajadores Agricolas	112
Cornucopia Network of New Jersey	113
New Jersey Department of Agriculture	113
Northeast Organic Farming Association of New Jersey	113
Rutgers University	113

NEW MEXICO

Center for Holistic Resource Management	114
Crownpoint Institute of Technology	114
Farm Connection	114
Inter Hemispheric Resource Center	114
New Farms	115
New Mexico Department of Agriculture	115
New Mexico State University	115
Southwest Indian Polytechnic Institute	116

NEW YORK

The Campaign for Sustainable Agriculture	116
Cornell University	116
Earthwise Education Center	117
Empire State Family Farm Alliance	118
Episcopal Church Center	118
GreenMarket Program	118
New York Department of Agriculture and Markets	118
NY Farmnet	118
North East Regional Agricultural Engineering Service	119
Rural Development Leadership Network	119
Solidarity Committee of the Capital District	119
Steuben Church People Against Poverty	119

NORTH CAROLINA

Carolina Farm Stewardship Association	120
Center for Women's Economic Alternatives	120
Community Development Corporation	120
Institute for Southern Studies	120
Land Loss Prevention Project	121
North Carolina A&T State University & North Carolina State University	121
North Carolina Department of Agriculture	122
Operation Spring Plant	122
Rural Advancement Foundation International (RAFI)	122
Rural Southern Voice for Peace	123
Southern Rural Development Initiative	123

NORTH DAKOTA

Farm Verified Organic (Inc)	123
Fort Berthold Community College	123
Little Hoop Community College	124
North Dakota Department of Agriculture	124
North Dakota State University	124
Standing Rock College	125
Turtle Mountain Community College	125
United Tribes Technical College	125

NORTHERN MARIANAS

Northern Marianas College	126
-------------------------------------	-----

OHIO

American Small Farm Magazine	126
North American Farm Alliance	127
Ohio Department of Agriculture	127
Ohio Ecological Fund & Farming Association	127
Ohio State university	127
Piketon Research & Extension Center	128

OKLAHOMA

Kerr Center for Sustainable Agriculture	128
Langston University	129
Oklahoma Department of Agriculture	129
Oklahoma State University	129

OREGON

The Mushroom Growers' Newsletter	130
Oregon Department of Agriculture	130
Oregon State University	130
Small Farmers Journal	131

PENNSYLVANIA

Biodynamic Farming and Gardening Association	131
The Herb Growing and Marketing Network	131
The New Farm	132
Pennsylvania Association for Sustainable Agriculture	132
Pennsylvania Farm Link	132
Pennsylvania Department of Agriculture	133
Pennsylvania Farmers Union	133
Pennsylvania State University	133
Rodale Institute	134

PUERTO RICO

Puerto Rico Department of Agriculture	134
University of Puerto Rico	134

RHODE ISLAND

North East Organic Farming Association of Rhode Island	135
Rhode Island Department of Environmental Management	135
University of Rhode Island	135

SOUTH CAROLINA

Clemson University	136
Penn Center	136
Rural Advancement Fund	137
Seeds of Hope	137
South Carolina Department of Agriculture	137
South Carolina State University	137

SOUTH DAKOTA

Cheyenne River Community College	138
Oglala Lakota College	138
Sinte Gleska University	138
Sisseton Wahpeton Community College	139
South Dakota Department of Agriculture	139
South Dakota State University	139

TENNESSEE

Appalachian Community Fund	139
Highlander Research & Education Center	140
Stepping Stone Association	140
Tennessee Alternative Growers Association	140
Tennessee Department of Agriculture	140
Tennessee Land Stewardship Association	141
Tennessee State University/University of Tennessee	141

TEXAS

Great Plains Composters Association	142
Prairie View A&M University	142
Texas Department of Agriculture	142
Sin Fronteras Organizing Project	143
Texas A&M University	143
Texas Sustainable Agriculture Working Group	143

UTAH

Utah Department of Agriculture	144
Utah State University	144
Western Region Sustainable Agricultural Research and Education Program	144

VERMONT

Center for Rural Studies	144
Creature's Corner News	145
Farm and Wilderness Foundation Inc.	145
Good Earth Publications	145
Intervale Foundation	145
Markham Center	145
NorthEast Region Sustainable Agriculture Research and Education	146
Organic Farmer	146
University of Vermont	146
Vermont department of Agriculture	147

VIRGIN ISLANDS

Dairy Men's Association	147
St. Croix Farmers In Action	147
St. Thomas Livestock Association	147
University of the Virgin Islands	147
V. I. Senepol Association	148
We Grow Food Inc.	148

VIRGINIA

American Federation of State County and Municipal Employees . . .	148
The Composting Council	148
National Black Farmers Association	149
National FFA Organization	149
National Rural Electric Cooperative Association Program	149
Rural Community Assistance Program	150
Rural Virginia	150
Society of American Florists	150
U. S. Apple Association	150
Virginia Department of Agriculture & Consumer Services Virginia Polytechnic Institute & State University/ Virginia State University	150

WASHINGTON

The Organic Farmers Association Council	151
Northwest Indian College	152
Washington Association of Minority Entrepreneurs	152
Washington Department of Agriculture	152
Washington State University	152
Washington Sustainable Food and Farming Network	153
Washington Tilth Producers	153

WEST VIRGINIA

West Virginia Department of Agriculture	153
West Virginia University	153

WISCONSIN

Agricultural Technology and Family Farm Institute	154
Center for Integrated Agriculture Systems	154
Lac Courte Oreilles Ojibwa Community College	155
Michael Fields Agriculture Institute	155
Orkin Agribusiness Services	156
Rural Enterprises	156
Wisconsin Department of Agriculture, Trade and Consumer Protection	156
University of Wisconsin	156

WYOMING

Wyoming Department of Agriculture	157
University of Wyoming	157

GENERAL

U. S. Organic Certifying Organizations	158
State Organic Certification Programs	163
Small Farm Websites	166
Websites--Land-Grant Colleges and Universities	168
U.S. Department of Agriculture (USDA) Websites	174
Map of Farms with Sales of Less than \$250,000: 1992 Census	175
Map of Farms with Sales of \$250,000 or More: 1992 Census	177
Map of Land-Grant Colleges and Universities	179
Map of 1890 Land-Grant Colleges and Universities	181
Map of 1994 Land-Grant Colleges and Universities	183
Map of 1862 Land-Grant Colleges and Universities	185
Author Index	187

INTRODUCTION

The Small Farm Resource Guide provides a listing of small farm organizations, institutions, and others that may not necessarily have small farm expertise, but do have information relevant to small farm enterprises. Each organization is followed by a program description. Publications that have small farm implications are listed, but for a detailed listing of such publications, please visit the website of the particular public or private sector organization.

The United States Department of Agriculture (USDA) is committed to meeting the needs of small scale agriculture. USDA and other federal agencies, the land-grant university system, other public and private sector organizations, including community based organizations submitted the listings used in preparing this guide. Our goal is to make available the numerous programs serving small farms and ranches so that farmers can seek assistance as appropriate in meeting their small farm needs such as raising income levels and improving the quality of life in their communities. The intent of this guide is to complement and not duplicate your resources. Small farm organizations and others listed are well positioned to assist farmers with marketing needs such as locating farmers markets, road side stands, or U-pick operations in each state. These organizations are listed by state.

We hope you will find this guide helpful in linking programs and resources from the public and private sectors in addressing small farm needs. If you are aware of any small farm organizations, or have any resource materials that will benefit the small farm community, please write or call the Small Farm Program at the address listed below. Any submissions will be considered for inclusion in the second edition of this guide.

To help us improve this guide, we ask that all comments and suggestions be sent to the address listed below.

Sincerely,



Denis Ebodaghe, Ph.D.
National Program Leader
Small Farms, USDA-CSREES
Washington, DC 20250-2220

TO SEND COMMENTS OR RESOURCE LISTINGS TO BE CONSIDERED FOR ENTRY IN THE SECOND EDITION OF THE SMALL FARM RESOURCE GUIDE, PLEASE WRITE TO:

**The Small Farm Program
USDA-CSREES, Plant and Animal Systems
Stop 2220, 1400 Independence Ave, SW.
Washington, DC 20250-2220
E-mail: sfp@reeusda.gov
Tollfree: 1-800-583-3071
Fax: (202) 401-5179**

ALABAMA

◆ ALABAMA A&M UNIVERSITY

PROGRAM DESCRIPTION

Alabama A&M University has several programs designed to enhance the quality of life and economic opportunities in the small farm community.

Some of these programs include:

- the Agricultural Resource Development Program
- the Small Farmer Outreach Training and Technical Assistance Project
- the Shiitake Mushroom Program
- Sustainable Agriculture in the "Classroom"
- Well Water/Wellhead Protection
- Evening Primrose

CONTACT

Cathy Sabota
Alabama A&M University
P.O. Box 967
Normal, AL 35762
Phone: (205) 851-5710
Fax: (205) 851-5840
E-mail: csabota@acenet.auburn.edu

PUBLICATIONS

Will Your Product Sell? (CS-3, \$0.75);
On Farm Fuel Storage, (ANR-140, free);
Efficient Fuel Use in Farm Tractors (ANR-488, free); *Alabama Beef Handbook* (ANR-600, \$31.00); *Catfish Farming - Is It For You?* (ANR-273, free); *Marketing Options for Small Aquaculture Producers* (ANR-962, free); *Federal Income Tax Planning for Timberland Owners* (ANR-671, free);

Frequently Asked Questions About On-Farm Poultry Composting (ANR-980, free); *Composting Handbook* (ANR-692 to ANR-712, \$13.00); *Organizing Small Communities for Business Retention and Expansion* (CRD-059, free); *Managing Your Money* (HE-022, free); *How to Buy and Cook Fresh Vegetables* (HE-409 free); *Food Preservation in Alabama* (HE-001, \$6.00); *Alabama Blueberries* (HE-579, free); *Vegetable Gardening Record Sheet* (YANR-108a, free); *Managing Small Layer of Flocks* (YANR-102, free).

CONTACT

Carolyn Reedus
Alabama A&M University
P.O. Box 622
Normal, AL 35762
Phone: (205) 851-5710

◆ ALABAMA DEPARTMENT OF AGRICULTURE AND INDUSTRIES

PROGRAM DESCRIPTION

This department works with educational institutions, U. S. Department of Agriculture, community based organizations, and other public and private sector organizations to benefit farm and agribusiness interests in the state of Alabama. Our small farm programs include but are not limited to the following:

- Small Farmers' Marketing and Educational Association
- Alabama Agricultural Development Authority
- Marketing and Economics Division.

CONTACT

John Gamble
Marketing Division
Alabama Department of Agriculture
P. O. Box 3336
Montgomery, AL 36109-0336
Phone: (334) 240-7245

◆ AUBURN UNIVERSITY**PROGRAM DESCRIPTION**

The Alabama Cooperative Extension has a comprehensive program which includes small scale and limited income farm clientele. Our Cooperative Extension Service agents and specialists spend a significant part of their time in activities relating to small-scale and limited income programs. Three examples of the diverse types of activities with staff involvement include: vegetables, goat production, sorghum and cane syrup production.

CONTACT

Paul L. Mask
Auburn University
110 Extension Hall
Auburn, AL 36849-5633
Phone: (334) 844-5490
Fax: (334) 844-5490
E-mail: pmask@acenet.auburn.edu

**◆ FEDERATION OF
SOUTHERN
COOPERATIVES/LAND
ASSISTANCE FUND
(FSC)****PROGRAM DESCRIPTION**

The FSC is a resource and advocacy association involving 25,000 low-income rural families, organized into 100 cooperatives, credit unions and community-based economic development groups across the South. Organized in 1967, the Federation has a quarter of a century of direct, cutting-edge experience working with rural poor people who are trying to help themselves end the cycle of poverty. Members learn the skills of farming, business and working together in cooperatives at the Federation's Rural Training Center on 850 acres near Epes, Alabama. The Federation works with the Rural Coalition and its members for more humane, inclusive and accessible rural development policies for all rural people and communities.

CONTACTS

Ralph Paige
Phone: (404) 765-0991
Fax: (404) 765-9178

John Zippert
Phone: (205) 652-9676
Fax: (205) 652-9678

Shirley Sherrod
Phone: (912) 432-5799
Fax: (912) 439-0894

Leon Crump

Phone: (803) 667-6383

Fax: (803) 669-6598

Cleo Askew

Phone: (205) 652-9676

Fax: (205) 652-9678

Jerry Pennick

Phone: (404) 765-0991

Fax: (404) 765-9178

◆ **TUSCALOOSA
COMMUNITY SUPPORTED
AGRICULTURE PROJECT**

PROGRAM DESCRIPTION

We grow organic produce for approximately 90 households, which is distributed weekly for an eight month period. In growing a wide variety of market vegetables, we also grow blueberries, cut flowers and beekeeping. We also grow transplants in a greenhouse. Depending on crop species, we irrigate with drips and sprinklers. Growing is done on slightly raised beds, with white clover used as a living mulch.

CONTACT

Jean Mills

Tuscaloosa Community Supported
Agriculture Project

14430 Jackson Trace Road

Coker, AL 35452

Phone: (205) 333-8504

◆ **TUSKEGEE UNIVERSITY**

PROGRAM DESCRIPTION

Tuskegee University offers an integrated program of research and extension activities that targets small scale and limited resource farms, farm families and rural communities.

On-going projects at our university include the following:

- The Small Farmer Outreach Training and Technical Assistance Project
- Sustainable Agriculture and Community Development
- Agricultural Plastic Research and Outreach Program
- Artificial Insemination
- Goat Research
- Plant and Soil Science
- The Montgomery State Farmers' Market Project
- Tuskegee University also hosts the Professional Agricultural Workers Conference, which is an on-going annual activity since 1842
- The Farmers' Conference has been an annual tradition since 1892, and it reaches a statewide audience.

CONTACTS

Robert Zabawa

Tuskegee University

100 Campbell Hall

Tuskegee, AL 36088

Phone: (334) 727-8114

Fax: (334) 724-4451

E-mail: zabawar@acd.tusk.edu

Ntam Baharanyi
Tuskegee University
George Washington Center
Agricultural Experiment Station
Tuskegee, AL 36088
Phone: (334) 727-8454
Fax: (334) 727-8552
E-mail: nbaharany@acd.tusk.edu

PUBLICATIONS

Steps to Good Vegetable Production; Raising a Small Flock of Goats for Meat and Milk Management Practices, and Feeding the Herd Goat; Simplified Swine Production Practices: Facilities and Equipment; A Practical Guide to Raising Domestic Rabbits.

CONTACT

Vanese W. Singleton
Cooperative Extension Program
201 Morrison-Mayberry Hall
Tuskegee University
Tuskegee, AL 36088

ALASKA

♦ **ALASKA DIVISION OF AGRICULTURE**

CONTACT

Edward Arobio
Alaska Division of Agriculture
P. O. Box 949
Palmer, AK 99645-0949
Phone: (907) 745-7200
Fax: (907) 745-7112

♦ **UNIVERSITY OF ALASKA**

PROGRAM DESCRIPTION

Our staff share their research and extension information concerning business and marketing skills with Alaskan growers. These skills result in more profitable farm operations.

CONTACT

Irvin Skelton
University of Alaska-Fairbanks
P.O. Box 756180
Fairbanks, AK 99775-6180
Phone: (907) 474-6367
Fax: (907) 474-6567
E-mail: ffiws@aurora.alaska.edu

PUBLICATIONS

Greenhouse Gardening-Questions and Answers about Agriculture in Alaska (ABM-00642/free); Working Together with Your Farm Lender (ABM-01141/free); Hobby Farms (ABM-01142/free);

Selection and Implementation of a Farm Record System (WREP-00099/\$1.00); Farmstead Planning Considerations (FSG-00027/free); Poultry Equipment Plans (FSG-00540/\$1.00); Sheep Housing and Equipment Handbook (MWPS-00003/\$10.00); Dairy Housing and Equipment Handbook (MWPS-00007/\$8.00); Swine Housing and Equipment Handbook (MWPS-00008/\$8.00); Small Farms-Livestock Building and Equipment (MWPS-00033/\$4.00); Plastic Mulch and Row Covers for Vegetable Production in Alaska (FGV-00647/\$1.00); Your Dairy Goat (LPM-00048/\$1.00); Home Laying Flock (LPM-00343/free).

CONTACT

ACE Communications
University of Alaska Fairbanks
P.O. Box 756180
Fairbanks, AK 99775-6180
Phone: (907) 474-6369
E-mail: fycit@uaf.edu

AMERICAN SAMOA

◆ AMERICAN SAMOA COMMUNITY COLLEGE

PROGRAM DESCRIPTION

According to the 1990 Census, the average farm size in American Samoa is 15.1 acres. However, because of the Samoan family structure, almost everyone has access to property. The extended family system and small farm size are the determining factor in our research and extension efforts.

These research and extension efforts include:

- Community and home vegetable gardening
- Traditional crop improvement
- Integrated Pest Management
- Agroforestry
- Expanded Food and Nutrition Education Program

PUBLICATIONS

Marketing Education Short Course; Samoan Medicinal Plants and Their Usage; Food choices for Healthy Living Based on Food;

Groups' Lists: Chu'uk, Guam, Hawaiian, Marshall Islands, Palauan, Samoan, YAP; *Pacific Islands Farm Manual; Crop Production for Pacific Islands-Instruction Manual; Crop Production for Pacific Islands-Student Workbook; Grafting Tropical Fruit Trees-video; Exotic Tropical Fruit Trees-video Pesticide Applicator Training-Instructor's Manual.*

CONTACT

Jim Currie
American Samoa Community College
Land Grant Program
P. O. Box 5319
Pago Pago, AS 96799
Phone: (684) 699-1394
Fax: (684) 699-4595
E-mail: wjcurrie@yahoo.com

◆ **AMERICAN SAMOA
DEPARTMENT OF
AGRICULTURE**

CONTACT

Bob Markstein
American Samoa Government
Pago Pago, AS 96799
Phone: (011) 684-699-9272

Washington, D.C. , Representative:
Eni Hunkin
1206 Longworth House Office Building
Washington, D.C. 20515

◆ **AMERICAN SAMOA
FARMERS COOPERATIVE**

CONTACT

Tovia Tuli
American Samoa Farmers Cooperative
Pago Pago, AS 96799
Phone: (011) 684-688-7451

◆ **AMERICAN SAMOA
FARMERS FEDERATION**

CONTACT

Tamiani Johnston
American Samoa Farmers
Federation
Pago Pago, AS 96799

◆ **NATURAL RESOURCES
CONSERVATION SERVICE**

CONTACT

Greg Garvey
Natural Resources
Conservation Service
Pago Pago, AS 96799
Phone: (011) 684-633-1031

ARIZONA

♦ ARIZONA DEPARTMENT OF AGRICULTURE

PROGRAM DESCRIPTION

Our program mission is to stimulate, educate, encourage, and foster the production and consumption of Arizona agricultural products.

The office of Commodity Development and Promotion (CD&P) promotes a "buy local" campaign through the Arizona Grown Program. The program educates the Arizona consumer about the quality, diversity and nutritional value of Arizona agriculture.

Arizona Grown has the following components:

- Over 100 producers and farmers in the program who use the Arizona Grown logo
- Nine retail food chains (comprising over 300 stores) that promote the Arizona Grown message through store bulletins and promotions
- Media campaign promoting Arizona grown products, and agricultural events

CONTACT

Office of Commodity Development and Promotion, Arizona Department of Agriculture, 1688 West Adams Street, Phoenix, AZ 85007
Phone: (602) 542-0978
Fax: (602) 542-0969

♦ DINÉ COLLEGE

CONTACT

Ben Jones
Diné College
P. O. Box 126
Tsaile, AZ 86556
Phone: (520) 724-3311
Fax: (520) 724-3327
E-mail: lgorman@crystal.ncc.cc.nm.us

♦ UNIVERSITY OF ARIZONA

PROGRAM DESCRIPTION

The Arizona Cooperative Extension Small Farm Program is conducted by individual Extension agents within counties. Our efforts address a wide variety of programming issues. Most small farm operators grow vegetables, fruits, herbs, and berries for direct market. Direct marketing commonly takes the form of farmers' markets, roadside stands, and U-pick operations. Extension agents assist growers in production techniques, marketing, and record keeping. Increase in public interest in fresh fruits and vegetables, and agricultural tourism has fueled an increasing demand for direct marketing.

CONTACT

Rick Gibson
University of Arizona Coop. Extension
820 E. Cottonwood Lane, Bldg. C
Casa Grande, AZ 85222
Phone: (520) 836-5221
Fax: (520) 836-1750
E-mail: gibsonrd@ag.Arizona.edu

A TIME TO ACT-- A REPORT OF THE NATIONAL COMMISSION ON SMALL FARMS

The Commission outlined eight policy goals for a national strategy for small farms. The goals include the following: Promote, develop, and enforce fair, competitive, and open markets for small farms; Establish future generations of farmers; Emphasize sustainable agriculture as a profitable, ecological, and socially sound strategy for small farms; Dedicate budget resources to strengthen the competitive position of small farms in American agriculture. The policy goals and 146 recommendations from the report "A Time to Act" can be viewed or downloaded from this website:
<http://www.reeusda.gov/agsys/smallfarm/ncosf.htm>



A Time to Act

*A Report of the USDA National
Commission on Small Farms*

January 1998



GUIDE TO USDA PROGRAMS FOR AMERICAN INDIANS AND ALASKA NATIVES

This 136-page book describes a variety of programs in areas such as natural resources and conservation, agricultural production and loans, feeding initiatives, rural development, food safety, research, animal agriculture, and civil rights.

A bibliography of materials (1992-1997) on American Indians and Alaska natives--available from the National Agricultural Library--also is included.

This document can be viewed or downloaded from its USDA website at:

<http://www.usda.gov/news/pubs/indians/open.htm>



United States
Department of
Agriculture

Office of
Congressional and
Intergovernmental
Relations

Program Act
Number 1617

October 1997

Guide to USDA Programs for American Indians and Alaska Natives



STEEL IN THE FIELD

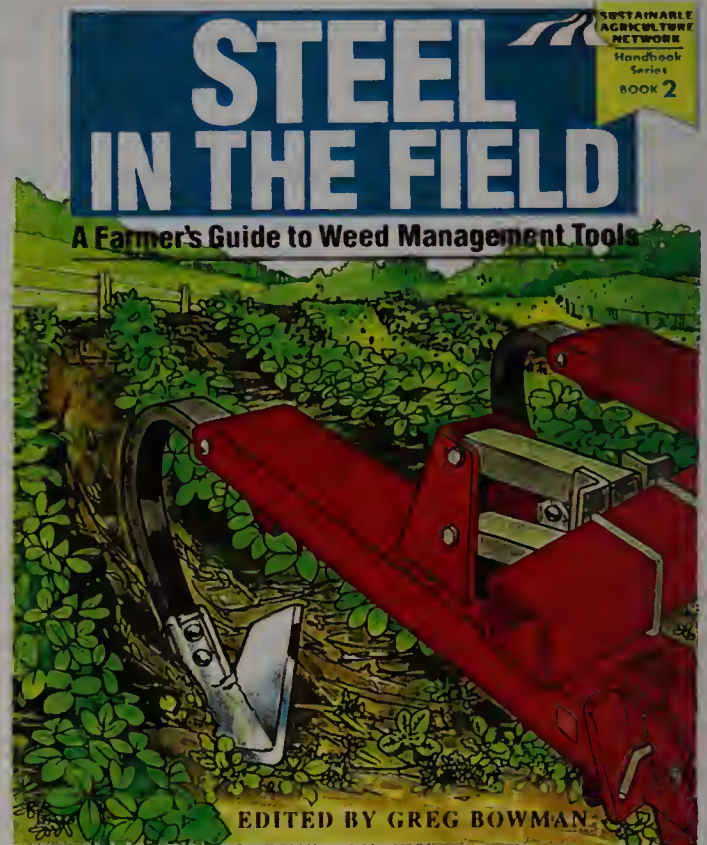
The goal of this book (128 pp) is to provide you with information about how each implement works in the field and in sustainable weed management systems. It also explains the conditions under which a tool is most useful, what problems other farmers have found using it, and where you can get more information about it.

Ordering information:

Phone: (802) 656-0471 or send a check or purchase order for \$18.00 to:

Sustainable Agriculture Publications
Hills Building, University of Vermont
Burlington, VT 05405-0082

E-mail: nesare@zoo.uvm.edu



AGRICULTURE FACT BOOK— 1997

The 1997 Agriculture Fact Book offers thousands of useful facts about U. S. agriculture and rural America. USDA is a research leader in everything from human nutrition to new crop technologies that allow us to grow more food and fiber using less water and pesticides.

This book is a handy reference tool that offers convenient, one-stop shopping for information about U. S. agriculture, rural America, food, nutrition and consumer issues, trade, and more. You can find this text and other helpful information on the Internet at USDA's Home Page at <http://www.usda.gov/news/pubs/fbook97/contents.htm>

USDA
U.S. Department
of Agriculture
Office of
Communications



FOOD, FAMILY & FUN

Food, Family & Fun has been produced by Team Nutrition to help you provide healthful, affordable meals at home, and to answer your children's questions about food and health in fun and entertaining ways. Included is a comprehensive resources section on where to find farmers' markets in your area, to a listing of local cooperative extension specialists.

Cost \$12, order #001-000-04627-6

To obtain a copy of this book, call, 202-512-1800; or write to: Superintendent of Documents Government Printing Office Washington, DC 20402

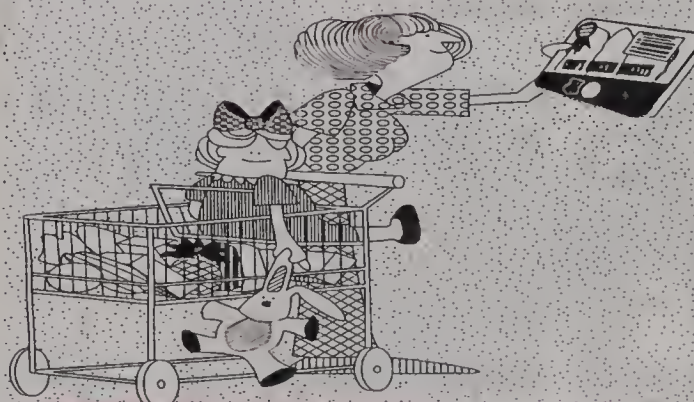


A QUICK CONSUMER GUIDE TO SAFE FOOD HANDLING LABELS

Even experienced shoppers and cooks can use a little extra help handling perishable meat and poultry products. This brochure gives a quick consumer guide to safe food handling labels. The "Whys" behind the safe food handling labels discussed include: how not to spread bacteria in the kitchen, cooking temperatures, and how to handle leftovers.

For more information on safe food handling, or to obtain a copy of this brochure, call USDA's Meat and Poultry hotline on 1-800-535-4555; ask for Home and Garden Bulletin #254

A Quick Consumer Guide to Safe Food Handling Labels



LANDOWNING--COLORADO STYLE

Some of the topics discussed in this booklet include soils and buildings, how to control weeds on your property, tips on preventing water pollution, keys to a healthy riparian area; does your property have a wetland?; components of a forage management program; protecting your home from wildfire, preserving wildlife habitat; land management planning and implementation.

To obtain a copy of this booklet, write to:
the Colorado Association of Soil Conservation Districts, 3000 Youngfield St.
Lakewood, CO 80215;
Phone: 303-232-6242

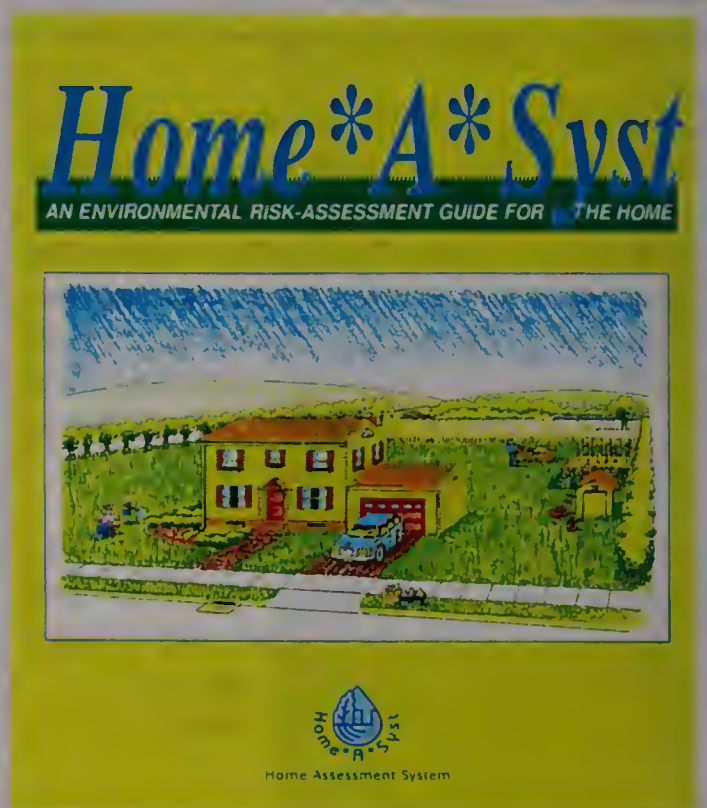


HOME*A*SYST

Topics discussed include: protecting water quality around your home, stormwater management, drinking water well management, lead in and around the home, yard and garden care, and management of household waste.
Cost: \$8.00 plus \$3.50 for shipping and handling.

To order, contact:

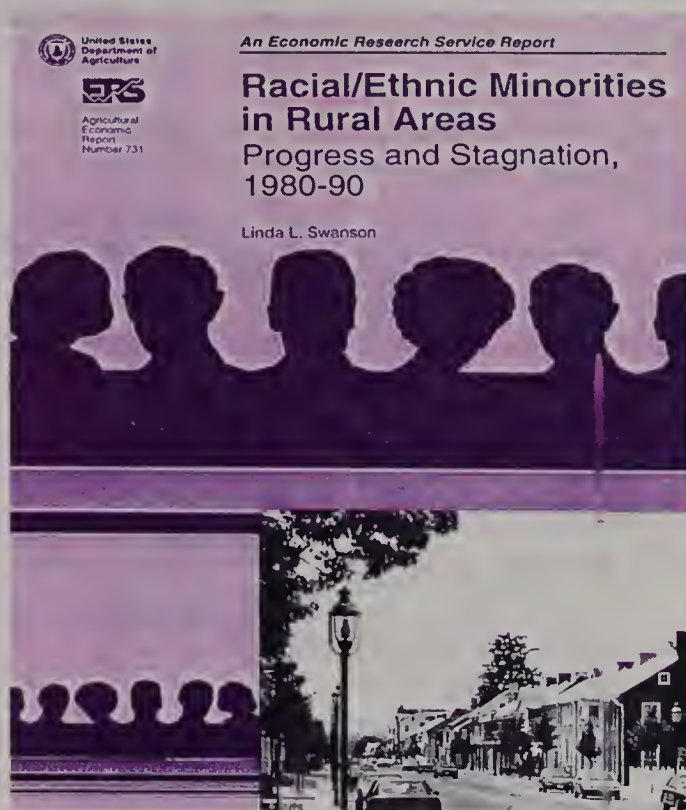
The Northeast Regional Ag. Engineering Service, 152 Riley-Robb Hall,
Ithaca, NY 14853
Phone: 607-255-7654
Fax: 607-254-8770
E-mail: NRAES@CORNELL.EDU



RACIAL/ETHNIC MINORITIES IN RURAL AREAS

Rural minorities lag behind rural Whites and urban minorities on many crucial economic and social measures. This report (149 pp) examines rural Black, Hispanic, Native American, Asian, and Pacific Islander populations, and their economic well-being in the 1980s. Results showed considerable diversity among groups in the characteristics that were associated with poor economic outcomes.

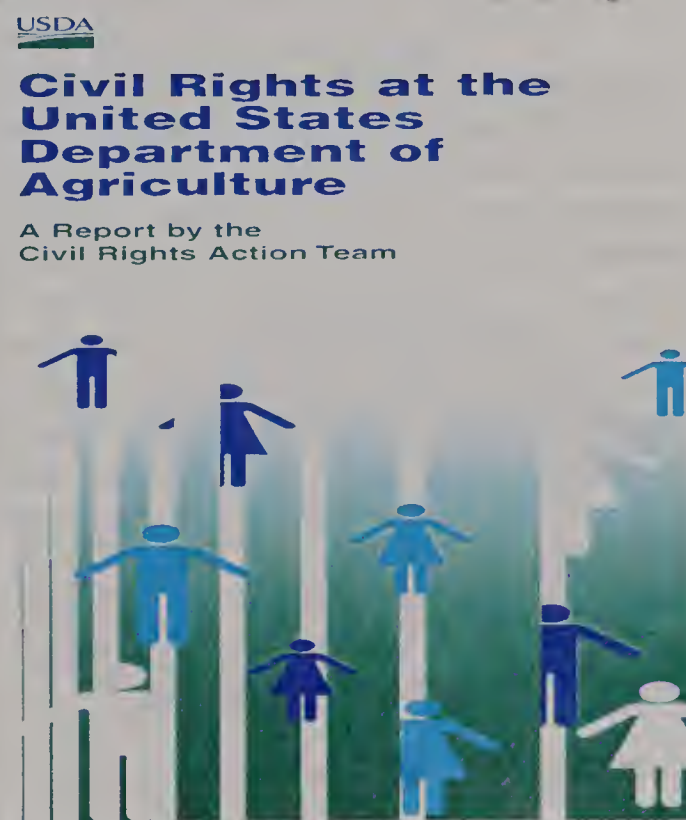
To order a copy of this report, call toll free: 1-800-999-6779, and ask for Publication #AER-731, cost: \$15



CIVIL RIGHTS AT THE UNITED STATES DEPARTMENT OF AGRICULTURE

This is the report of the Secretary of Agriculture, Dan Glickman--Civil Rights Action Team. It is the result of an audit of civil rights' issues facing the U.S. Department of Agriculture in 1997 in both program delivery and employment. It contains findings and recommended actions that can be taken to remedy many of the long-standing problems plaguing the Department and weakening its credibility among customers and employees alike.

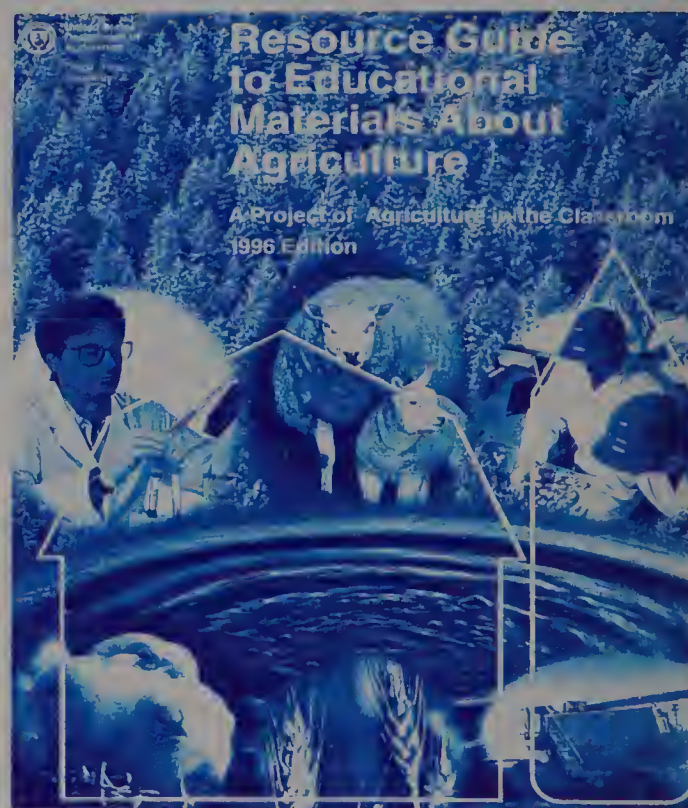
To obtain a copy of this report at no cost, call toll free 1-800-588-8004, TDD 1-800-411-0854



RESOURCE GUIDE TO EDUCATIONAL MATERIALS ABOUT AGRICULTURE

This Resource Guide to Educational Materials About Agriculture can help teachers bring more about agriculture into their classrooms. It provides a listing of materials relating to agriculture available from private and public sources. Some of the materials indexed are: agriculture and history, agricultural economics and society, careers, nutrition and food safety, and materials with guides for teachers. (112 pages) -- no cost.

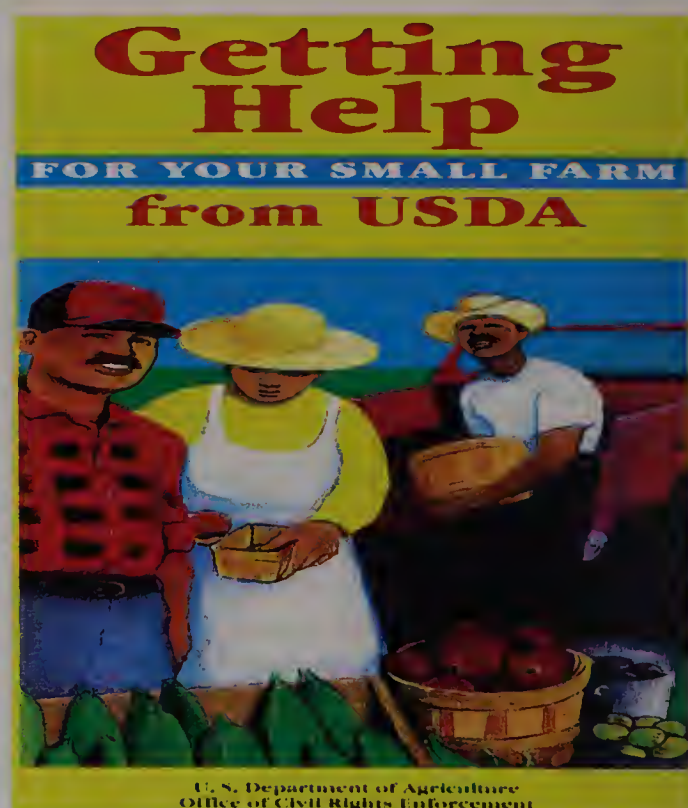
To obtain a copy, write to:
The Agriculture in the Classroom,
3920 South Building, 1400 Independence
Ave, S.W. Washington, DC 20250
Phone: 202-720-7925



GETTING HELP FOR YOUR SMALL FARM FROM USDA

This brochure provides information to small or limited resource farmers/ranchers and their advocates on some of the services available from USDA agencies. These services are provided by the Agricultural Research Service; Animal and Plant, Health Inspection Service; Cooperative State Research, Education, and Extension Service; Farm Service Agency; Forest Service; Food and Consumer Service, and the Natural Resources Conservation Service. This brochure gives readily accessible information on available services by highlighting pertinent information in each program.

Call: 1-800-583-3071 to receive a copy.



HOW TO BUY FRESH VEGETABLES

In nearly every U.S. supermarket, today's consumer can find an abundant supply of fresh vegetables year-round. Fresh vegetables add color and variety to any meal. This brochure describes wholesomeness, quality, nutritive value, convenience, methods of use, and informative labeling as some of the points to consider when purchasing fresh vegetables.

To receive a copy of this brochure, write to:
USDA-Ag. Marketing Service
3510 South Building
P.O. Box 96456
Washington, DC 20090-6456

How to Buy **FRESH VEGETABLES**



United States
Department of
Agriculture

PREPARED BY
Agricultural
Marketing
Service

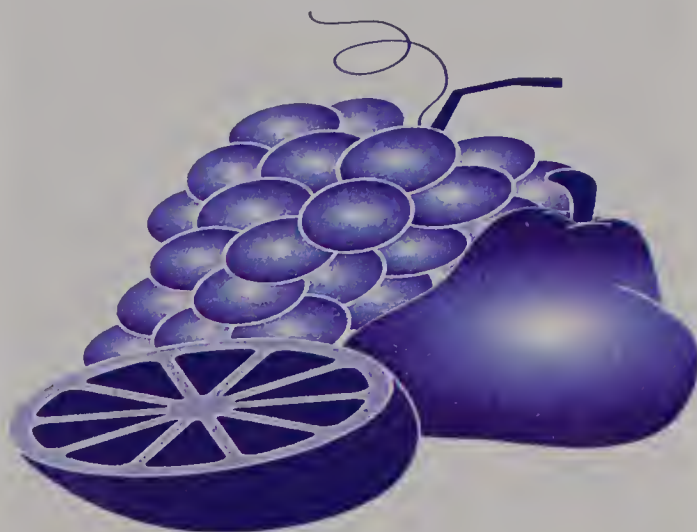
Home and
Garden Bulletin
Number 258

HOW TO BUY FRESH FRUITS

This 26-page brochure describes the points to consider when buying fresh fruits. Wholesomeness, quality, nutritive value, convenience, methods of use, and informative labeling, are some of the points to consider when purchasing fresh fruits. What to look for such as ripeness, good color, freedom from bruises, skin punctures, and decay are described. There is an alphabetical listing of fruits designed as a reference to assist consumers shop more intelligently.

To receive a copy of this brochure, write to:
USDA-Ag. Marketing Service
3510 South Building, P. O. Box 96456
Washington, DC 20090-6456

How to Buy **FRESH FRUITS**



United States
Department of
Agriculture

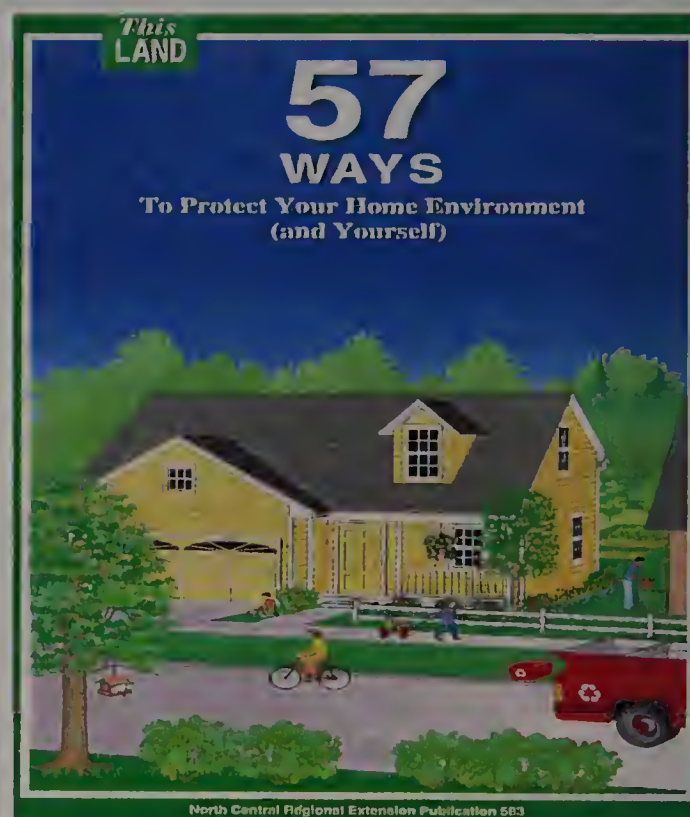
PREPARED BY
Agricultural
Marketing
Service

Home and
Garden Bulletin
Number 260

57 WAYS TO PROTECT YOUR HOME ENVIRONMENT

Pesticides, radon, lead, asbestos, hazardous waste. These words make for eye-catching headlines. But exactly how concerned do you need to be about such contaminants around the home? And what should you do to keep your home, yourself, and your family safe? This book addresses these and other issues. It describes ways to create a landscape, efficient pesticide use, recycle and dispose of household and yard waste, and how to save money by conserving energy and water.

To order a copy of this book, contact:
University of Illinois Information Services
69-BK Mumford Hall, 1301 W. Gregory Dr.
Urbana, IL 61801; Phone: 217-333-2007

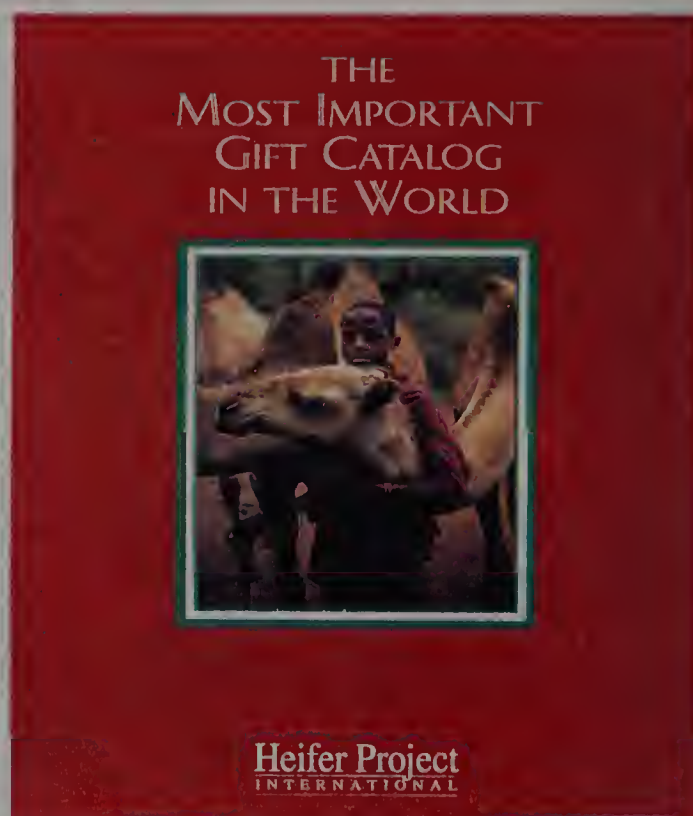


HEIFER PROJECT INTERNATIONAL

Since 1944, Heifer Project International (HPI) has provided food and income producing animals and training to more than 1 million families in 110 countries. This 26-page brochure describes HPI projects in the United States and several other countries.

Whether through camels in India, llamas in Bolivia or chickens in China, the gift of HPI animals helps hungry people feed themselves, earn income and care for the environment.

For more information, write to: HPI,
P.O. Box 808, Little Rock, AR 72203
or call toll free: 1-800-422-0474



SMALL FARMS: SUCCESS STORIES/IMPACTS

State Specialists submitted the success stories/impacts that made compiling this 37-page report a possibility. This report was shared at the National Small Farm Conference, and it is an attempt to explore the prospects of documenting program impacts and accountability. The success stories/impacts were collected through 1995 from 12 states. We hope to strategize in the near future, the types of indicators that impacts can be measured against in relation to program endeavors.

For a copy of this report, write to: The Small Farm Program, USDA-CSREES, Stop 2220, 901 D Street SW, Washington DC 20250; Toll free: 1-800-583-3071



SUSTAINABLE AGRICULTURE

This directory with its 723 entries puts at your fingertips, the sustainable agriculture expertise of nearly 1,000 individuals and more than 200 organizations in all 50 states, the District of Columbia and two U.S. territories. Alphabetically state by state, the individuals and organizations in the directory reveal their special skills and knowledge about sustainable agriculture—crop, forage and livestock production, soil and water management, marketing, organics, pest control, irrigation, etc.

To order a copy of this directory, write to: Sustainable Agriculture Publications, Hills Bldg., Room 12, Univ. of Vermont, Burlington, VT 05405; ph: 802-656-0471

SUSTAINABLE AGRICULTURE Directory of Expertise

3RD EDITION

*Profiles of more than 700 organizations
and individuals who can help you meet your
farming stewardship and profitability goals*

 SUSTAINABLE
AGRICULTURE
NETWORK

A publication of the Sustainable Agriculture Network
with funding by the Sustainable Agriculture Research
and Education program of the CSREES,
U.S. Department of Agriculture

COMMERCIAL WATERMELON PRODUCTION

This bulletin (35 pp) provides information to assist growers in improving the profitability of watermelon production. The twelve watermelon topics covered are: culture, soils and fertilizer management, transplants, plastic mulch, diseases, insect management, sprayers, irrigation, weed control, harvest and handling, production costs, and marketing.

To obtain a copy of this bulletin, contact:
Dr. William Mizelle Jr.
Cooperative Extension Service,
University of Georgia, Athens, GA 30602
Phone: 706-542-1861
Fax: 706-542-4131
E-mail: bmizelle@agecon.uga.edu

COMMERCIAL WATERMELON PRODUCTION



Cooperative Extension Service / The University of Georgia College of Agriculture - Athens

COMMERCIAL PEPPER PRODUCTION

This publication (35 pp) is comprised of 13 topics on pepper. Information provided will assist growers improve the profitability of pepper production. Topics discussed include: transplant production, irrigation, physiological problems, lime and fertilizer management, sprayers, diseases, insect management, weed control, and marketing.

To obtain a copy of this bulletin, contact:
Dr. William Mizelle Jr.
Cooperative Extension Service
University of Georgia, Athens, GA 30602
Phone: 706-542-1861; Fax: 706-542-4131
E-mail: bmizelle@agecon.uga.edu

Commercial Pepper Production



COOPERATIVE EXTENSION SERVICE | THE UNIVERSITY OF GEORGIA COLLEGE OF AGRICULTURE - ATHENS

STRUCTURAL AND FINANCIAL CHARACTERISTICS OF U.S. FARMS, 1993

This 104-page report uses statistics from USDA's 1993 Farm Costs and Returns Survey. Information presented include: structural characteristics of farm operations, farmland ownership and use, farm finances, characteristics of farm operators, and linkages between farm operators and their communities. The report also discusses that commercial farms (gross sales of \$50,000 or more) made up 27 percent of all farms but accounted for 90 percent of gross sales.

To obtain a copy of this report, write to:
ERS-NASS, 341 Victory Drive, Herndon,
VA 20170-5217; Order #AIB-728
Cost: \$12, Toll free: 1-800-999-6779;



An Economic Research Service Report

Structural and Financial Characteristics of U.S. Farms, 1993

18th Annual Family Farm
Report to Congress

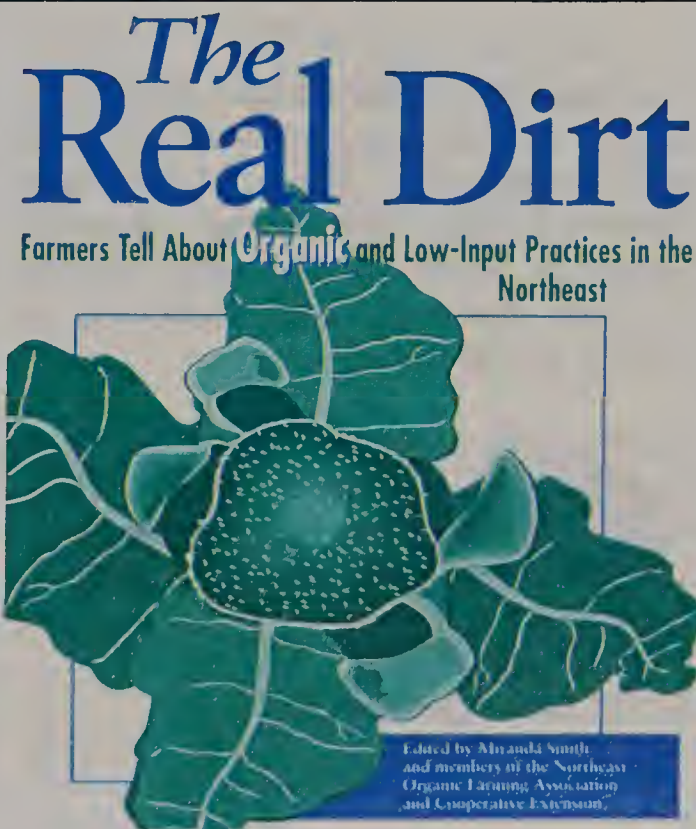
Robert A. Hoppe, Robert Green, David Banker
Judith Z. Kalbacher, & Susan E. Bently



THE REAL DIRT

This 264-page book is a compilation of the acquired wisdom and experience of organic and sustainable farmers from throughout the Northeastern United States. Some of the topics discussed include: what makes a farm organic?; compost and manure; vegetables, herbs, tree fruit production; and marketing your products.

To order this book, (cost \$13.95)
write to:
Sustainable Agriculture Publications
Room 12, Hills Bldg, University of Vermont,
Burlington, VT 05405
Phone: 802-656-0471
Fax: 802-656-4656



COMMERCIAL WATERMELON PRODUCTION

This bulletin (35 pp) provides information to assist growers in improving the profitability of watermelon production. The twelve watermelon topics covered are: culture, soils and fertilizer management, transplants, plastic mulch, diseases, insect management, sprayers, irrigation, weed control, harvest and handling, production costs, and marketing.

To obtain a copy of this bulletin, contact:
Dr. William Mizelle Jr.
Cooperative Extension Service,
University of Georgia, Athens, GA 30602
Phone: 706-542-1861
Fax: 706-542-4131
E-mail: bmizelle@agecon.uga.edu

COMMERCIAL WATERMELON PRODUCTION



Cooperative Extension Service | The University of Georgia College of Agriculture | Athens

COMMERCIAL PEPPER PRODUCTION

This publication (35 pp) is comprised of 13 topics on pepper. Information provided will assist growers improve the profitability of pepper production. Topics discussed include: transplant production, irrigation, physiological problems, lime and fertilizer management, sprayers, diseases, insect management, weed control, and marketing.

To obtain a copy of this bulletin, contact:
Dr. William Mizelle Jr.
Cooperative Extension Service
University of Georgia, Athens, GA 30602
Phone: 706-542-1861; Fax: 706-542-4131
E-mail: bmizelle@agecon.uga.edu

Commercial Pepper Production



COOPERATIVE EXTENSION SERVICE | THE UNIVERSITY OF GEORGIA COLLEGE OF AGRICULTURE | ATHENS

STRUCTURAL AND FINANCIAL CHARACTERISTICS OF U.S. FARMS, 1993

This 104-page report uses statistics from USDA's 1993 Farm Costs and Returns Survey. Information presented includes: structural characteristics of farm operations, farmland ownership and use, farm finances, characteristics of farm operators, and linkages between farm operators and their communities. The report also discusses that commercial farms (gross sales of \$50,000 or more) made up 27 percent of all farms but accounted for 90 percent of gross sales.

To obtain a copy of this report, write to:
ERS-NASS, 341 Victory Drive, Herndon,
VA 20170-5217; Order #AIB-728
Cost: \$12, Toll free: 1-800-999-6779;



An Economic Research Service Report

Structural and Financial Characteristics of U.S. Farms, 1993

18th Annual Family Farm
Report to Congress

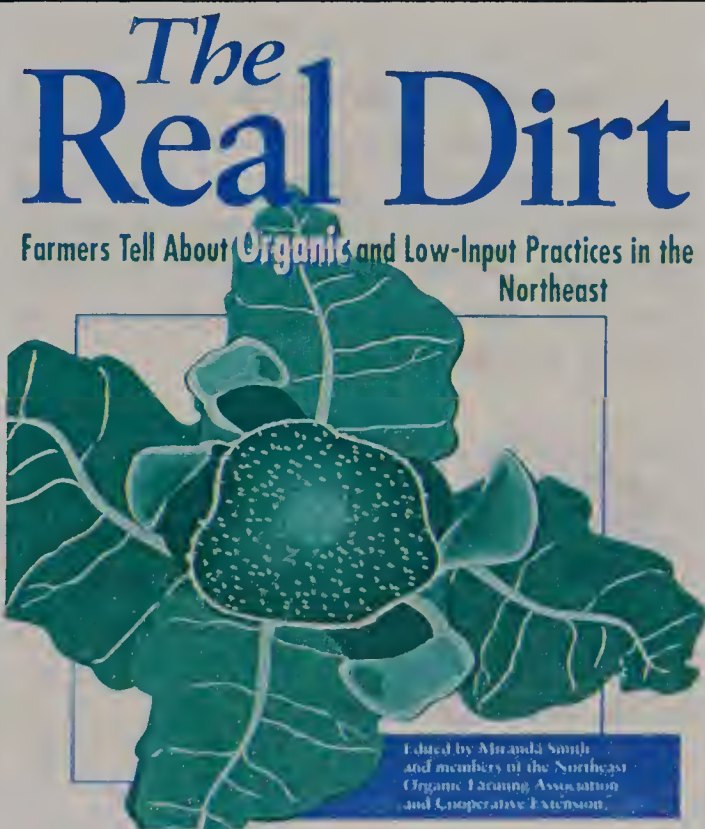
Robert A. Hoppe, Robert Green, David Banker,
Judith Z. Kalbacher, & Susan E. Benly



THE REAL DIRT

This 264-page book is a compilation of the acquired wisdom and experience of organic and sustainable farmers from throughout the Northeastern United States. Some of the topics discussed include: what makes a farm organic?; compost and manure; vegetables, herbs, tree fruit production; and marketing your products.

To order this book, (cost \$13.95)
write to:
Sustainable Agriculture Publications
Room 12, Hills Bldg, University of Vermont,
Burlington, VT 05405
Phone: 802-656-0471
Fax: 802-656-4656



PROCEEDINGS OF THE NATIONAL SMALL FARM CONFERENCE

On September 10-13, 1996, nearly 300 participants from the land grant system, farms, public and private sectors attended this conference. The proceedings include records of addresses and discussions that focused on the 1996 Farm Bill; national policy for small farms; technology transfer, environmental issues; program delivery; research and extension priorities; program impacts and accountability; marketing strategies; economic opportunities; and social issues.

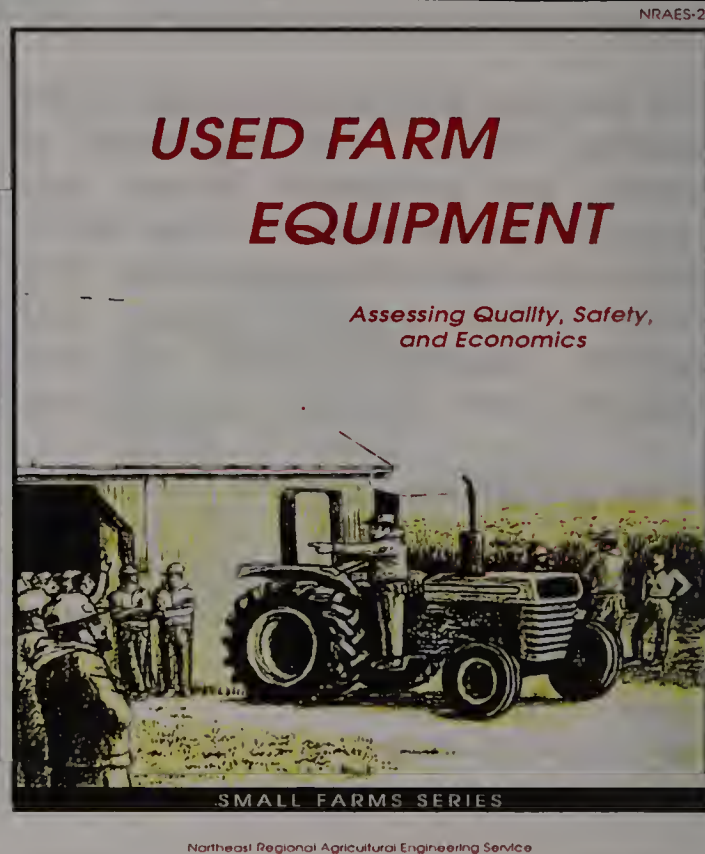
To obtain a copy of the proceedings, contact: The Small Farm Program
USDA-CSREES, Stop 2220, Washington,
DC 20250; or call toll free: 1-800-583-3071



USED FARM EQUIPMENT

This booklet will assist you assess the quality, safety, and economics of used farm equipment. Some of the topics discussed include: quick visual inspection, lubricants, power transfer parts, tractors, hydraulic systems, and economics of owning and operating.

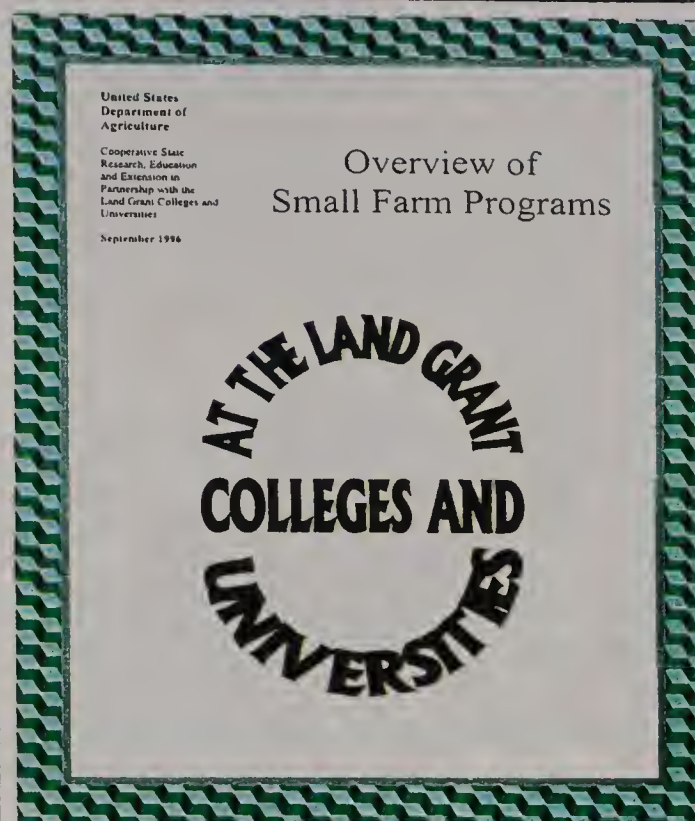
To order this booklet, contact: The North East Regional Ag. Engineering Service, Cooperative Extension; Cornell University, 152 Riley-Robb Hall; Ithaca, NY 14853
Phone: 607-255-7654
Fax: 607-254-8770
E-mail: nraes@cornell.edu



OVERVIEW OF SMALL FARM PROGRAMS

This report on small farm programs at the Land Grant Colleges and Universities is a compilation that shares ideas, on-going efforts, success stories, and program descriptions at the 1890 and 1862 land grant colleges and universities. Efforts are underway to work closely with the 1994 land grant schools. Program activities assist the small farm community in meeting major needs in the areas of effective recordkeeping, farm management, and marketing strategies.

For a copy of this report, write to:
The Small Farm Program USDA-CSREES,
Stop 2220, Washington, DC 20250,
or call toll free: 1-800-583-3071

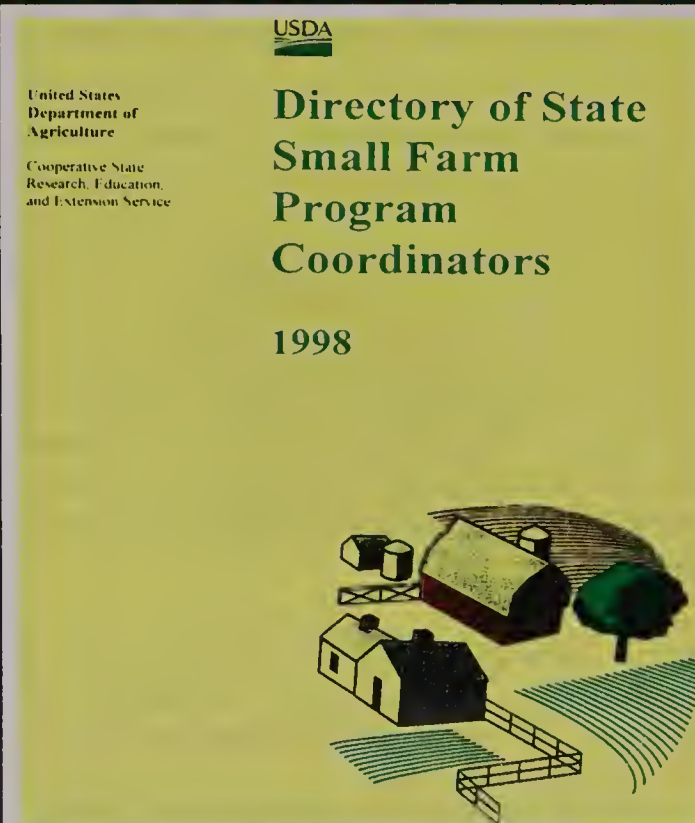


DIRECTORY OF STATE SMALL FARM PROGRAM COORDINATORS

This directory lists the State Small Farm Program Coordinators at the land grant colleges and universities throughout the United States and the territories. These contacts have state program responsibilities for assisting small farmers in enhancing their economic goals. This listing is in alphabetical order by state.

To receive a copy of this directory,
write to:

The Small Farm Program
USDA-CSREES, Stop 2220
Washington, DC 20250-2220 or
call toll free: 1-800-583-3071
Fax: 202-401-5179



MEAT GOAT BREEDS AND PRODUCTION

This bulletin titled "Meat Goat Breeds and Production Techniques" deals with breeds and production techniques, economics of various production systems, and general management practices which involve breeding, feeding, and herd health practices of goats.

For a copy of this bulletin, contact:
Claude McGowan
Cooperative Extension Program
202C Perry-Paige Building
Florida A&M University
Tallahassee, FL 32307
Phone: 904-599-3547
Fax: 904-561-2152

Meat Goat Research and Extension Bulletin III
February 1995

MEAT GOAT BREEDS AND PRODUCTION TECHNIQUES

By

Claude H. McGowan
Extension Animal Science Specialist
Cooperative Extension Program
Division of Agricultural Sciences
Florida A&M University



SMALL RANCH MANUAL

This manual was written for the growing number of people who have moved onto 1 to 10 acre ranches in search of a closer relationship with the land and perhaps for the purpose of keeping a few horses or other animals for personal use. Topics discussed include how to manage your pasture, ponds, wet areas, and ditches to protect water quality. How to manage animal waste, wells, septic tanks, and underground fuel storage tanks were also discussed.

For a copy of this manual, write to the Cooperative Extension, University of Nevada, P.O. Box 11130, Reno, NV 89520 or call 702-784-4848

Small Ranch Manual

*A Guide to Management for Green Pastures and
Clean Water*



RURAL COOPERATIVE PUBLICATIONS

This catalog (64 pp) is your guide to more than 200 cooperative publications and videos available from USDA-Rural Development. Titles range from basic cooperative primers such as "How to Start a Cooperative", to detailed accounts of more technical subjects, such as equity redemption program, and income tax treatment for cooperatives. This catalog also contains an overview of Cooperative Services' programs and their list of contacts.

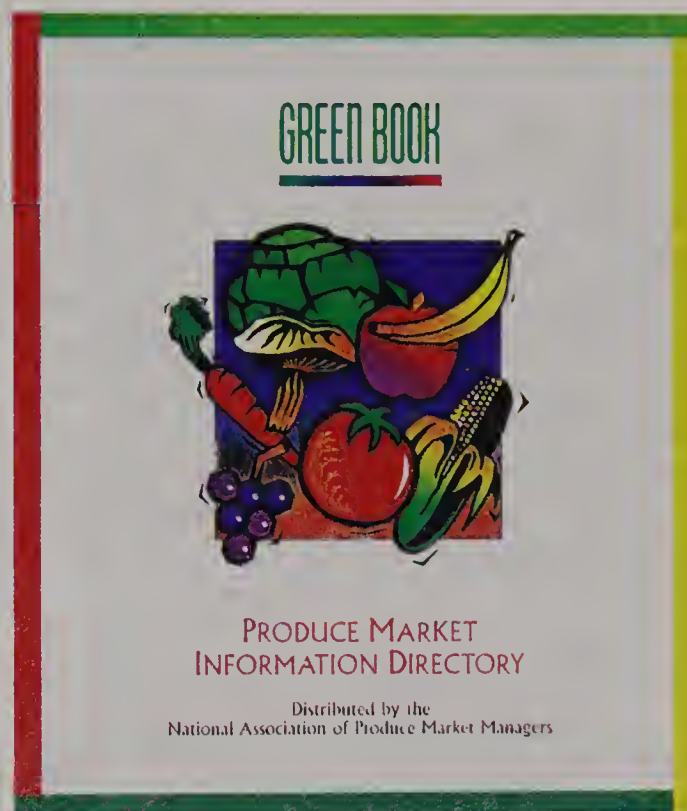
To obtain a copy of this catalog, contact:
USDA--Rural Development, Stop 3255,
1400 Independence Ave, S.W.
Washington, DC 20250; 202-720-5378



THE GREEN BOOK

The Green Book is a directory of wholesale produce markets operating throughout the United States, Canada, and Australia. This reference presents a comprehensive description of the operational and structural aspects of wholesale produce markets, including distinctive marketing characteristics of selected non-wholesale operations such as the retail farmers' markets and public markets.

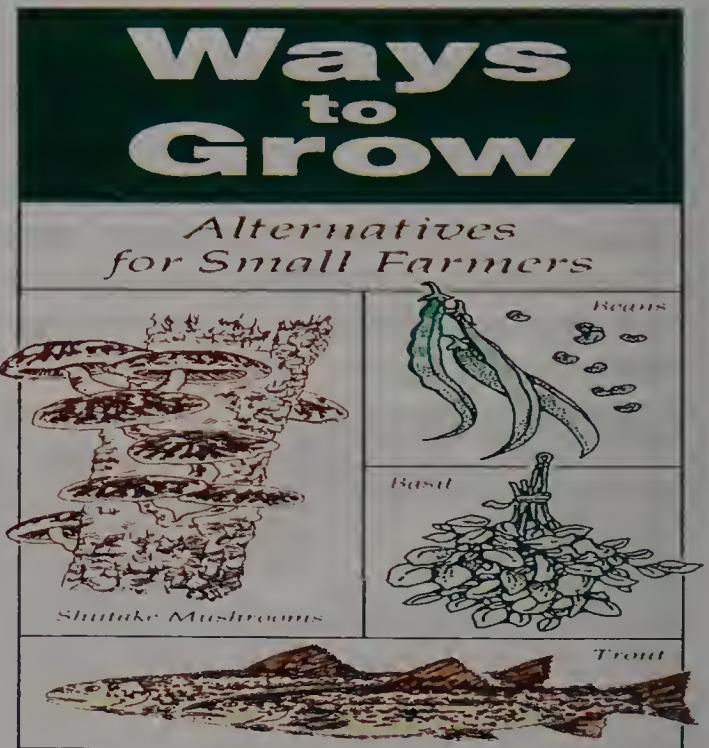
To obtain a copy of this book (no cost), contact: USDA-Agricultural Marketing Service, 2642 South Building, 14th and Independence Ave, S.W. Washington, DC 20250; ph: 202-720-8317



WAYS TO GROW

"Ways to Grow" is a program that shows small farmers how to earn more by raising new crops and unusual products without making a big investment. It introduces the farmers to specialty products such as basil, shiitake mushrooms, catfish, meat goats and rabbits. This program targets small-scale farmers and producers who gross less than \$50,000 annually from farm enterprises. The goal is to assist small farmers increase their profits and improve the quality of life in rural communities.

Contact: Dr. Ray McKinnie
Cooperative Extension Program, N.C. A&T
State University, Box 21928, Greensboro,
NC 27420; Phone: 910-334-7957

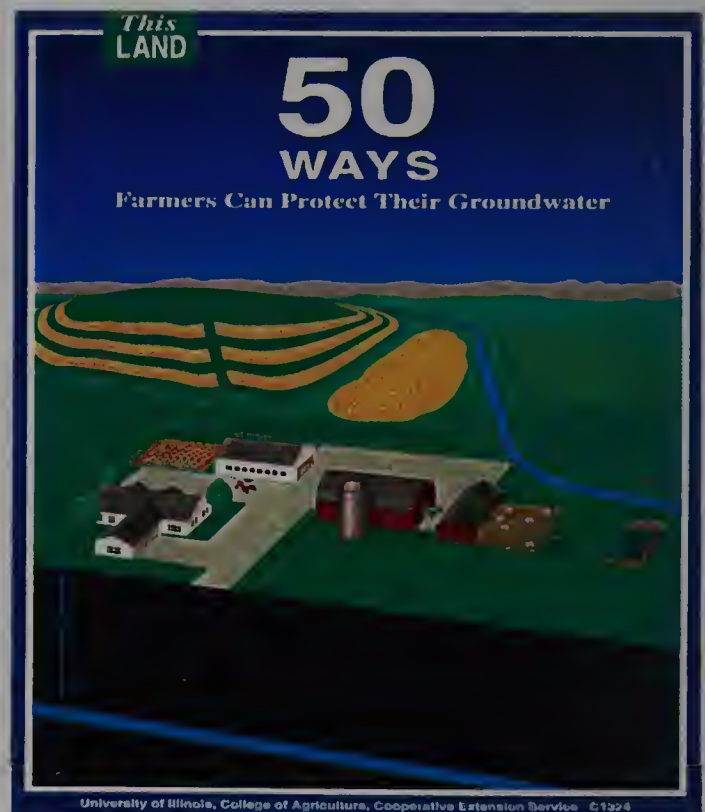


North Carolina A&T State University
Cooperative Extension Program

50 WAYS FARMERS CAN PROTECT THEIR GROUNDWATER

"50 Ways" provides research and management tips on ways to cut back on pesticides and fertilizers without cutting yields; ways to determine which pesticides are less likely to leach, and ways to apply chemicals more efficiently. This 189-page resource and reference book also includes sections on chemical storage, wells, septic systems, livestock waste management, irrigation, chemigation, water testing, and water treatment (cost: \$5).

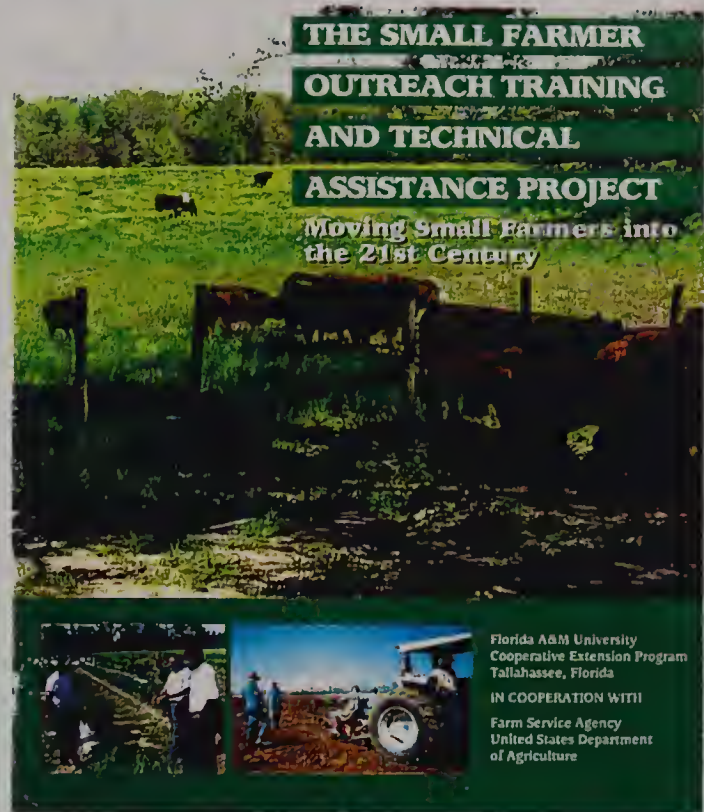
To order, contact:
The Office of Agricultural Communications
and Education, 69LG Mumford Hall,
West Gregory Drive; Urbana, IL 61801
Phone: 217-333-2007



SMALL FARMER OUTREACH PROGRAM

Florida A&M University Cooperative Extension Program and USDA-Farm Service Agency entered into a cooperative agreement in 1989, to improve the economic condition of limited resource and socially disadvantaged farmers. The overall goal of the project is to improve farm income of project participants through farm financial management training and technical assistance.

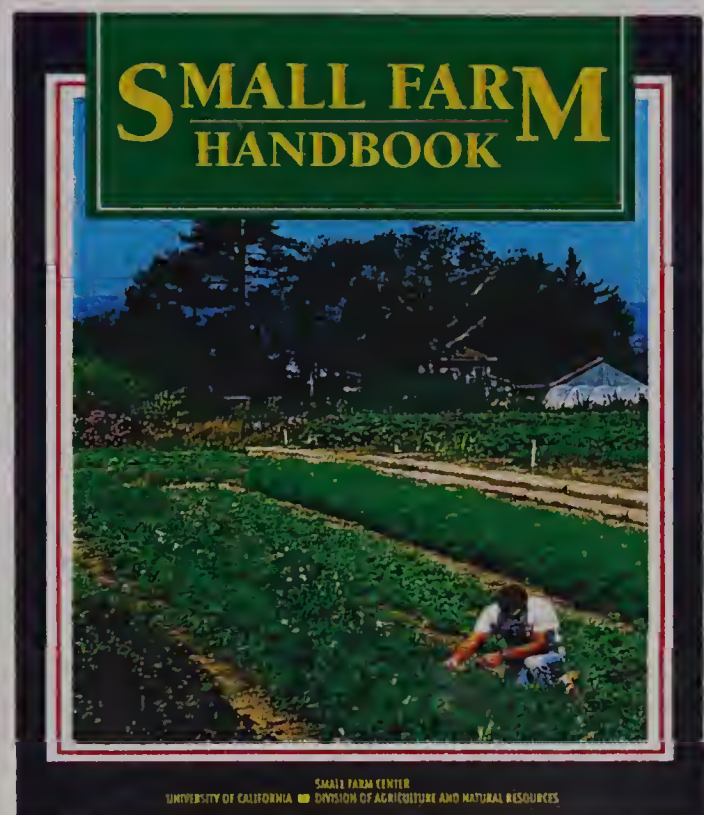
For more information on how you can benefit from this program, contact:
The Cooperative Extension Program
Florida A&M University, 202C Perry-Paige
Bldg. Tallahassee, FL 32307
Phone: 904-599-3547



SMALL FARM HANDBOOK

This 170-page Small Farm Handbook is a guide to starting and operating a successful small farm. The book will help you with practical information about marketing, recordkeeping, farm financial management, crop production, raising animals, requirements for successful farming, enterprise ideas, and a whole lot more.

Order #SFT001, for ordering information, contact: The Publication Division
College of Ag. and Natural Resources
University of California,
6701 San Pablo Ave, Oakland,
CA 94608-1239
Phone: 510-642-2431



1996 NATIONAL FARMERS' MARKET DIRECTORY

This directory (144 pp) documents 2,410 farmers' markets operating in the United States during the 1995 calendar year, an increase of 655 markets over that reported in the 1994 Directory (1993 data).

The growth evident in the last two years corroborate the increasing importance and appeal of this method of marketing to a growing number of small to medium sized producers.

For a copy of this directory (no cost),
CONTACT: Denny Johnson
USDA-Agricultural Marketing Service,
2642 South Building, 1400 Independence
Ave, Washington, DC 20250
Phone: 202-690-0531



FOOD AND AGRICULTURAL EXPORT DIRECTORY

This 82-page Food and Agriculture Export Directory is published for those who wish to sell U. S. agricultural products in foreign markets, and for firms engaged in exporting. It provides up-to-date listings and brief descriptions of Federal and State agencies, trade associations, and other organizations that offer advice and services in exporting agricultural and food products.

Copies of this directory can be purchased from the National Technical Information Service at 703-720-2791, and ask for order number PB96-136403



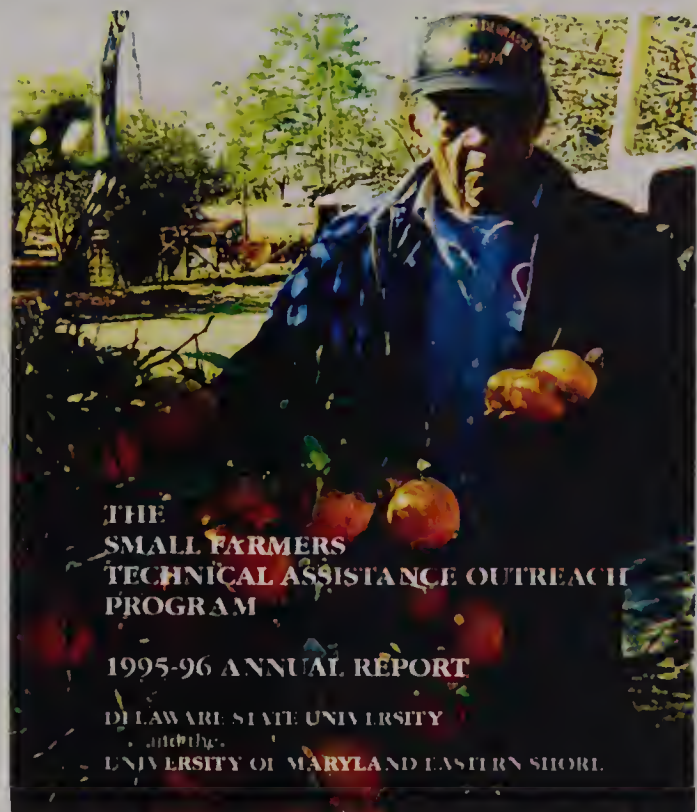
Food & Agricultural **EXPORT DIRECTORY**



SMALL FARMER OUTREACH PROGRAM

This program assists small and limited resource farmers in Delaware and Maryland in acquiring farm ownership loans. It also assists farm participants in improving their farm management and marketing skills in order to increase profitability.

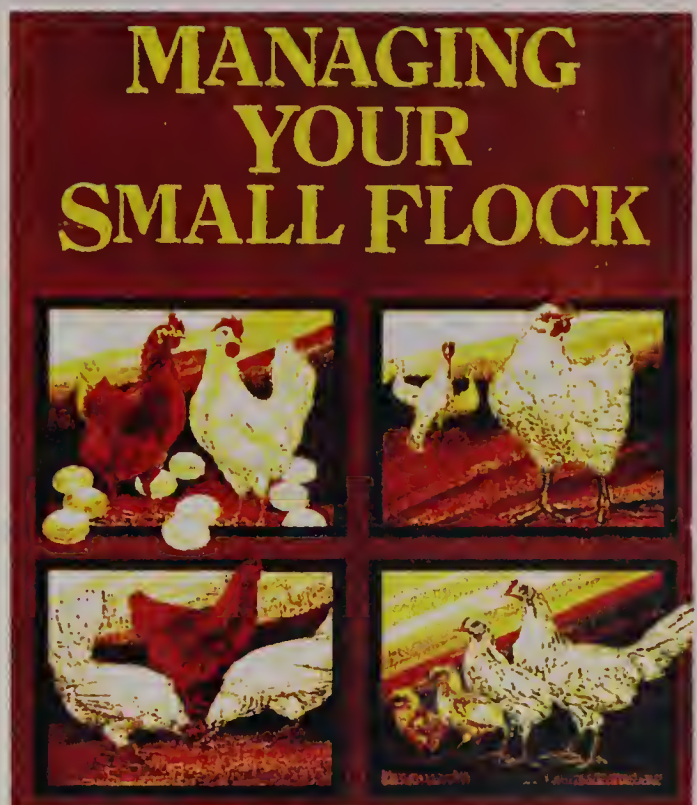
For more information on how you can benefit from this program, contact: Program Director, The Small Farmer Outreach Program, Cooperative Extension Service, Delaware State University, Dover, DE 19901; or the Cooperative Extension Service, The University of Maryland-Eastern Shore, Princess Anne, MD 21853



MANAGING YOUR FLOCK

If you are interested in keeping a few chickens, ducks or other poultry, this pamphlet is designed for you. Your reason may be that you want truly fresh eggs, or real old fashioned chicken meat with flavor, or the chance to let your children learn how animals grow, and to share in the responsibilities they provide or may be just because poultry raising is fun.

This pamphlet touches briefly on key points you need to know to handle a small flock. More information can be obtained from your local dealer, county or state extension office. You can also call toll free at 1-800-227-8941 to receive a free copy of this pamphlet at no cost.



AGRICULTURE AND FOOD FAIR IN THE VIRGIN ISLANDS

The Virgin Islands' annual Agriculture and Food Fair celebration has been used to promote small scale agriculture in the territory. Since the fair's rebirth in 1971, the annual event has grown from 5,000 in 1971 to 30,000 in 1997, making this activity the largest in the Virgin Islands, next to the annual Carnival celebrations.

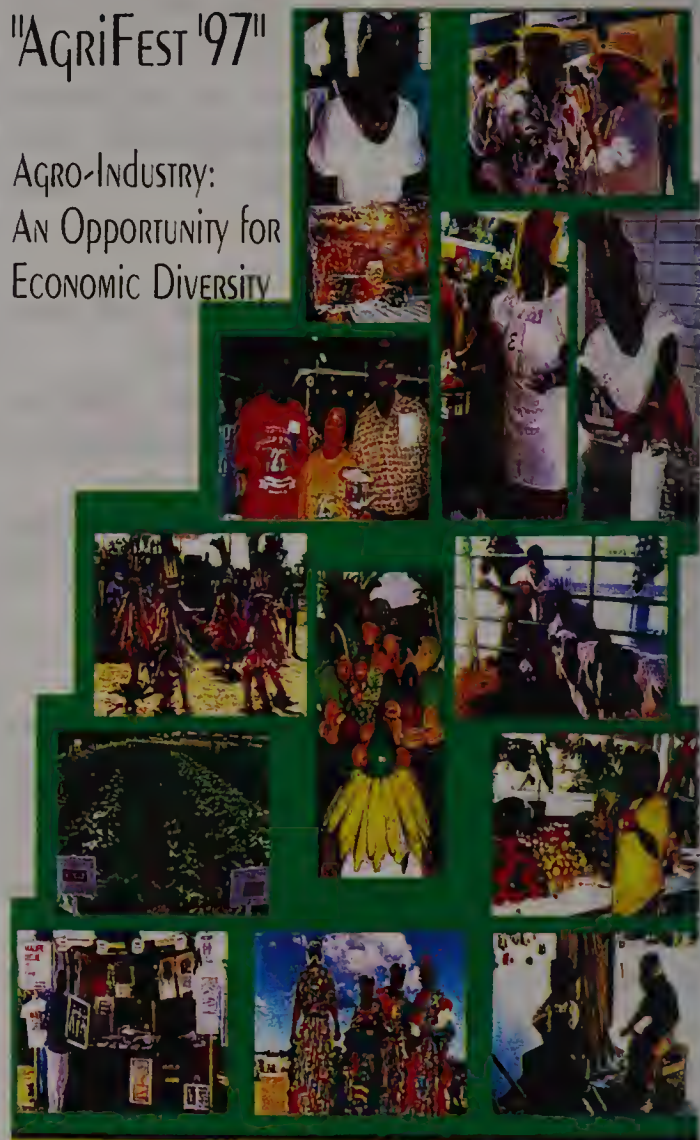
The University of the Virgin Islands and the Virgin Island's Department of Agriculture jointly developed an initiative to promote small farm efforts through this fair. Some of the major highlights of the fair are the awards presented to the most outstanding farmers, students, and agribusinesses from the region, and the exhibition of research and extension educational exhibits for the Virgin Islands' community.

For further information, contact:

Clinton George, Director of Exhibits and
Small Farm Contact, University of the
Virgin Islands, RR02, Box 10,000
Kingshill, St. Croix, VI 00850
Phone: 809-692-4071
Fax: 809-692-4085

"AgriFest '97"

AGRO-INDUSTRY:
AN OPPORTUNITY FOR
ECONOMIC DIVERSITY



26th Annual Virgin Islands Agriculture & Food Fair

FEBRUARY 15th, 16th, 17th

ARKANSAS

◆ APPROPRIATE TECHNOLOGY TRANSFER FOR RURAL AREAS (ATTRA)

PROGRAM DESCRIPTION

Provides technical information on sustainable agriculture and small farms; produces a resource list of all national groups working in sustainable agriculture and groups that do organic certification.

CONTACT

Teresa Maurer
ATTRA, P.O. Box 3657
Fayetteville, AR 72702
1-800-346-9140
Website: <http://www.attra.org>

PUBLICATIONS

Bananas, Organic Blueberry Production, Organic Cranberries, Field Grown Cut & Dried Flower Production and Marketing, Hydroponic Vegetable Production, Mushroom Production & Marketing, Overview of Organic Fruit Production, Pawpaw Production, Organic Sweet Corn Production, Ratites, Organic Certification.

CONTACT

ATTRA
P. O. Box 3657
Fayetteville, AR 72702
Toll free: 1-800-346-9140

◆ ARKANSAS LAND & FARM DEVELOPMENT CORP. (ALFDC)

PROGRAM DESCRIPTION

ALFDC includes 700 individuals and organizational members, primarily small family farmers and rural residents. A much larger constituency supports ALFDC efforts through consensus building, referrals and policy development.

ALFDC works with individual farmers and landowners, particularly minorities, women and youth — rural people who have not traditionally been involved in community development. ALFDC believes in partnerships and creates integrated programs that help public and private organizations coordinate their resources to better serve people. ALFDC serves as a foundation to rural partnerships that gives all people a voice in their communities.

CONTACT

Calvin King
Rt. 2, Box 291
Brinkley, AR 72021
Phone: (501) 734-1140
Fax: (501) 734-3570

◆ ARKANSAS STATE PLANT BOARD

CONTACT

Pat Robbins
Marketing Division
Arkansas State Plant Board
P. O. Box 1069
Little Rock, AR 72203
Phone: (501) 225-1598

◆ DALE BUMPERS SMALL FARM RESEARCH CENTER

PROGRAM DESCRIPTION

The Dale Bumpers Small Farm Research Center of the USDA Agricultural Research Service in Booneville, Arkansas, supports small family farms by serving as an information resource for all interested parties, including family farmers on a number of agricultural topics. We respond to questions concerning ruminant livestock (sheep and cattle), grass and legume forages, livestock grazing systems, tree production, pine straw production, alley crops for agroforestry, native grasses for family farms, enterprise planning, marketing, and computerized recordkeeping.

The Center was established to perform research, so as to benefit the small family farmer.

CONTACT

South Central Family Farm
6883 South State Highway 23
Booneville, AR 72927
Phone: (501) 675-3834
Fax: (501) 675-2940

◆ DELTA LAND AND COMMUNITY, INC.

PROGRAM DESCRIPTION

Delta Land and Community helps farmers diversify and establish value-added enterprises.

CONTACT

Jim Worstell
920 Hwy 153
Almyra, AR 72003
Phone: (870) 673-6346
Fax: (870) 673-7219

◆ HEIFER PROJECT INTERNATIONAL

PROGRAM DESCRIPTION

Heifer Project International (HPI) is a private, non-governmental organization that provides funds for livestock, training, and technical support so that limited resource rural families and communities can help themselves by producing food, fiber, and income through animal agriculture.

HPI works in partnership with organized farm groups and a variety of organizations and programs. An essential part of HPI's philosophy is the understanding that each person who receives an animal will "pass on the gift" by passing on one or more female offsprings from each animal received to another family.

PUBLICATIONS

Brochure on HPI's programs; Building Communities of Hope, (videotape).

CONTACT

Betty Russell
Heifer Project International
1015 Louisiana St.
Little Rock, AR 72202
Phone: 1-800-422-1311
Website: www.heifer.org

◆ LEE COUNTY COOPERATIVE

CONTACT

Harvey Williams
12514 Hwy 121
South Lexa, AR 72355
Phone: (501) 295-6439
Fax: (501) 295-6900

◆ SMALL FARMERS COOPERATIVE OF ARKANSAS

CONTACT

Joe Bryant, Jr.
P. O. Box 119
Humnoke, AR 72072
Phone: (501) 275-3717

◆ THE SOUTHERN SUSTAINABLE AGRICULTURE WORKING GROUP

PROGRAM DESCRIPTION

The Southern Sustainable Agriculture Working Group (SSAWG) is an umbrella organization linking approximately 50 groups and individuals in the Southern United States to promote sustainable agriculture. SSAWG promotes marketing strategies, farmer initiated research, on-farm demonstration, conferences and trade shows, and numerous publications.

CONTACT

Sustainable Agriculture Working Group, Phone: (501) 292-3714

PUBLICATION

Making It On the Farm-- Increasing Sustainability Through Value-added Processing and Marketing by Keith Richards & Deborah S. Wechsler.

Cost: \$12.00, (Please send a check or money order).

CONTACT

SSAWG Publications
P. O. Box 324,
Elkins, AR 72727

◆ UNIVERSITY OF ARKANSAS- FAYETTEVILLE

PROGRAM DESCRIPTION

The Extension education program and applied research conducted in Arkansas considers the potentials and limitations faced by small family farmers. Our specialists and agents work with small farmers in identifying alternative markets, enhancing incomes, providing assistance in farm management and recordkeeping, livestock production, horticulture crops, and promoting sustainability of small family farms in a whole farm context.

CONTACT

Mike French
University of Arkansas
P.O. Box 391
Little Rock, AR 72203
Phone: (501) 671-2001
Fax: (501) 671-2251

PUBLICATIONS

Canning Fruits at Home (Methods, Equipment, Packing, Processing); Canning Vegetables at Home (Methods, Equipment, Packing, Processing, Cooling, and Storage); Beekeeping on Small Farms; Poultry on Small Farms; Sheep on Small Farms; Rabbits Suited for Small Farms; Feeder Pigs for Small Farmers; Tax Management for Small Farmers; the Use of Credit in Your Farm Business; a Simplified Farm Analysis; Guidelines for Buying a Small Farm; Trickle Irrigation for Small Farms; Catfish: Will it Pay on Small Farms?; Pasture Management for Small Landowners; When to Pick Your Vegetables and What to Do with Them; Freezing Vegetables - Do it Right; Grow Your Own Vegetables.

CONTACT

Department of Agricultural
Publications, University of Arkansas
Arkansas Agricultural Experiment
Station, Agriculture Building 110
Fayetteville, AK 72701-1201
Phone: (501) 575-5647

◆ UNIVERSITY OF ARKANSAS- PINE BLUFF

PROGRAM DESCRIPTION

The University of Arkansas at Pine Bluff's (UAPB) Small Farm Project is an on-going program in the School of Agriculture and Home Economics.

The project assists limited resource farmers improve their management skills (production and financial) through one-on-one and group training. The project has also helped farmers purchase land; buy equipment and machinery; add alternative enterprises to operations; and locate seeds for farmers.

PUBLICATIONS

Rules for Operating Farmers Markets; Potential for Expanding Sales of Produce Through the Pine Bluff Farmer's Market; Beef Production Fact Sheets; Selected Small Farm Budgets: Lima Beans, Snap Beans, Spring Cabbage, Cantaloupe, Sweet Corn, Greens, Okra, Southern Peas, Sweet Potatoes, Irish Potatoes, Yellow Squash, Staked Tomatoes, Strawberries, Watermelon; Small and Part-time Farmers; Earthworms: A Supplemental Source of Income; Small and Part-time Farmers -- Small Farm Enterprise Record.

CONTACT

Henry English
University of Arkansas
P.O. Box 4005
Pine Bluff, AR 71601
Phone: (501) 543-8142
Fax: (501) 543-8130

CALIFORNIA

◆ AgACCESS

PROGRAM DESCRIPTION

We provide a wide range of information and products about agriculture. Our consulting work includes strategic planning, business and marketing plans, and technical assessment.

PUBLICATION

*The Book of Dried Flowers:
A Complete Guide to Growing, Drying,
and Arranging, by Malcolm Hillier and
Colin Hilton.*

192 pp., \$24.95

CONTACT

AgAccess
603 4th Street
Davis, CA 93616
Phone: (916) 756-7177
Fax: (916) 756-7188
E-mail: agAccess@davis.com

◆ BIO-INTEGRAL RESOURCE CENTER (BIRC)

PROGRAM DESCRIPTION

Undertakes research and education in Integrated Pest Management; answers pest management questions for their members and helps them search for information.

PUBLICATIONS

*The IPM Practitioner; The Common
Sense Pest Control Quarterly*

CONTACT
BIRC
P.O. Box 7414
Berkeley, CA 94707

◆ **CALIFORNIA DEPARTMENT
OF FOOD AND AGRICULTURE**

CONTACT
Kelly Krug
Marketing Division
California Department of Food and
Agriculture, 1220 N Street, #A270
Sacramento, CA 95814
Phone: (530) 654-0531

◆ **CALIFORNIA FEDERATION OF
CERTIFIED FARMERS
MARKETS**

CONTACT
CFCFM
P. O. Box 1813
Davis, CA 95617
Phone: (530) 753-9999
Fax: (530) 756-1858

◆ **CALIFORNIA LATINO AG.
ASSOCIATION**

CONTACT
Lourdes Gonzalez
23 East Beach Suite 210
Watsonville, CA 95076
Phone: (408) 761-7070
Fax: (408) 761-7071

◆ **COMMUNITY ALLIANCE
WITH FAMILY FARMERS**

PUBLICATIONS

*National Organic Directory; California
Farm Fresh Directory*

CONTACT

CAFF
P. O. Box 464
Davis, CA 95617
Phone: (916) 756-8518
E-mail: caff@caff.org
Tollfree: 1-800-852-3832

◆ **D-Q UNIVERSITY**

CONTACT

Maria Kelly
D-Q University, P. O. Box 409
Davis, CA 95617
Phone: (530) 758-0470
Fax: (530) 758-4891

◆ **HMONG AMERICAN
COMMUNITY, INC.**

CONTACT

Toulu Thao
2904 N. Blackstone A-3
Fresno, CA 93703
Phone: (209) 243-9402
Fax: (209) 243-9406

◆ THE HOT 50 FARM MARKETING TIPS

PUBLICATION

Contents of this publication include: direct marketing, selling through grocery stores, restaurants, and wholesale channels, merchandising, customer service, promotion and advertising (free).

CONTACT

Eric Gibson
New World Publishing
3037 Grass Valley Hwy. #8185
Auburn, CA 95602
Phone: (916) 823-3886
E-mail: gibson@vfr.net
Website: <http://www.vfr.net/~newworld>

◆ METROFARM

PUBLICATION

MetroFarm presents the modern and centuries' old technologies used by space-intensive farmers from around the world.

Contents include: How to:

- *Understand agriculture;*
- *Understand agribusiness;*
- *Develop a MetroFarm strategy;*
- *Survey the market;*
- *Evaluate and control land;*
- *Organize a business;*
- *Prepare for the market;*
- *Sell the product*

CONTACT

Michael Olson
TS Books
P.O. Box 1244
Santa Cruz, CA 95061
or call 1-800-624-BOOK; Cost: \$29.95 +
\$5.00 shipping
E-mail: michaelo@metrofarm.com

◆ ORGANIC FARMING RESEARCH FOUNDATION

PROGRAM DESCRIPTION

Our goals are to establish and implement a formal endowment and gift-giving program; clarify legal and tax protocols for various gifts to our organization; develop and implement management criteria for each type of activity; sponsor three major fund-raising events; publish an endowment brochure and begin a \$1 million endowment campaign; implement strategic planning and budgeting systems; and cultivate board excellence and continuity.

CONTACT

Bob Scowcroft
Organic Farming Research
Foundation
P.O. Box 440
Santa Cruz, CA 95061
Phone: (408) 426-6606
Fax: (408) 426-6670
E-mail: mdlip@aol.com

◆ RURAL DEVELOPMENT CENTER

CONTACT

Jose Montenegro
P. O. Box 5415
Salinas, CA 93915
Phone: (408) 758-1419
Fax: (408) 758-3665

◆ TEN SPEED PRESS

PUBLICATIONS

Has large posters on squash, sunflowers, Indian corn, tomatoes, garlic, eggplant and a whole lot more. Books on recipes, specialty crops and others.

CONTACT

Dennis Hayes
Ten Speed Press
P. O. Box 7123
Berkeley, CA 94707
Phone: (510) 559-1600, ext 3004
Orders/Inquiries: 1-800-841-2665
Fax: (510) 524-4588
E-mail: dennis@tenspeed.com

◆ UNIVERSITY OF CALIFORNIA-DAVIS

PROGRAM DESCRIPTION

The primary mission of the Small Farm Program at the University of California-Davis is to help small farmers compete and be profitable by offering practical and science based information. The program concentrates on alternative marketing, specialty production and enterprises, getting started in farming, and needs of small-scale, under represented farm groups such as the recent Southeast Asian immigrants.

The Program provides programmatic leadership within Cooperative Extension, and the Division of Agriculture and Natural Resources in California; provides an opportunity for small farmers to interact; provides information/services not readily available elsewhere; builds alliances with groups within and outside the University;

services needs not being served by others; and facilitates linkages between urban and rural communities.

CONTACT

Desmond Jolly
University of California
Small Farm Center
Davis, CA 95616-8699
Phone: (530) 752-7774
Fax: (530) 752-7716
E-mail: dajolly@ucdavis.edu

PUBLICATIONS

California Farm Record Book

Instructions and record space for farm income and expenditure accounts, 1983, 76 pp.

3342 \$5.00

Estate Planning for Farmers and Ranchers: Keeping the Farm in the Family

Farm owners may often be cash-poor, but inheritance tax collectors are more likely to see them as land-rich. The prudent estate planning methods outlined in this valuable book can make the difference between a farming tradition that can pass down the generations, and an unwanted auction or sale of family land.

1993, 36 pp.

21515 \$3.50

Farm Management (Family Farm Series)

To make sound dollars-and-cents decisions in farming, consider these four booklets: Considerations in Enterprise Selection, Farm Leases and Rents, How to Determine Your Cost of Production, and How to Finance a Small Farm.

1990, 26pp.

ANRP011 \$5.00

Marketing (Family Farm series)

Marketing opportunities differ for the big farmer and the smaller one, and choosing the right market is particularly crucial to small farm success. These three booklets cover Direct Marketing and Quality Control, Marketing Cooperatives, and How to Establish and Operate a Roadside Stand.

1990, 42 pp. \$5.00

Personnel Decisions in the Family Farm Business

Family issues and personnel decisions frequently intertwine in operating a family farm. The six case studies in this booklet show how family history, tradition, and unresolved emotional issues influence important business decisions.

1993, 64pp.

ISBN1-879906-13-93357 \$6.00

Pesticide Safety for Small Farms:

A Grower's Guide to Pesticide Safety

Not only can pesticides kill the pest, they are also harmful to people. Learn as much as you can about pesticides and the safety equipment to protect yourself and others from pesticide injury when you work in agricultural businesses. 1995, 28 pp.

Available in: English (\$5.00); Cambodian, Hmong, Lao (\$4.00).

Small Farm Handbook

A 170-page Small Farm Handbook is available to help you with practical information about:

- Finding a good place to buy property
- Making a living
- Buying equipment
- Producing crops and raising animals
- Selling what you produce
- Hiring help
- Dealing with laws, regulations, and taxes

ISBN 1-879906-23-6SFP001 . . \$20.00

Small Farm News

Our 12-page quarterly newsletter Small Farm News covers the latest research on small farming. Includes feature articles, announcements, publications, calendar of state, national and international events, and profiles of successful farmers and farm advisors. **Cost: Free**

Specialty and Minor Crops Handbook

An excellent resource for small-scale farmers. Along with color photographs, each of the 62 crop sheets offers information on seed sources, cultivation and production methods, and marketing alternatives. Includes a crop index, a glossary of Asian vegetables, and an extensive bibliography. 1998, 130 pp.

ISBN1-879906-00-73346 . . \$35.00

Vegetable Production (Family Farm Series)

In responding to changing markets, small-scale vegetable farmers can be more flexible than large growers, planting fewer acres to more varieties. Small acreage does have cultural limitations, however, and these five booklets can help you make the best of your acreage. Includes: Guide for Fertilizing Vegetables, Plastic Tunnel and Mulch Laying Machine, Plastic Tunnels for Early Vegetable Production, Selecting Vegetable Crops for Profit, and Tips on Irrigating Vegetables.

1990, 70 pp.

ANRPO12 \$5.00

VIDEOS

Cold Storage for Small farms

Describes the cost and usefulness of different types of small-scale cold storage; used refrigerated transport vehicles, pre-fabricated cold rooms and farmer-built facilities. Details of planning and constructing a room are included. 1994, 13 minutes.

V94-J \$20.00

Pesticide Safety for Small Farms

Produced for workers on small family farms, this program illustrates the importance of following safe practices for storing, mixing, applying, and disposing of pesticide labels, how to use personal protective equipment, and what to do in case of pesticide-related emergencies. 1996, 26 minutes.

In English: V96-A \$20.00

In Hmong: V96-B \$20.00

In Spanish: \$20.00

CONTACT

University of California
Division of Agriculture and Natural
Resources, Communication Services
6701 San Pablo Avenue
Oakland, CA 94608-1239
Phone: (800) 994-8849
Fax: (510) 643-5470
Website: www.danres.ucdavis.edu

◆ UNION SIN FRONTERAS

CONTACT

Ventura Gutierrez
P.O. Box 66
Coachella, CA 92236
Phone: (760) 398-5183

◆ USDA- FARM SERVICE AGENCY

CONTACT

Daryl Zerger
1303 J Street, Suite 270
Sacramento, CA 95814
Phone: (916) 498-5800

◆ USDA- NATURAL RESOURCES CONSERVATION SERVICE

CONTACT

Daniel Mountjoy
USDA-NRCS
744 LA Guardia Street, #A
Salinas, CA 93906
Phone: (408) 424-1036

◆ USDA- RURAL DEVELOPMENT

CONTACT

Joseph Ben Israel
194 West Main Street, #F
Woodland, CA 95695-2195
Phone: (530) 668-2000

COLORADO

◆ COLORADO DEPARTMENT OF AGRICULTURE

PROGRAM DESCRIPTION

The Markets' Division of the Colorado Department of Agriculture assists Colorado food and agricultural companies sell their products in local, regional, national and international markets. Assistance is also offered in Beginning Farmer Program, marketing opportunities, promotion, research, exporting, business start-up and expansion, the agricultural processing feasibility grant program, recruitment of food processors, quality agriculture loans, and the centennial farm program.

PUBLICATIONS

Colorado Agricultural Trade Directory; Colorado Co-Pack Directory; Colorado Farm Fresh Directory; Colorado Food Supplement; Colorado Hay Directory; Colorado Livestock Export Directory; Developing Marketing Plans for:
--Agricultural Commodity Groups
--Canadian market
--Mexican market
--Your food product

Food Safety Resource Directory; From Growing to Processing; Getting the Most Out of Your Feasibility Study; Markets Newsletter; Potential Impact of NAFTA on U.S. and Colorado Agriculture; Private Fishing Opportunities in Colorado.

We assist in marketing Colorado products. If you have any suggestions on how we may expand or improve our programs, please contact us!

CONTACT

Jim Rubingh
Division of Markets
Colorado Department of Agriculture
700 Kipling St., Suite 4000
Lakewood, CO 80215-5894
Phone: (303) 239-4114
Fax: (303) 239-4125
E-mail: ColoJimR@aol.com

◆ COLORADO STATE UNIVERSITY

PROGRAM DESCRIPTION

A great number of "ranchettes" (5-10 acres) have been established along the Fort Range stretching from Fort Collins to Pueblo. We provide self study and group instruction materials as well as one-on-one to our small farmers. We provide educational materials as well as trained specialists to work with small acreage landowners. A variety of enterprises such as aquaculture, ratites, cashmere goat raising and others are becoming very popular among smaller farmers.

CONTACT

Dennis Lamm
Room 208B Animal Science Bldg.
Colorado State University
Fort Collins, CO 80523
Phone: (970) 491-5168
Fax: (970) 491-5326
E-mail:
dlamm@ceres.agsci.colostate.edu

PUBLICATIONS

A Guide to Rural Living in Custer County (\$5.00); *Rural Living in Southwest Colorado* (\$4.00); *Living in Western Colorado on a Few Acres* (\$7.00); *Healthy Rural Living and Small Scale Agriculture* (\$3.00); *Rural Realities* (Free); *Small Acreage Quarterly Newsletter* (Free); *ABC's of Small Acreage Ownership* (Video- \$25.00); *Matching Tractor and Implement Sizes* (#0.5009); *General Tractor Safety* (#5.016); *Colorado Grape Growers Guide*, (550A, \$12.00); *Growing Small Fruit* (561A, \$12.00).

CONTACT

Cooperative Extension
Colorado State University
Fort Collins, CO 80523
Phone: (970) 491-6198

♦ WOMEN INVOLVED IN FARM ECONOMICS

CONTACT

Jennifer Felzien
Route 1, Road 53
Sterling, CO 80751
Phone: (970) 522-1429

CONNECTICUT

♦ CONNECTICUT DEPARTMENT OF AGRICULTURE

PROGRAM DESCRIPTION

- One-on-one meetings are held on what it takes to start a small business on a farm
- Enter farm businesses into local farmers markets
- Provide information on starting Ag-tourism enterprises
- Will promote small farmers in our directories for distribution at many events, through product showcases at state fairs and Eastern States Exposition
- Extend invitations to annual Ag-Expo, and other agricultural promotions throughout the year
- Assist with marketing strategies

CONTACT

Ron Olsen
Connecticut Department of Agriculture
165 Capitol Avenue
Hartford, CT 06106
Phone: (860) 566-4845
Fax: (860) 566-6094

♦ **GRASSROOTS ECONOMIC
ORGANIZING NEWSLETTER
(GEO)**

PUBLICATION

GEO is a newsletter that deals with community-based economic development with special emphasis on worker owned enterprises, broad-based democratic coalitions, sustainable communities, and locally-controlled financial institutions and approaches. We actively collaborate with Co-op News Network which is distributed free to 25,000 consumer coop families. Regular departments include a subscriber bulletin board, "finding funding," and a calendar of events and conferences. Subscriptions are \$15 per year for individuals and \$30 per year for libraries and organizations.

CONTACT

Len Krimerman
P.O. Box 5065
New Haven, CT 06525
E-mail: rstone@eagle.livnet.edu

♦ **UNIVERSITY OF
CONNECTICUT**

PROGRAM DESCRIPTION

Education programming involves greenhouse/nursery, fruits, vegetables, dairy/livestock and poultry. These programming efforts are implemented across the State by Extension educators and specialists. By most standards, many of the farms in Connecticut are small farms, and as a result, a significant amount of our educational efforts in the agricultural area involve small farms.

CONTACT

Roy Jeffrey
University of Connecticut
1376 Storrs Road
Storrs, CT 06269
Phone: (203) 486-5428
Fax: (203) 486-4128
E-mail:
rjeffrey@canr1.cag.uconn.edu

DELAWARE

◆ DELAWARE DEPARTMENT OF AGRICULTURE

CONTACT

Michael McGarth
Planning, Promotion and Marketing
2320 South DuPont Highway
Dover, DE 19901
Phone: (302) 739-4811

PUBLICATION

DELAWARE FARMER'S GUIDE

This second edition of the Delaware Farmer's Guide to Environmental Programs provides farmers and land managers with updated introductory information about state laws and regulatory programs that may affect their operations.

CONTACT

Delaware Department of Agriculture
2320 S. DuPont Highway
Dover, DE 19901
Phone: (302) 739-4811

◆ DELAWARE STATE UNIVERSITY

PROGRAM DESCRIPTION

Delaware State University addresses the needs of the small farm community through its research and extension activities as follows:

- Sustainable beef cattle research
- Herbs and essential oil production
- Aquaculture research
- Small farm outreach program

The small farm program at Delaware State University strives to meet the needs of the agricultural community through small farm diversification, producing agricultural products that consumers purchase directly from the farm, and are compatible with the current farm mix, requiring minimal capital investment.

CONTACT

Mark Davis
Delaware State University
1200 North Dupont Highway
Dover, DE 19901
Phone: (302) 739-6946
Fax: (302) 739-4997
E-mail: mgdavis@dsc.edu

◆ UNIVERSITY OF DELAWARE

PROGRAM DESCRIPTION

In Delaware, we have a number of farm enterprises that are in place in both the "small" farm and the "large" farm settings. The agricultural economy in Delaware is fortunate to be based on a diverse group of crop and livestock opportunities and to be in close proximity to large urban markets.

Over 50 percent of Delaware farmers have a significant off-farm income. Many of these families have at least one spouse working off the farm, some have two. Poultry, grain, vegetables, and ornamental crops are produced as a part-time enterprise in these situations. Majority of Extension Programs are implemented through the County Extension Offices in Delaware.

PUBLICATIONS

Controlling Chick Weed in Strawberries; Strawberry Weed Control Programs; Okra Production; Tomato Production; Lettuce Production; Cauliflower Production; Cabbage Production; Home Garden Plan; Peanut Production.

CONTACT

Gordon Johnson
University of Delaware
69 Transportation Circle
Dover, DE 19901
Phone: (302) 697-4000
Fax: (302) 735-8130
E-mail: GCJohn@udel.edu

DISTRICT OF COLUMBIA

◆ AGRICULTURAL RETAILERS ASSOCIATION

CONTACT

Mr. Floyd Gaibler
1900 M Street, S. W.
Suite 740
Washington, DC 20036
Phone: (202) 457-0825

◆ AMERICAN FARMLAND TRUST

PROGRAM DESCRIPTION

American Farmland Trust (AFT) is a national nonprofit, membership organization dedicated to protecting agricultural resources. AFT assists private groups, public agencies and individual landowners in meeting their farmland protection goals. These goals consist of protecting farmland from urbanization and development, reducing soil erosion; and reducing agriculture's impact on the environment.

CONTACT

American Farmland Trust
1920 N Street, N. W., Suite 400
Washington, DC 20036
Phone: (202) 659-5170
Fax: (202) 659-8339
E-mail: info@farmland.org;
Website: www.farmland.org

◆ AMERICAN MUSHROOM INSTITUTE

CONTACT

Laura Phillips
American Mushroom Institute
1 Massachusetts Avenue,
Suite 800, NW
Washington, DC 20001
Phone: (202) 842-4344

◆ AMERICAN NURSERY & LANDSCAPE ASSOCIATION

CONTACT

Mr. Ben Bolusky
1250 I Street, N. W.
Suite 500
Washington, DC 20005
Phone: (202) 789-2900

◆ AMERICAN SOCIETY OF FARM MANAGERS & RURAL APPRAISERS

CONTACT

Mr. Macon Edwards
1155 Connecticut Avenue, N. W.
Suite 501
Washington, DC 20006
Phone: (202) 429-6620

◆ ASIAN PACIFIC AMERICAN NETWORK IN AGRICULTURE (APANA)

PROGRAM DESCRIPTION

APANA is a department wide employee organization in the U.S. Department of Agriculture (USDA). APANA serves as a conduit through which issues of common

concern and interest are addressed. It promotes representation of APANA employees in USDA programs and services.

CONTACT

Mon Yee
P.O. Box 1, Washington, DC 20250
Phone: (202) 690-3131
Fax: (202) 720-3290

◆ ASSOCIATION FOR COMMUNITY BASED EDUCATION

CONTACT

Chris Zachariades
1805 Florida Ave., NW,
Washington, DC 20009
Phone: (202) 462-6333
Fax: (202) 232-8044

◆ CENTER FOR COMMUNITY CHANGE

CONTACT

Pablo Eisenberg
1000 Wisconsin Ave, N. W.
Washington, DC 20007
Phone: (202) 342-0519

◆ FARM AID

CONTACT

David Senter
1901 L Street, N. W.
Suite 300
Washington, DC 20036
Phone: (202) 452-9422

◆ THE FARM CREDIT COUNCIL

PROGRAM DESCRIPTION

The Farm Credit System has a program for young beginning farmers. Approximately 54% of our program lending goes to borrowers with gross sales of less than \$50,000.

CONTACT

Kenneth Auer
The Farm Credit Council
50F Street, NW, Suite 900
Washington, DC 20001
Phone: (202) 879-0843
Fax: (202) 626-8718
E-mail: auer@fccouncil.com

◆ FARMWORKER JUSTICE FUND

CONTACT

Bruce Goldstein
1111 19th Street, N. W.
Suite 1000
Washington, DC 20036
Phone: (202) 785-1670

◆ HEALTHY HARVEST SOCIETY

PROGRAM DESCRIPTION

Major programs are: Information and Research; Organic Farming and Farm Development, Developing the Organic Market; Food and Nutrition Policy; Nutrition Labeling and Information.

PUBLICATIONS

A Directory of Sustainable Agriculture and Horticulture Organizations; and Healthy Harvest: This is a bimonthly newsletter on Organic Agriculture and Healthy Foods.

CONTACT

1424 16th Street, N. W. #105
Washington, DC 20036
Phone: (202) 462-8800

◆ HMONG NATIONAL DEVELOPMENT, INC. (HND)

PROGRAM DESCRIPTION

The HND is a non-profit organization that assists Hmong communities throughout the United States in achieving economic self sufficiency, quality education and resource development. HND provides technical assistance, workshops and presentations to Hmong organizations and individuals in the areas of planning, public relations, communications, forming networks, finding resources, and writing proposals and business plans. The Hmong are an ethnic group who, prior to 1975, settled throughout southern China, Vietnam, Laos, Burma and Thailand. Most of the Hmong resettling in the United States are refugees from Laos.

CONTACT

Charlie J Chang
1326 18th N. W.
Washington, DC 20036
Phone: (202) 463-2118
E-mail: HND97DC@nmaa.org
Website:
www.nmaa.org/membbehnd/demo2

◆ HOUSING ASSISTANCE COUNCIL (HAC)

PROGRAM DESCRIPTION

The HAC is a national non-profit corporation created to increase the availability of decent housing for rural low-income people throughout the United States. Established in 1971, HAC provides seed money loans, technical assistance, program and policy analysis, research and demonstration projects, training, and information services to public, non-profit and private organization. These activities have stimulated the development of rural housing programs at the national, state and local levels.

CONTACT

Moises Loza
1025 Vermont Ave., N. W. #606
Washington, DC 20005
Phone: (202) 842-8600

◆ INSTITUTE FOR LOCAL SELF- RELIANCE

PROGRAM DESCRIPTION

The Institute for Local Self-Reliance is a non-profit research and education organization that provides technical assistance and information to citizens, organizations, city and state governments, and small businesses to promote community-based and environmentally sound economic development. The institute involves citizens, government and private enterprises in the development of policy oriented towards efficiency.

CONTACT

Neil Seldman
2425 18th Street, N. W.
Washington, DC 20009
Phone: (202) 232-4108
Fax: (202) 332-0463

◆ NATIONAL ASSOCIATION OF STATE DEPARTMENTS OF AGRICULTURE

CONTACT

Richard W. Kirchhoff
1156 15th Street, N.W., Suite 1020
Washington, DC 20005-1704
Phone: (202) 296-9680
Fax: (202) 296-9686
Website: <http://www.nasda-hq.org/>

◆ NATIONAL COUNCIL OF FARMER COOPERATIVES

CONTACT

Randy Jones
50 F Street, N. W., Suite 900
Washington, DC 20001
Phone: (202) 626-8700

◆ NATIONAL FAMILY FARM COALITION

CONTACT

Kathy Ozer
110 Maryland Avenue, N. E., Suite 307
Washington, DC 20002
Phone: (202) 543-5675

◆ NATIONAL FARMERS UNION

CONTACT

400 Virginia Avenue, S. W.
Suite 710
Washington, DC 20024
Phone: (202) 554-1600 ext. 107

◆ NATIONAL FOOD PROCESSORS ASSOCIATION

CONTACT

John Cady
1401 New York Avenue
Washington, DC 20005
Phone: (202) 639-5900

◆ NATIONAL FROZEN FOODS ASSOCIATION

CONTACT

Mike McLeod
1 Massachusetts Avenue, N. W.
Suite 800
Washington, DC 20001
Phone: (202) 842-2345

◆ NATIONAL PEANUT GROWERS GROUP

CONTACT

Larry Meyers
412 L Street, S. E.
Suite One,
Washington, DC 20003
Phone: (202) 347-3600

◆ NATIONAL SUNFLOWER ASSOCIATION

CONTACT

John Gordley
1000 Connecticut Avenue, N.W.
Suite 1106
Washington, DC 20036
Phone: (202) 371-5511

◆ NATIONAL TURKEY FEDERATION

CONTACT

Stuart Proctor, Jr.
1225 New York Avenue, N.W.,
Suite 400
Washington, DC 20005
Phone: (202) 898-0100

◆ NORTH AMERICAN EQUIPMENT DEALERS ASSOCIATION

CONTACT

John J. Mullenholz
1150 Connecticut Avenue, N. W.
Suite 700
Washington, DC 20036
Phone: (202) 296-8000

◆ RURAL COALITION/ COALICIÓN RURAL

PROGRAM DESCRIPTION

The Rural Coalition is a unique alliance of over 90 culturally diverse community-based groups in the United States and Mexico who are united in the pursuit of equality and sustainable development in rural communities. The Rural Coalition is committed to promoting the long term viability of Rural Communities and advocates progressive national policies and programs that are responsive to the unique needs of rural communities.

The Rural Coalition delivers its programs through two committees: *Workers on the Land*, and *Health and Environment*. It also works to build the capacity and promote the involvement of community based organizations in changing policy and participating in community economic development.

CONTACT

Lorette Picciano
Rural Coalition/*Coalición Rural*
110 Maryland Avenue N. E., Suite 101
Washington, DC 20002
Phone: (202) 544-9611
Fax: (202) 544-9613
Website:
www2.cibola.net/~sinfront/rcpage.html

◆ UNITED METHODIST CHURCH, GENERAL BOARD OF CHURCH AND SOCIETY

PROGRAM DESCRIPTION

The General Board of Church and Society is one of four general program boards of the United Methodist Church. It challenges its members to work through their local churches, through ecumenical and secular channels, through public and private

institutions, and through personal advocacy and action groups to ensure the rights and access of all people — in their communities and in the world.

Because the United Methodist Church is spread across rural USA with at least one church in all but about 100 counties, it has reaffirmed its historic commitment to rural ministry and agricultural concerns. Of particular concern is the nature of three intertwined crises — the farm crisis, the crisis of rural community, and the global ecological crisis affecting rural areas.

CONTACT

Mark Harrison
100 Maryland Ave., N. E.
Washington, DC 20002
Phone: (202) 488-5645
Fax: (202) 488-5619

◆ THE URBAN AGRICULTURE NETWORK

CONTACT

Jac Smit
The Urban Agriculture Network
1711 Lamont Street, N. W.
Washington, D.C. 20010
Phone: (202) 483-8130
Fax: (202) 986-6732

NATIONAL COMMISSION ON SMALL FARMS



USDA Secretary Dan Glickman with the USDA National Commission on Small Farms in Washington, DC on October 14, 1997 --USDA PHOTOGRAPH/ANSON EAGLIN/97CN1032-9

The USDA National Commission on Small farms sets forth recommendations for assisting small farm and ranch operators in a publication, *A Time to Act: A report of the USDA National Commission on Small Farms*. The report summarizes the deliberations of the 30-member commission and outlines 146 recommendations to improve USDA's service to small and beginning farmers in areas such as credit, risk management, research, education, rural development, marketing, and outreach.

The publication conveys a positive vision for the future of small farms in American agriculture.

It also focuses on farms with less than \$250,000 in gross receipts annually on which day-to-day labor and management are provided by the farmer and/or the farm family who owns the production or who owns or leases the farm's productive assets.

Secretary of Agriculture Dan Glickman appointed the Commission in July 1997. Commission members included farmers, ranchers, academicians, and representatives of nonprofit, farm advocacy, business and farm organizations. Seven public hearings were held from July 1997 to September 1997 in Memphis, Tennessee; Sioux Falls, South Dakota; Washington, D.C.; Sacramento, California; Albany, New York; Albuquerque, New Mexico; and Portland, Oregon.

CONTACT

Jennifer Yezak Molen
STOP 3407
Room 1147 South Building
1400 Independence Ave. S.W
Washington, DC 20250-3407
Phone: 202-720-0122
Fax: 202-690-2311
E-mail:
Jennifer.Yezak@aphisnotes.usda.gov

U. S. DEPARTMENT OF AGRICULTURE --AGENCIES

--With Small Farm Programs or with
information relevant to small farms

◆ AGRICULTURAL MARKETING SERVICE (AMS)

CONTACTS

Errol Bragg
2642 South Building
1400 Independence Ave, SW
Washington, DC 20250
Phone: (202) 720-8356
Fax: (202) 690-4948

Larry Summers
2949 South Building
1400 Independence Ave, SW
Washington, DC 20250
Phone: (202) 720-8043
Fax: (202) 690-4948

◆ NATIONAL ORGANIC PROGRAM (NOP)

PROGRAM DESCRIPTION

The NOP is authorized by the Organic Food Production Act of 1990, which is Title XXI of the 1990 Farm Bill. The program, when implemented, will establish national standards for products labeled as organic, require mandatory certification of organically labeled products and provide for USDA oversight of the state and private agencies that will do the certification of producers of organic goods.

CONTACT

T. Keith Jones
National Organic Program
USDA-AMS/TMD
P.O. Box 96456
Washington, D.C. 20090
Phone: (202) 720-3252
Fax: (202) 205-7808
E-mail: t_keith Jones@usda.gov

◆ AGRICULTURAL RESEARCH SERVICE (ARS)

A large portion of research currently underway at ARS is applicable to the needs of small farms. ARS established the Dale Bumpers Small Farm Research Center specifically to conduct research on small farm systems and problems. Included in this research are programs directed toward conservation such as improving soil quality, management of hill lands for sustainable forage and livestock production.

Livestock is also used to renovate underutilized lands and diversify small farm productions, agroforestry, identification and development of alternative and value-added crops.

CONTACT

Nancy Ragsdale
Rm. 331, Bldg. 005, BARC-W
Beltsville, MD 20705-2350
Phone: (301) 504-7245
Fax: (301) 504-7117
E-mail: nnr@ars.usda.gov

◆ ALTERNATIVE AGRICULTURAL RESEARCH AND COMMERCIALIZATION CENTER (AARC)

PROGRAM DESCRIPTION

The AARC is a U.S. Department of Agriculture agency created by Congress in 1990 as part of the 1990 Farm Bill (P.L. 101-624 Title XVI, Subtitle G) to expedite development and market penetration of industrial (nonfood, nonfeed) products from agricultural and forestry materials and animal by-products. It assists the private sector in bridging the gap between research results and commercialization of that research, thereby complementing USDA's research agencies. Preference is given to projects that benefit rural communities and are environmentally friendly.

CONTACT

Ron Buckhalt
AARC Center
Room 0156 South Building
14th and Independence Ave., S. W.
Washington, DC 20250-0401
Phone: (202) 690-1624
Fax: (202) 690-1655

◆ COALITION OF MINORITY EMPLOYEES

Our primary purpose is to work towards the eradication of historical systemic discrimination, to identify issues and concerns of employees and customers (particularly minority farmers), and to recommend workable solutions. We also assist in removing the barriers to equality in USDA's program delivery and employment.

Agencies working in partnership with the Coalition are: Food and Nutrition Service, Food Safety and Inspection Service, Forest Service, Natural Resources Conservation Service, Office of Civil Rights, the National Black Farmers Association, and other public and private sector organizations in serving the needs of under served customers and farmers.

CONTACT

Lawrence C. Lucas
The Coalition
P. O. Box 23510
Washington, DC 20026-3510
Phone: (202) 462-4873
Fax: (202) 462-9131
E-mail: come@agcoalition.org

◆ COOPERATIVE STATE RESEARCH, EDUCATION AND EXTENSION SERVICE (CSREES)

DEFINITION

Characteristics of small farms should be listed rather than a definition due to differences in program focus by region, state, or agency directives. USDA-CSREES Small Farm Program uses the definition in the 1981 Farm Bill (Public Law 97-98) for a small farm which states the following:

- Family net income from all sources (farm and non-farm) is below the median non-metropolitan income of the State,
- The family is dependent on farming for a significant, though not necessarily a majority of its income, and
- Family members provide most of the labor and management.

CONTACT

Fred Woods
Stop 2212, USDA-CSREES
1400 Independence Ave., SW
Washington, DC 20250
Phone: (202) 720-5633
Fax: (202) 690-2212
E-mail: fwoods@reeusda.gov

PROGRAM DESCRIPTION

The goal of the Small Farm Program in CSREES is to improve the income levels, and enhance the economic viability, and the quality of lives of small farmers and ranchers. These can be achieved through a partnership effort with the land-grant university system, public and private sectors including non-profits and community based organizations, and others.

Efforts of the CSREES Small Farm Program stresses on the following critical

needs: on-farm research and demonstration; marketing strategies, traditional and alternative enterprises, entrepreneurial and business skills, farmer networks, and beginning farmer programs.

CONTACT

Denis Ebodaghe
USDA-CSREES, Stop 2220
1400 Independence Ave, SW
Washington, DC 20250-2220
Phone: (202) 401-4385
Fax: (202) 401-5179
E-mail: debodaghe@reeusda.gov

PUBLICATIONS

Overview of Small Farm Programs at the Land Grant Colleges and Universities, Small Farm Resource Guide; Proceedings of the National Small Farm Conference (1996); Getting Help for Your Small Farm from USDA; Directory of State Small Farm Program Coordinators; Small is Bountiful, Small Farm Digest— a quarterly newsletter; Getting Started in Farming series: 1. Getting Started in Farming; 2. Mostly on Your own; 3. Part Time or Small Farms; 4. So You Have Inherited a Farm; 5. Via the Home Farm; **Factsheets on the following:** aquaculture, asparagus, beekeeping, blueberries, brambles, American Ginseng, specialty corn, angora goats, cashmere goats, dairy and meat goats, foliage plants, exotic fruits, herbs, exotic livestock, mushrooms, shiitake mushrooms, specialty mushrooms, northern nuts, peppers, specialty potatoes, poultry, pumpkins, sheep, strawberries, specialty flowers, specialty vegetables, wildflowers, and woodlots.

CONTACT: Call 1-800-583-3071

◆ SUSTAINABLE AGRICULTURE RESEARCH AND EDUCATION

DEFINITION OF SUSTAINABLE AGRICULTURE

Food, Agriculture, Conservation, and Trade Act of 1990 (FACTA). Sustainable agriculture was defined in Public Law 101-624, Title XVI, Subtitle A, Section 1683, Government Printing Office, Washington, DC, NAL KF 1692.831 1990. Under that law, "the term sustainable agriculture means an integrated system of plant and animal production practices having site-specific application that will, over the long-term:

- a. satisfy human food and fiber needs;
- b. enhance environmental quality and the natural resource base upon which the agricultural economy depends;
- c. make the most efficient use of nonrenewable resources and on-farm resources and integrate, where appropriate, natural biological cycles and controls;
- d. sustain the economic viability of farm operations; and
- e. enhance the quality of life for farmers and society as a whole."

PROGRAM DESCRIPTION

SARE is a USDA-CSREES program that works to increase knowledge about and help farmers and ranchers adopt practices that improve profits, protect the environment and enhance communities.

To advance such knowledge nationwide, SARE administers a competitive grants program through four regional host institutions based at land-grant universities, under the guidance of regional Administrative Councils composed of producers, farm consultants, university researchers and administrators, state and federal government agency staff and representatives from non-profit organizations.

SARE has funded nearly 1,200 projects in its ten-year lifetime, including research and education projects, professional development projects, and producer grants in which farmers and ranchers take the lead in on-farm research and education.

CONTACT

SARE Program
1400 Independence Avenue, S. W.
Room 3851-South Building
Washington, DC 20250-1910
Phone: (202) 720-5203
Website: <http://www.sare.org>

◆ ECONOMIC RESEARCH SERVICE (ERS)

The Economic Research Service (ERS), recognizing the diversity in farming today, uses a broad definition of family farms and then examines the different types of farms.

DEFINITIONS

Family farms. The ERS definition of family farms includes all farms, except farms with hired managers and farms organized as non-family corporations or cooperatives. The included farms are closely held (legally controlled) by their operator and the operator's household. The households of the excluded farms have limited say over the distribution of their farms' net income or equity. Less than 2 percent of all U.S. farms are excluded using this definition.

Using a more restrictive definition of family farms presents problems. Excluding farms based on hired labor, total labor, share of labor provided by the family, contracting arrangements, or tenure tends to eliminate larger farms. Excluding such farms makes sense only if the focus is *small* family farms.

Small farms. ERS generally uses \$50,000 in farm sales as the dividing line between small and large farms. Small or non-commercial farms have sales less than \$50,000. Noncommercial farms account for about three-fourths of U.S. farms. Large or commercial farms have sales of \$50,000 or more. ERS occasionally examines farms with sales less than \$10,000 to identify very small farms that are residential in nature. About half of U.S. farms have sales less than \$10,000.

Limited opportunity farms.

Farms with sales less than \$100,000, farm assets less than \$150,000, and household income less than \$20,000. About 9 percent of U.S. farms meet the criteria for limited opportunity farms.

Sales classes used in Annual Family Farm Report. To examine differences by size of farms, ERS uses the following sales classes:

- Noncommercial farms (less than \$50,000 in sales)
- Commercial (greater than \$50,000 in sales)
- Small (\$50,000 to \$99,999 in sales)
- Lower medium (\$100,000 to \$249,999 in sales)
- Upper medium (\$250,000 to \$499,999 in sales)
- Large (\$500,000 to \$999,999 in sales)
- Super large (\$1,000,000 or more in sales)

Other definitions may be used in ERS, depending on the research question. For example, the recent ERS report on crop insurance needs of small farms used a definition of small farms based on the Federal Crop Insurance Reform Act.

CONTACTS

Bob Hoppe
1800 M Street, NW
Washington, DC 20036-5831
Phone: (202) 694-5572
Fax: (202) 694-5758

Janet Perry
USDA-ERS
1800 M Street, NW
Washington, DC
Phone: (202) 694-5583
Fax: (202) 694-5758

Cheryl Steele
USDA-ERS
1800 M Street, NW
Washington, DC
Phone: (202) 694-5591
Fax: (202) 694-5758

PUBLICATIONS

Acquiring Farmland in the United States
Stock #ERS-AIB-682, \$19.50;
*Characteristics and Risk Management
Needs of Limited-Resource and Socially
Disadvantaged Farmers* (Stock # ERS-AIB-
733,\$21.00); *Farm Operating and Financial
Characteristics, ERS statistical bulletin,*
(Stock # ERS-SB-860, \$35.00); *Structural
and Financial Characteristics of U.S.
Farms, 1994: 19th Annual Family Farm
Report to Congress* (Stock # ERS-AIB-735,
\$21.00); *Owning Farmland in the United
States* (AIB #637); *Racial/Ethnic Minorities
in Rural Areas: Progress and Stagnation*
(ERS-AER-731/\$28.00); *Understanding
Rural America* (Stock #ERS-AIB-710
\$21.50); *Women Farm Landlords in the
United States* (Stock #ERS-AIB-681)
\$19.50.

CONTACT

ERS-NASS,
5285 Port Royal Rd.,
Springfield, VA 22161
Phone: 1-800-999-6779

◆ FARM SERVICE AGENCY

DEFINITIONS

Cosigner. A party who joins in the execution of a promissory note to assure its repayment. The cosigner becomes jointly and severally liable to comply with the terms of the note. In case of an entity, the cosigner cannot be a member, partner, joint operator, or stockholder of the entity.

(Revised 03-24-97, SPECIAL PN.)

Family farm. A farm which:

- a. Produces agricultural commodities for sale in sufficient quantities so that it is recognized in the community as a farm rather than a rural residence. Provides enough agricultural income by itself, including rented land, or together with any other dependable income, to enable the borrower to:
 1. Pay necessary family and operating expenses;
 2. Maintain essential chattel and real property; and
 3. Pay debts.
- b. Is managed by:
 1. The borrower, when a loan is made to an individual.
 2. The members, stockholders, partners, or joint operators responsible for operating the farm when a loan is made to a cooperative, corporation, partnership, or joint operation.
- c. Has a substantial amount of the labor requirements for the farm enterprise provided by:

(Revised 03-24-97, SPECIAL PN.)

The borrower and family members for a loan made to an individual.

1. The members, stockholders, partners, or joint operators responsible for operating the farm, along with the
 2. families of these individuals, for a loan made to a cooperative, corporation, partnership, or joint operation.
- d. May use a reasonable amount of full-time hired labor and seasonal labor during peak load periods.
3. Small or limited resource farmer means a farmer or rancher who operates a farm or ranch of below average size in the state or county for the type of commodity grown and who:
- a. Has household net income of 50% below the non-metropolitan median income for his or her state or county; or
 - b. Can be identified as a member of a socially disadvantaged group.
4. A socially disadvantaged group means a group whose members have been subjected to racial or ethnic prejudice or cultural bias because of their identity as members of a group without regard to their individual qualities. Black Americans, Hispanic Americans, Native Americans, and Asian Pacific Americans are among the groups considered to fall within this definition.

Farm. A tract or tracts of land, improvements, and other appurtenances considered to be farm property which is used or will be used in the production of crops or livestock. Including the production of fish under controlled conditions, for sale in sufficient quantities so that the property is recognized as a farm rather than a rural residence. It may also include a residence which, although physically separate from the farm acreage, is ordinarily treated as part of the farm in the local community.

Feasible plan. A feasible plan is a plan based upon the applicant or borrower's records that show the farming operation's actual production and expenses. These records will be used along with realistic anticipated prices, including farm program payments when available, to determine that the income from the farming operation, along with any other reliable off farm income, will provide the income necessary for an applicant or borrower to at least be able to:

- a. Pay all operating expenses and all taxes which are due during the projected farm budget period;
- b. Meet necessary payments on all debts; and (Revised 03-24-97, SPECIAL PN);
- c. Provide living expenses for the family members of an individual borrower or a wage of the farm operator in the case of a cooperative, corporation, partnership, or joint operation borrowers which is in accordance with the essential family needs.

- d. Family members include the individual borrower or farm operator in the case of an entity, and the immediate members of the family who reside in the same household.

Financially viable operation.

A financially viable operation is one which, with FSA assistance, is projected to improve its financial condition over a period of time to the point that the operator can obtain commercial credit without further direct or guaranteed assistance. Such an operation must generate sufficient income to: meet annual operating expenses and debt payments as they become due, meet basic family living expenses to the extent they are not met by dependable nonfarm income, provide for replacement of capital items, and provides for long-term financial growth.

(Revised 03-24-97, SPECIAL PN.).

PROGRAM DESCRIPTION

Farm Service Agency (FSA) has an array of programs to assist small farmers/ranchers to be viable operators. From the beginning farmers program to the youth program, the Agency can afford a new and young, as well as experienced farmer, a foundation to a successful career in agriculture production, marketing, and alternative enterprises.

Through its farm ownership and operating loans, Conservation Reserve Programs, and support payment programs FSA is unmatched in providing financial assistance to the Nation's small farmers who are unable to qualify for commercial credit. The Agency provides up to date information to these small farmers through a comprehensive outreach program. Through this outreach program, farmers are introduced to services provided by other USDA and non-USDA agencies, as

well as, the nomination, election, and decision making processes of the County Committee.

CONTACTS

Lou Anne Kling
USDA-Farm Service Agency
1400 Independence Avenue, S. W.
Stop 0511,
Washington, DC 20250-0511
Phone: (202) 260-6069
Fax: (202) 690-4727

Cliff Herron
USDA-Farm Service Agency
1400 Independence Ave. SW
Stop 0511
Washington, DC 20250-0511
Phone: (202) 720-7619
Fax: (202) 690-4727

◆ FOOD AND CONSUMER SERVICE

DEFINITIONS

The Farmers Market Nutrition Program (FMNP) does not have a definition for "small farms." It does define the following pertaining to small farms and farmers.

Farmer means an individual authorized to sell produce at participating farmers' markets. Individuals who exclusively sell produce grown by someone else, such as wholesale distributors, cannot be authorized to participate in the FMNP. The term "farmer" shall mean "producer."

A participating State agency has the option to authorize individual farmers or farmers markets.

Farmers Market means an association of local farmers who assemble at a defined location for the purpose of selling their produce directly to consumers. In cases where recipient access to farmers' markets is an issue, with prior Food and Consumer Service (FCS) approval, this definition may be expanded to include farmstands at which authorized farmers sell their produce.

Farmstand means a location at which a single, individual farmer sells his/her produce directly to consumers. This is in contrast to a group or association of farmers selling their produce at a farmer's market. With prior FCS approval, through the State Plan process, a State agency may authorize a farmstand or a nonprofit organization operating a farmstand to participate in the FMNP where necessary, to ensure adequate recipient access to farmers' markets.

CONTACTS

Lee Powell
FCS, 3101 Park Center Drive
Alexandria, VA 22302
Phone: (703) 305-1431
Fax: (703) 305-2230

Debbie Whitford
FCS, 3101 Park Center Drive
Alexandria, VA 22302
Phone: (703) 305-2747
Fax: (703) 305-2196

◆ FOREIGN AGRICULTURAL SERVICE

CONTACTS

Dale Miller
Mail Stop 1052
1400 Independence Ave, SW
USDA-FAS
Washington, DC 20250
Phone: (202) 690-0752
Fax: (202) 690-0193

Tim Powers
Mail Stop 1052
1400 Independence Ave, SW
USDA-FAS
Washington, DC 20250
Phone: (202) 690-2643
Fax: (202) 205-9728

◆ FOREST SERVICE

PROGRAM DESCRIPTION

The Forest Service considers America's small farm operators as important components in the nation's forest health and fiber supply. Many farm and ranch owners are also woodlot owners, with their aggregate acreage being a major component of the privately owned forest land in America. Many farmers and ranchers participate in Forest Service programs that improve the health and productivity of their forested lands. The Forest Service is also very active in the Secretary of Agriculture's *National Commission on Small Farms*, and the agency also participates regularly in farm and ranch related activities at both the national and regional levels.

CONTACT

Bill Hager
USDA-Forest Service
1400 Independence Ave. SW
Washington, DC 20250
Phone: (202) 205-1389
Fax: (202) 205-1271
E-mail: whager/wo@fs.fed.us

◆ NATIONAL AGRICULTURAL STATISTICS SERVICE

DEFINITIONS

A **farm** is defined as "any establishment from which \$1,000 or more of agricultural products were sold or would normally be sold during the year." Government payments are included in sales. Institutional farms, experimental and research farms, and Indian Reservations are included as farms. To be considered a farm, the place must be operating on June 1. Places with all their acreage enrolled in set aside or other government programs are considered operating.

Land in farms is all land operated by farms as of June 1. It includes crop and livestock acreage, wasteland, woodland, pasture, land in summer fallow, idle cropland, and land enrolled in the Conservation Reserve Program and other set aside or commodity acreage programs. It excludes public, industrial, and grazing association land and nonagricultural land. It excludes all land operated by establishments not qualifying as farms.

Economic sales classes are based on the gross value of sales, which includes sales of agricultural products such as crops, livestock, horses (excluding pleasure horses), honey, furs, fish, nursery and greenhouse products, rabbits, etc. Government payments from the previous year are also included.

CONTACT

Bob Milton
USDA-NASS
1400 Independence Ave, S.W.
Stop 2020, 5410 South Bldg.
Washington, DC 20250-2020
Phone: (202) 720-3570
Fax: (202) 690-0675

PUBLICATIONS

Farm Numbers and Land in Farms
14 pp; Released every July, for access to this report, visit the NASS Home Page at: <http://www.usda.gov/nass/>
Agricultural Land Values
(Stock #NASS-ZLV-98), \$12.00; Farm Computer Ownership and Usage
(Stock #NASS-ZCO-97), \$10.00.

CONTACT

ERS-NASS
5285 Port Royal Rd.
Springfield, VA 22181
Phone: 1-800-999-6779
Fax: 703-321-8547

◆ NATURAL RESOURCES CONSERVATION SERVICE

DEFINITIONS

On August 8, 1990, then Acting Chief of Soil Conservation Service agency (now the Natural Resources Conservation Service agency) issued a directive that was filed in the General Manual titled 180-GM, Part 406.

The directive is as follows:

\$406.00 Purpose

This section outlines the Soil Conservation Service (SCS) policy on making conservation technical assistance and other resources of the agency more accessible to Limited Resource Farmers (LRF's).

DEFINITIONS

\$406.01 Definition

Limited Resource Farmers is a term used to describe those farmers who, when compared to other farmers and farm operations in a given geographic area, such as a state, county, or project, have distinct disadvantages in obtaining U. S. Department of Agriculture's (USDA) program assistance.

\$406.02 Characteristics

Limited Resource Farmers have one or more of the following characteristics:

- (a) Gross farm sales average \$40,000 or less in each of the last 3 years, and there is no non-farm income.
- (b) Total household net income, farm and non-farm, is 75 percent or less of the non-metropolitan median income level for the state or county.
- (c) Lack of access to capital, labor, or equipment

- (d) Farm or ranch size is significantly smaller than average size
- (e) Social, cultural, customs or language barriers, minimal awareness of USDA programs, limited management skills, the level of formal education is below the county average or undereducated, and are less likely to take business risks and adopt new technology.

\$406.03 Policy

- (a) SCS will make special efforts to increase limited resource farmers' accessibility for technical and financial assistance through ongoing USDA programs to enhance their soil, water and related resources. These efforts will ensure that limited resource farmers have the opportunity to participate in all SCS programs, and receive technical assistance in developing and applying conservation plans required to gain or maintain their eligibility for USDA program benefits.
- (b) SCS's special efforts to increase participation of limited resource farmers and ranchers in USDA/SCS programs is based on an imperative to be fair in providing program access.

\$406.10 Legal Authorities

The Agricultural Credit Act of 1987 (NR 3030, PL 100-233), Section 622 requires the Secretary of Agriculture to maintain a Limited Resource Farmer Initiative in carrying out USDA programs.

PROGRAM DESCRIPTION

Nearly three-fourths of the technical assistance provided by the agency goes to helping farmers and ranchers develop conservation systems uniquely suited for their land and individual ways of doing business. The agency also provides assistance to rural and urban communities to reduce erosion, conserve and protect water, and solve other resource problems.

CONTACT

Larry Holmes
USDA-NRCS
Stop 2890, 6013 South Building
1400 Independence Ave, SW
Washington, DC 20250
Phone: (202) 720-1853
Fax: (202) 690-0675

◆ ENVIRONMENTAL QUALITY INCENTIVES PROGRAM

PROGRAM DESCRIPTION

The Environmental Quality Incentives Program (EQIP) which was established in the 1996 Farm Bill, is designed to assist farmers facing serious threats to soil, water, and related natural resources. EQIP offers 5- to 10-year contracts that provide cost-sharing and incentive payments for conservation practices called for in a site specific plan.

Nationally, the program provides technical, financial, and educational assistance, primarily in designated priority areas with special environmental sensitivity or significant soil, water, or related natural resource concerns.

CONTACTS

Your county

- NRCS field office
- Soil Conservation District

- Farm Service Agency
- Cooperative Extension Service or Program

OR

Jeff Loser

USDA-NRCS, Stop 2890,
1400 Independence Ave., SW

Washington, DC 20250

Phone: (202) 720-1834

Fax: (202) 720-4265

E-mail: jeff.loser@usda.gov

◆ NATIONAL OFFICE OF OUTREACH- SMALL FARMER OUTREACH TRAINING AND TECHNICAL ASSISTANCE PROGRAM

DEFINITIONS

Socially disadvantaged farmer or rancher. A farmer or rancher who is a member of a socially disadvantaged group.

Socially disadvantaged group. This term is defined in section 2501 as a group whose members have been subjected to racial or ethnic prejudice because of their identity as members of a group without regard to their individual qualities. Socially disadvantaged groups consist of Women, African-Americans, Native Americans, Alaskan Natives, Hispanics, Asians, and Pacific Islanders. This definition was modified by the Agricultural Credit Improvement Act of 1992 to include gender in the definition of a socially disadvantaged group for targeted assistance.

PROGRAM DESCRIPTION

The Food, Agriculture, Conservation, and Trade Act of 1990 (Public Law 101-624) Section 2501 requires the Secretary of Agriculture to provide outreach and technical assistance to socially disadvantaged farmers and ranchers.

Section 2501 has now been merged into the Small Farmer Outreach Training and Technical Assistance Program which provides assistance to all farmers and ranchers regardless of their ethnicity. The objective of this program is to enhance the ability of small and limited resource farmers and ranchers to operate an enterprise independently and produce income adequate to service debts, maintain farm operations, and provide a reasonable standard of living.

CONTACTS

Jimmy Fuller
1400 Independence Ave SW,
4929 South Building
Washington, DC 20250
Phone: (202) 720-1636
Fax: (202) 720-4995

Charles Whitaker
4929 South Building
1400 Independence Ave, SW
Washington, DC 20250
Phone: 202-720-6078
Fax: 202-720-4995

◆ RISK MANAGEMENT AGENCY

DEFINITIONS

Who are the Limited Resource Farmers? Limited Resource Farmers are defined by Risk Management Agency (RMA) as farm operators having less than \$20,000 in income from all sources in the previous two years. While not all socially disadvantaged and small farms fall into this income category, the term "limited resource" loosely refers to these types of farms as well as to limited-opportunity farm households.

A socially disadvantaged group is defined by the 1987 Equal Credit Opportunity Act as one whose members have been subjected to racial, ethnic, or other forms of prejudice because of their membership in the group. USDA defines women, African Americans, American Indians and Alaskan Natives (Native Americans), Asians and Pacific Islanders, and Hispanics as socially disadvantaged groups. The entire data presented on these groups were obtained from the 1992 Census of Agriculture.

CONTACT

Bill Buchanan
USDA-Risk Management Agency
1400 Independence Ave, SW
Washington, DC 20250
Phone: (202) 690-2803

◆ RURAL DEVELOPMENT

CONTACTS

Ed Lewis

USDA-Rural Business Service

Stop 3252, 1400 Independence Ave, SW

Washington, DC 20250

Phone: (202) 690-3407

Fax: (202) 690-2723

John Wells

USDA-Rural Business Service

Stop 3252, 1400 Independence Ave, SW

Washington, DC 20250

Phone: (202) 720-3350

Fax: (202) 690-2750

CONTACT

Mohammed Khan

Cooperative Extension Service

University of the District of Columbia

901 Newton Street, N. E.

Washington, DC 20017

Phone: (202) 274-6907

Fax: (202) 274-6930

E-mail: jhazel@esusda.gov

◆ UNIVERSITY OF THE DISTRICT OF COLUMBIA (UDC)

PROGRAM DESCRIPTION

On-going work at the University of the District of Columbia (UDC) deals with garden sites, homeowners, government properties, institutions, golf courses, etc. This work is on reduced use of pesticides and fertilizers, as well as Integrated Pest Management (IPM) and Best Management Practices (BMPs), especially the use of biologicals. This is linked to water quality, food quality and food safety.

Our projects deal with pesticide/fertilizer reduction - resistant ornamentals and trees for the District of Columbia wide use of IPM. We grow high value diversified crops under BMP. Master gardeners are trained as volunteers in various areas to help the community in carrying out some of these practices.

FLORIDA

◆ BERT & MARY MEYER FOUNDATION

PROGRAM DESCRIPTION

The Bert and Mary Meyer Foundation, a family foundation which was founded in 1984, supports rural community organizations striving to implant institutional change in 14 southeastern states in the United States.

The foundation supports a process occurring throughout the South in which minorities and other races are confronting and overcoming traditional power structures that have enforced inequality and deprivation. A major funding criterion is that the people experiencing the problems -- the real experts -- be in charge.

CONTACT

Barbara Meyer
1177 Louisiana Ave., #110
Winter Park, FL 32789
Phone: (407) 645-4227
Fax: (407) 645-3755

◆ FARMWORKERS ASSOCIATION OF FLORIDA, INC. (FWAF)

PROGRAM DESCRIPTION

The FWAF is a membership organization of more than 6,330 farmworker families from predominantly Mexican, Haitian, African American, Guatemalan and Salvadorian communities. The goal is to build a strong multi-racial economically viable organization of farmworkers in Florida,

empowering farmworkers to respond to, and gain control over the social, political, economic and workplace issues that affect their lives.

The members of the FWAF work mainly in ferns, foliage, citrus, vegetables and mushrooms. Since the early 1990s, it has addressed pesticides, field sanitation, and other health and safety issues, educating and training members to learn their rights, secure the passage of Florida's Rights-to-Know law to protect farmworkers, file complaints for violations, advocate better enforcement by the government and participate in a study on the effects of pesticides on farmworkers.

CONTACT

Tirso Moreno
815 S. Park Ave.
Apopka, FL 32703
Phone: (407) 886-5151
Fax: (407) 884-6644

◆ FLORIDA A&M UNIVERSITY

PROGRAM DESCRIPTION

Small farmers can benefit from diversification into new agricultural enterprises and alternative production practices so as to improve or sustain farm profitability and environmental stewardship. An agricultural education program has been developed to emphasize new or alternative enterprises, new production and marketing practices, diversification, farm operations, and making use of natural resources.

Through on-farm demonstrations, farm visits, workshops, field days, and group meetings, small farmers are taught to:

(1) Utilize new skills and processes to evaluate the production and market potential of alternative agricultural products,

(2) Improve resource utilization and profitability while minimizing environmental impacts through adoption of alternative production systems utilizing new and existing technologies and management practices,

(3) Increase profitability by using currently recommended practices that are both cost-effective and environmentally sound.

PUBLICATIONS

Irish Potatoes; Peppers; Cucumbers; Corn; Eggplants; Snap Beans; Collards; Tomatoes; Grow A Row of Onions; Raising A Small Flock of Goats for Meat and Milk - Selection, Breeding Practices and Feeding the Herd Goat; Growing Christmas Trees; Conducting Livestock Method and Result Demonstrations with Limited Resource Small and Part-time Farmers; How to Manage a Five Sow Program; Simplified Swine Production Practices - Baby Pig Management; Swine Project Demonstration Manual; Goat Project Demonstration Manual; Beef Project Demonstration Manual; Rabbit Project Demonstration Manual; Small Fruit Project Demonstration Manual; Vegetable Project Demonstration Manual.

CONTACTS

Claude McGowan
Florida A&M University
Perry-Paige Building, Room 202C
Tallahassee, FL 32307
Phone: (850) 599-3547
Fax: (850) 561-2151

Cassel S. Gardner
Florida A&M University
Perry-Paige Building, Room 202C
Tallahassee, FL 32307
Phone: (850) 599-3547
Fax: (850) 561-2151

◆ FLORIDA DEPARTMENT OF AGRICULTURE & CONSUMER SERVICES

CONTACT

Nelson Pugh
Marketing Division
Florida Department of Agriculture and
Consumer Services
435 Mayo Building, Room 435
Tallahassee, FL 32399-0800
Phone: (850) 488-4031
Fax: (850) 922-2861
E-mail: pughn@doacs.state.fl.us

◆ UNIVERSITY OF FLORIDA

PROGRAM DESCRIPTION

The University of Florida's Cooperative Extension Service works with small farmers throughout the State through its Small Farm Sustainable Agriculture Program. The program focuses on:

1. development and dissemination of production technologies appropriate for smaller scale farming;
2. alternative crop and livestock enterprises;
3. entrepreneurship training;
4. innovative marketing strategies; and
5. development of small farm leadership organizations. In the Farmer-to-Farmer Network program, the University of Florida county staff works with local farmers to develop farmer organizations that focus on leadership development, marketing strategies, and development of alternative enterprises. The University maintains three databases on the World Wide Web of special interest to small farmers. These databases have dozens of items useful to small farmers.

CONTACTS

Tim Crocker
Dept of Horticultural Sciences
University of Florida
Gainesville, FL 32611
Phone: (352) 392-4711
Fax: (352) 392-5653
E-mail: tec@gnv.ifas.ufl.edu

Mickie Swisher
University of Florida
1038 McCarty Hall, Box 110210
Gainesville, FL 32611-0210
Phone: (352) 392-1869
Fax: (352) 392-8196
E-mail: mesw@gnv.ifas.ufl.edu

PUBLICATIONS

1. Organic production practices
<http://hammock.ifas.ufl.edu/txt/fairs/43803>
2. Alternative Crops
<http://hammock.ifas.ufl.edu/txt/fairs/19313>
3. Small Farm Handbook
http://hammock.ifas.ufl.edu/sm_farm.html

Some of the alternative enterprise opportunities listed at these websites include production reviews of the following: blueberry, blackberry, catfish, muskmelon, pecan, and watermelon.

GEORGIA

◆ CENTER FOR COMMUNITY DEVELOPMENT

CONTACT

Lillic Webb
P.O. Box 50469
Sparta, GA 31087

◆ FORT VALLEY STATE UNIVERSITY

PROGRAM DESCRIPTION

Educational programs of Agriculture and Natural Resources at Fort Valley State University are designed to assist Georgia families in improving their quality of life through income derived from modern efficient farm practices, innovative marketing approaches, and the conservation of natural resources. Programs are targeted towards small/family farmers, part-time farmers, home gardeners and youth as primary clientele.

PUBLICATIONS

Gathering Garden Vegetables at their Peak; The Home Gardening Guide: Extending the Life of Your Summer Garden; Gardening Guideliners for Fall; Pre-Condition House Plants for Winter Home; Treat Your Garden to an Early Check-up; Successful Gardening in Georgia.

CONTACT

Glenwood F. Hill
School of Agriculture,
Home Economics and Allied Programs
Fort Valley State University
Fort Valley, GA 31030-3298
Phone: (912) 825-6297
Fax: (912) 825-6299
E-mail: hillg@mail.fvsc.peachnet.edu

◆ GEORGIA DEPARTMENT OF AGRICULTURE

CONTACT

Bob Meyer
Marketing Division
Georgia Department of Agriculture
19 Martin Luther King Drive
Atlanta, GA 30334
Phone: (404) 656-3680

◆ SOUTHERN REGION SUSTAINABLE AGRICULTURE RESEARCH AND EDUCATION PROGRAM

CONTACT

John C. Mayne
University of Georgia
Agricultural Experiment Station
Griffin, GA 30223-1797
Phone: (770) 229-3350

◆ UNIVERSITY OF GEORGIA

PROGRAM DESCRIPTION

Our Extension agents assist small farmers with farm financial management including recordkeeping to improve income. A record book which has been successful in working with small farmers is the Georgia Small Farm Record Book. This record book was designed to assist small farmers maintain cash income and cash expenses. It is simple and efficient for keeping cash records.

"Farm Financial Profile" and enterprise budgets on SuperCalc 4 and 5 are used by Extension agents in working with small farmers.

PUBLICATIONS

"What You Always Wanted To Know About Part-Time Farming...But Were Afraid to Ask" ; The Georgia Small Farm Record Book

CONTACT

Bill Mizelle
University of Georgia
Cooperative Extension Service
Athens, GA 30602
Phone: (706) 542-1861
Fax: (706) 542-4131
E-mail: bmizelle@agecon.uga.edu

GUAM

◆ GUAM DEPARTMENT OF AGRICULTURE

CONTACT

Michael W. Kuhlman
Government of Guam
P. O. Box 2950
Agana, Guam 96910
Phone: (671) 734-3942
Fax: (671) 734-6569

◆ UNIVERSITY OF GUAM

PROGRAM DESCRIPTION

Agricultural Marketing activities involved a redesign of data collection and report format for the Market Information System (MIS). The MIS involves forecasting production data of fruits and vegetables as well as disseminating farm gate prices of local produce through a mail-out flyer called Crop Forecast and Market News Report. The MIS is a joint project of the College, and the Guam Department of Agriculture.

CONTACT

Victor T. Artero
University of Guam
College of Agriculture and Life Sciences, UOG Station,
Mangilao, Guam 96923
Phone: (671) 734-2575
Fax: (671) 734-6842
E-mail: vartero@uog9.uog.edu

HAWAII

◆ HAWAII DEPARTMENT OF AGRICULTURE

CONTACT

Christina Olive
Market Development Branch
Hawaii Department of Agriculture
1428 South King Street
Honolulu, HI 96814-2512
Phone: (808) 973-9551

◆ UNIVERSITY OF HAWAII

PROGRAM DESCRIPTION

Small farms are an integral part of diversified agriculture in Hawaii, an industry that has grown three-folds over the past 25 years. In addition, over the past two years, the industry has experienced a 35% increase in the number of vegetable farms as well as increased production of papaya, coffee, macadamia nut, and other crops.

The College of Tropical Agriculture and Human Resources' landscape, turf and home garden programs also enhance urban living and attract tourists, while its research and extension programs also support wildlife and natural resource conservation in the State.

CONTACT

Hector R. Valenzuela
Department of Horticulture
University of Hawaii at Manoa
3190 Maile Way No. 102
Honolulu, HI 96822-2279
Phone: (808) 956-7903
Fax: (808) 956-3894
E-mail: hector@hawaii.edu

PUBLICATIONS

ACT 175: A Tax Law Providing Incentives to Keep Lands in Agriculture (L-162); Bell Pepper (HGVS-3); Broccoli (HGVS-6); Carrots (HGVS-1); Breeding Lettuce for Resistance to Tomato Spotted Wilt Virus in Hawaii (XRES-125); Exploring New Marketing Opportunities in Agriculture (XRES-049).

CONTACT

CTAHR Publications Order Desk
University of Hawaii at Manoa
2500 Dole Street, Krauss Hall 121
Honolulu, HI 96822
Phone: (808) 956-7046

IDAHO

◆ THE CENTER FOR SMALL ACREAGE FARMING

PROGRAM DESCRIPTION

The Center for Small Acreage Farming provides scale-appropriate information and planning resources to promote small-scale farming in ways that sustain and enhance the condition of the land, farmers and rural communities.

PUBLICATIONS

Small Acreage Farming (bi-monthly newsletter, \$11.00 per year); *Decision Guide #1: Starting Your Small Farm* (\$7.00); *Decision Guide #2: Designing and Implementing Your Farm Plan* (\$7.00)

CONTACT

The Center for Small Acreage Farming
P.O. Box 219
Fairfield, ID 83327
Phone and Fax: (208) 764-2332

◆ IDAHO DEPARTMENT OF AGRICULTURE

CONTACT

Mike Everett
Marketing and Development Division,
Idaho Department of Agriculture,
P. O. Box 790
Boise, ID 83701
Phone: (208) 332-8500

◆ IDAHO RURAL SOCIETY

PROGRAM DESCRIPTION

The Idaho Rural Society is working on changing legislation to help farmers, so they can be more economically self-sustaining and try alternative farming practices and policies. Organizing farmers, ranchers and rural communities around such issues, we also work to improve farm legislation by raising farm income through fair credit practices and crop prices.

CONTACT

Idaho Rural Society
P.O. Box 236
Boise, ID 83701
Phone: (208) 344-6184
Fax: (208) 344-6382

◆ PALOUSE CLEARWATER ENVIRONMENTAL INSTITUTE (PCEI)

PROGRAM DESCRIPTION

PCEI provides grants to various farmer improvement and community support clubs. These clubs work to develop projects that enhance sustainable food production, and also address sustainability from the farm to the consumer.

CONTACT

Colette DePhelps
Palouse Clearwater Environmental
Institute, 112 West Fourth, Suite 1
P.O. Box 8596, Moscow, ID 83843
Phone: (208) 882-1444
Fax: (208) 882-8029

◆ UNIVERSITY OF IDAHO

PROGRAM DESCRIPTION

Extension program activities for Small Farms throughout Idaho are directed towards market gardening, ranching, specialty agriculture such as exotic animals, small fruits and berries, and farmers' markets.

New farmer packets, developed by County Extension faculty and staff, cover topics such as ginseng, specialty farming, weeds and beginning gardening, small fruits, grapes, tree fruits, nut trees, rose culture and landscaping.

CONTACT

Corrine Lyle
University of Idaho
College of Agriculture
Moscow, ID 83843
Phone: (208) 885-5883
Fax: (208) 885-6654
E-mail: clyle@marvine.ag.uidaho.edu

PUBLICATIONS

Sweet Corn Production for the Small-Market Grower and Home (CIS910, \$0.50); Blueberry Production: Overview (CIS932, \$0.50); Raspberry Production: Overview (CIS960, \$0.50); Identifying Domestic Markets - Indirect Marketing of Produce (CIS981, \$0.50); Marketing Internationally (CIS980, \$0.50); Marketing Your Produce Directly to Consumers (EXT741, \$1.00); Specialty Flowers - Dry Flower Production (CIS992, \$0.50); Understanding Budgets and the Budgeting Process (CIS945, \$1.00); Do You Have a Goat? (CIS352, \$0.35); The Small Poultry Flock (EXT554, \$0.50); On-Farm Pesticide Storage (CIS580, \$0.25);

Identification of Farm Equipment and Machinery (CIS709, (\$0.35); (\$0.75).

CONTACT

Agricultural Publications
University of Idaho
Moscow, ID 83844-2240
Phone: (208) 885-7982

ILLINOIS

◆ EQUIPMENT MANUFACTURERS INSTITUTE

CONTACT

Emmett Barker
10 South Riverside Plaza
Suite 1220
Chicago, IL 60606-3710
Phone: (312) 321-1470

◆ FARM FOUNDATION

PROGRAM DESCRIPTION

Farm Foundation acts as a catalyst to increase knowledge about agricultural and rural issues; to apply that knowledge through education programs dealing with challenges, issues and opportunities faced by agriculture and rural people.

CONTACT

Steve Halbrook
Farm Foundation
1211 West 22nd Street
Suite 216, Oak Brook, IL 60523-2197
Phone: (630) 571-9393
Fax: (630) 571-9580
Website: <http://www.farmfoundation.org>

◆ ILLINOIS DEPARTMENT OF AGRICULTURE

CONTACT

Sandy Rolando
Marketing and Promotion Division
Illinois Department of Agriculture
State Fairgrounds, P. O. Box 19281
Springfield, IL 62794-9281
Phone: (217) 782-2514

◆ ILLINOIS STEWARDSHIP ALLIANCE

PROGRAM DESCRIPTION

The Illinois Stewardship Alliance is a statewide research, education and advocacy group mobilizing citizens to promote an agriculture and food system that is socially/economically just and environmentally responsible. The Stewardship Alliance promotes the responsible use and stewardship of Illinois natural resources; development of a food production system based on family farms, and a greater understanding between rural and urban people regarding common interests in food production and the environment.

The Alliance's work areas - industrial agriculture/sustainable food systems, sustainable agriculture policy, and sustainable agriculture practices -- compose the Farm and Community Regeneration Program.

PUBLICATIONS

Newsletter: Notes from the Illinois Stewardship Alliance; "Progress report on the Farming Systems Comparison Project: Yields, Economics and Water Quality. Comparing the economics and water quality of conventional, no-till, and organic cropping systems".

CONTACT

Christina M. Rich
Illinois Stewardship Alliance
P.O. Box 648
Rochester, IL 62563
Phone: (217) 498-9707
Fax: (217) 498-9235
E-mail: HN1046@HandsNet

♦ ILLINOIS SUSTAINABLE AGRICULTURE NETWORK

PROGRAM DESCRIPTION

Our primary objectives are to help farmers develop resource conserving, environmentally friendly practices that are enduring and profitable over the long term. We are statewide coalition designed to unite farmers, researchers, the University of Illinois and other institutions that support sustainable agriculture. Our aim is to develop sustainable farming systems through the On-farm Participatory Research and Education Program. The participatory research and education program includes the active involvement of farmers, Extension educators, researchers and others in all phases of the program.

CONTACT

Deborah Cavanaugh-Grant
Illinois Sustainable Agriculture Network
P.O. Box 410
Greenville, IL 62642
Phone: (217) 968-5512
Fax: (217) 968-5512
E-mail:
cavanaughhd@idea.uiuc.edu

♦ UNIVERSITY OF ILLINOIS-URBANA

PROGRAM DESCRIPTION

According to the most recent census, about forty percent of Illinois farmers are classified as small or part-time producers. Due to land constraints, small-scale producers must look at enterprises that will maximize their per-acre profits. Illinois Cooperative Extension Service has five program areas that are targeted to this segment of the farm population. These program areas are as follows:

- Pasture Management Workshops
- Putting Small Acreage to Work Seminars
- Small Tract Management
- Conservation Reserve Program
- Farm Financial Management Home Study Course

PUBLICATIONS

Direct Marketing by Farmers to Consumers: Some Legal Implications; Vegetable Production Handbook - Growing for Market, A Guide for New Farmers; Establishing a Community Farmers' Market; Liability and Insurance for U-Pick Operations; Pick-Your-Own Marketing of Fruits and Vegetables; Publications About Vegetable Crop Production.

CONTACT

Gary Bullen
Macomb Extension Center
480 S. Deere Road
Macomb, IL 61455
Phone: (309) 836-3366
Fax: (309) 836-2916
E-mail: bulleng@idea.ag.uiuc.edu

INDIANA

◆ CONSERVATION TECHNOLOGY INFORMATION CENTER

PROGRAM DESCRIPTION

Cropland management, information source focused on soil/water conservation and water quality.

PUBLICATIONS

Publishes a newsletter, Conservation Impact, a directory and other publications.

CONTACT

CTIC
1220 Potter Drive, Room 170
West Lafayette, IN 47906-1334
Phone: (317) 494-9555
E-mail: ctic@ctic.purdue.edu/ctic.html
Website:
<http://www.ctic.purdue.edu/ctic.html>

◆ ENTERPRISING IDEAS FOR FARMERS, RANCHERS, AND RURAL FAMILIES WITH PHYSICAL DISABILITIES

PUBLICATION

This book is designed for use by rural residents with physical disabilities and for rural rehabilitation professionals.

CONTACT

John Schweitzer
Purdue University
1146 Ag. Engineering Bldg.
West Lafayette, IN 47907
Phone: (317) 494-1191

◆ INDIANA DEPARTMENT OF NATURAL RESOURCES

CONTACT

Theresa J. Stevenson
Office of the Com. Ag.
Indiana Department of Natural
Resources, 150 West Market Street,
Suite 414,
Indianapolis, IN 46204
Phone: (317) 232-8770

◆ PURDUE UNIVERSITY

PROGRAM DESCRIPTION

Our Farm Management and County Extension specialists at Purdue University offer their programs and services to all the farmers in Indiana, based on their individual needs.

Our Extension educators in all our County Extension offices together with University-based Extension specialists provide a wide range of educational services to our farm audiences. Examples include programs on farm financial planning, how to get along with your lender, how to get and keep a rental farm, and how to protect your water supply. Many of these programs are applicable to, and used by small farmers.

CONTACT

Craig Dobbins
1145 Krannert Bldg.
Purdue University
West Lafayette, IN 47907-1145
Phone: (317) 494-9041
Fax: (317) 494-9176
E-mail: cdobbins@agecon.purdue.edu

PUBLICATIONS

Field Marketing in U. S. Agribusiness Firms: An Exploratory Study (B-708, free); *Tax Planning and Management Considerations for Farmers in 1994* (CES-282, free); *Indiana Farm Record Book* (EC-6-20, \$4.00); *Evaluating Computers for Farm Use* (EC-672, free); *Developing a Sensible and Successful Marketing Attitude* (EC-673, free); *Managing Your Farm Financial Future* (NRC-34, \$3.00); *Managing Farm Related Stress for Safety's Sake* (S-86, \$1.00); *Earthworms and Crop Management* (AY-279, \$0.50); *A Basic Overview of Aquaculture* (AS-457, \$2.00); *Building Materials and Equipment for Swine Facilities* (PIH-32, free); *Fresh Vegetable Marketing Opportunities for Indiana* (SB-624, free); *Direct Farm-to-Consumer Marketing: A Profitable Alternative for Family Farm Operations* (HO-160, \$3.00).

CONTACT

Agricultural Communications Service
Media Distribution Center
301 South 2nd Street
Lafayette, IN 47901-1232
Phone: 800-398-4636
Fax: (765) 496-1540

IOWA

◆ IOWA DEPARTMENT OF AGRICULTURE AND LAND STEWARDSHIP

CONTACT

Harold Hommes
Marketing Division
Iowa Department of Agriculture
and Land Stewardship
Henry A. Wallace Bldg.
Des Moines, IA 50319
Phone: (515) 281-5993

◆ IOWA STATE UNIVERSITY

PROGRAM DESCRIPTION

Iowa State University has put together a package of farm management programs for small farmers.

These are the:

- Beginning Farmer Center
- Farm Aid
 - assisting farmers with financial trouble
 - helping to evaluate alternatives
- Sustainable Agriculture

Specific information is available on each of these programs.

CONTACT

Wendy Wintersteen
132 Curtis Hall
Iowa State University
Ames, IA 50011
Phone: (515) 294-7801
Fax: (515) 294-4715
E-mail: xiagdir@exnet.iastate.edu

PUBLICATIONS

Estimating Farm Machinery Costs (PM710, \$0.75); Farm Machinery Selection (PM952, \$0.50); Farm Budgeting Guide (FM1185, \$0.50); Farm Financial Management - Farm Financial Statements (FM1824, \$0.50); Call Your ISU Extension Farm Management (FM1848, \$0.10); Buying the Farm Software You Need (IPIC3, \$0.10); Income Tax Management for Farmers (NCR2, \$1.50); Planning and Managing Your Farm Business Center (NCR233, \$1.50); A Computer for Your Farm - Some Things to Think About (NCR247, \$1.50); Transferring Ownership of Farm Machinery (PM1450, \$0.10); Two-Generation Farming - Step 1: Getting Started (PM1474A, \$0.75); Two-Generation Farming - Step 2: Selecting a Business Arrangement (PM1474B, \$0.75); Two-Generation Farming - Step 3: Making It Work (PM1476, \$0.10); Commercial Fruit and Vegetable Production - A Small Farm Opportunity (PM1093, \$0.50); Angora Goats in the Midwest (NCR375, \$0.50); Stress on the Farm Series- Farming and Fatigue (NCR192B, \$0.25); Stress on the Farm Series - Resolving Farm Family Conflicts (PM1172D, \$0.50).

CONTACT

ISU Extension Distribution
119 Printing and Publications Bldg.
Iowa State University
Ames, IA 50011-3171
Phone: (515) 294-5247
Fax: (515) 294-2945
E-mail: pubdist@exnet.iastate.edu

◆ MIDWEST PLAN SERVICE

PUBLICATIONS

Livestock

Beef Housing and Equipment Handbook MWPS-6, \$7.00; *Dairy Freestall Housing and Equipment Handbook* MWPS-7, \$20.00; *Greenhouse Barns for Dairy Housing* AED-41, \$4.00; *Sheep Housing and Equipment Handbook* MWPS-3, \$10.00; *Swine Housing and Equipment Handbook* MWPS-8, \$8.00; *Swine Nursery Facilities Handbook* MWPS-41, \$12.00;

Home

Shelves, Houses, and Feeders for Birds and Mammals NCR-338, \$6.00; *Home and Yard Improvements Handbook* MWPS-21, \$9.00;

Fertilizer Storage

Portable Fertilizer Storage MWPS-74401, \$3.00

CONTACT

Midwest Plan Service
122 Davidson Hall
Iowa State University
Ames, IA 50011-3080
Toll Free: (800) 562-3618
Customer Service: (515) 294-4337
Fax: (515) 294-9589

◆ NATIONAL CATHOLIC RURAL LIFE CENTER (NCRLC)

PROGRAM DESCRIPTION

NCRLC was founded in 1923 by a group of dedicated lay people, priests, sisters and bishops to serve the rural church, rural people and their communities. Now in the eighth decade of service, NCRLC is a membership that works from a faith perspective to promote family farm agriculture, a healthy environment and strong rural communities.

CONTACT

David Andrews
4625 Beaver Ave.
Des Moines, IA 50310-2199
Phone: (515) 270-2674
Fax: (515) 270-9447

◆ NORTH CENTRAL RURAL DEVELOPMENT CENTER

CONTACT

Cornelia Butler Flora
216 East Hall, Iowa State University,
Ames, IA 50011-1070
Phone: (515) 294-8321
Fax: (515) 294-2303
E-mail: cflora@iastate.edu

◆ **PRACTICAL FARMERS
OF IOWA**

CONTACT

Rick Exner
2104 Agronomy Hall
Iowa State University
Ames, IA 50011
E-mail: dnexner@iastate.edu

◆ **PRAIRIEFIRE RURAL
ACTION**

CONTACT

Barbara Grabner
4211 Grand
Des Moines, IA 50312
Phone: (515) 274-6468
Fax: (515) 244-6732

◆ **SOIL AND WATER
CONSERVATION
SOCIETY**

CONTACT

Soil and Water Conservation Society
7515 Northeast Ankeny Road
Ankeny, IA 50021-9764
Phone: (515) 289-2331
Website: www.swcs.org

KANSAS

◆ **AGRICULTURE
COMPLIANCE
ASSISTANCE CENTER**

PROGRAM DESCRIPTION

The U.S. Environmental Protection Agency (EPA), with the support of the U. S. Department of Agriculture (USDA), has developed a National Agriculture Compliance Assistance Center (Ag Center) in Kansas City to provide a base for "one-stop shopping" for the agricultural community -- one place for the development of comprehensive, easy-to-understand information about approaches to compliance that are both environmentally protective and agriculturally sound. The Ag Center, a program offered by EPA's Office of Compliance, seeks to increase compliance by helping the agricultural community identify flexible, common sense ways to comply with the many environmental requirements that affect their businesses.

The Ag Center is designed so growers, livestock producers, other agri-business, and agricultural information and education providers can access its resources easily -- through phone, fax, mail, and internet communications.

CONTACT

Ginah K. Mortensen
Agriculture Compliance Assistance
Center, 726 Minnesota Avenue
Kansas City, KS 66101
Phone: (913) 551-5211
Fax: (913) 551-7270
E-mail:
mortensen.ginah@epamail.epa.gov
Website:
www.es.inel.gov/oeca/ag/aghmpg.html

◆ **AMERICAN FARM BUREAU- WOMEN**

CONTACT

Linda Reinhardt
Phone: (316) 431-1139

◆ **HASKELL INDIAN NATIONS UNIVERSITY**

CONTACT

George Godfrey
P. O. Box H-1305
Lawrence, KS 66046
Phone: (913) 749-8497
Fax: (913) 749-8411
E-mail: ross1.cc.haskell.edu

◆ **THE KANSAS CITY FOOD CIRCLE**

PROGRAM DESCRIPTION

The Kansas City Food Circle (KCFC) links consumers, farmers, retailers, environmentalists and other concerned citizens in a creative and comprehensive effort to develop an integrated, regional approach to the food system. The KCFC works with small and organic farmers in western Missouri and eastern Kansas helping them supply regionally grown organic, and home-grown produce and free-range meats and eggs to local consumers in the Kansas City area through subscription buying programs, farmers markets, neighborhood drop-off centers, restaurants, grocery stores, and small business that provide value-added products.

CONTACT

Ben Kjelshus
The Kansas City Food Circle
P.O. Box 64171
Kansas City, MO 64171
Phone: (816) 374-5899
E-mail: Bkjelshus@aol.com

◆ **KANSAS RURAL CENTER**

PROGRAM DESCRIPTION

We work with 13 clusters of farmers interested in the full spectrum of sustainable practices, from management-intensive grazing and sustainable row-cropping techniques to organic vegetable and fruit production. We are increasingly active in fund-raising and organizing for direct marketing of the production from these groups, including setting up marketing

and processing cooperatives and jointly-run cooperative Community Supported Agriculture.

PUBLICATIONS

Rural Papers; Market Gardeners Training Manual; Sustainable Farming News; The Ogallala Aquifer

CONTACT

Dan Nagengast
Kansas Rural Center
P.O. Box 133
304 Pratt Street
Whiting, KS 66552
Phone: (913) 873-3431
Fax: (913) 873-3432
E-mail: ksruralctr@aol.com

◆ **KANSAS STATE BOARD OF AGRICULTURE**

CONTACT

Curtis Chrystal
Marketing Division
Kansas State Board of Agriculture
700 SW Harrison, Suite 1300
Topeka, KS 66612-1280
Phone: (913) 296-3556
Fax: (913) 296-8389

◆ **KANSAS STATE UNIVERSITY**

PROGRAM DESCRIPTION

Within the Kansas State University Department of Agricultural Economics is the Kansas Farm Management Association (KFMA). It has one of the best sets of farmer financial and production records in North America. More than 2,000 farm operations across the State have their records kept in KFMA. Farmers get the benefit of financial and production analysis and income tax management help.

Kansas Rural Center (KRC), Whiting, Kansas, is a non-governmental alternative agriculture organization that focuses on small farms. KRC is the implementor of the Heartland Project, a project that seeks to develop a network of farmers, and others, to influence agriculture's direction in the region via cluster group formation, research, on-farm trials, farm tours, workshops, and other activities. Under the Heartland Project, the Department of Agricultural Economics and KFMA are collaborating with KRC to build an alternative farming database using the same parameters that KFMA is using.

CONTACT

Fred Delano
Kansas State University
308 Waters Hall
Manhattan, KS 66506
Phone: (913) 532-5823;
Fax: (913) 532-6925
E-mail: fdelano@loki.agecon.ksu

KENTUCKY

◆ AGRICULTURAL WOMEN'S LEADERSHIP NETWORK

CONTACT

Alice Baesler
450 Canebroke Road
Lexington, KY 40509
Phone: (502) 564-6676

◆ CENTER FOR SUSTAINABLE SYSTEMS

PROGRAM DESCRIPTION

We work with programs such as the Kentucky Leadership for Agriculture and Environmental Sustainability; Policy Alternatives for Tobacco Farmers: A View from the Fields; Locally Owned Value-Adding Enterprises; Sustainable Communities Initiative; the Southern Sustainable Agriculture Working Group; Community Farm Alliance; the Campaign for Sustainable Agriculture; and the State of the South Project.

CONTACT

Hal Hamilton
Center for Sustainable Systems
433 Chestnut
Berea, KY 40403
Phone: (606) 986-5336
Fax: (606) 986-1299
E-mail: sprhamil@acs.eku.edu

◆ KENTUCKY APPALACHIAN MINISTRY (KAM), CHRISTIAN CHURCH (DISCIPLES OF CHRIST)

PROGRAM DESCRIPTION

The ministry of KAM is directed towards meeting social, economic, educational and spiritual needs of Kentucky Appalachia. KAM works to develop specific ways the Christian Church (Disciples of Christ) can join with other denominations in regional ecumenical ministry, and to discover ways to relate to the special social and economic needs of Kentucky Appalachian people as they work together in their own religious and community-based organizations.

CONTACT

Ben Poage
P.O. Box 696
Richmond, KY 40476
Phone: (606) 623-3140
Fax: (606) 623-8087
E-mail: kam@iclub.org

◆ KENTUCKY DEPARTMENT OF AGRICULTURE

CONTACT

Gene Royalty
Office of Market Services
Kentucky Department of Agriculture
Capital Plaza Tower
500 Mero Street, 7th Floor
Frankfort, KY 40601
Phone: (502) 564-4696

◆ **KENTUCKY STATE
UNIVERSITY/
UNIVERSITY OF
KENTUCKY**

PROGRAM DESCRIPTION

The Kentucky State University Cooperative Extension Program's (KSUCEP) Small Farm Program in cooperation with the University of Kentucky Cooperative Extension Service, has some 550 farmers enrolled in an intensive, one-on-one educational program which focuses on production, farm management, alternatives, marketing, land use, and sustainable agriculture. The program targets non-traditional Extension clientele, minority farmers, and the "hard to reach." Extension paraprofessionals in 24 counties provide the vital link in this "hands-on" educational effort. The average farmer will double or triple his/her net farm income while enrolled in this program.

CONTACTS

Marion Simon
Kentucky State University
Box 196
Frankfort, KY 40601
Phone: (502) 227-6437
Fax: (502) 227-5933
E-mail: msimon@gwmail.kysu.edu

Curtis W. Absher
University of Kentucky
310 W. P. Garrigus Building
Lexington, KY 40546
Phone: (606) 257-1846
Fax: (606) 323-1991
E-mail: cabsher@ca.uky.edu

◆ **PRESBYTERIAN
CHURCH (USA), OFFICE
OF RURAL MINISTRY**

PROGRAM DESCRIPTION

Through the evangelism and church development program area, this office coordinates and addresses issues related to congregations in rural/small town communities.

CONTACT

Diana Stephen
100 Witherspoon St., #3619
Louisville, KY 40202-1396
Phone: (502) 569-5232
Fax: (502) 569-8002
E-mail:
diana_stephen.parti@ecunet.org

LOUISIANA

◆ A CHILD'S ORGANIC GARDEN

PUBLICATION

Lee Fryer & Leigh Bradford. Open this book to learn how to grow your own nutritious, delicious, organically-grown, pesticide-free vegetables. The teaming of veteran agronomist Lee Fryer and an industrious child produced a book that grade-school-age children (and many grown-ups) can learn from.

Softcover, 88 pages.

#3073 \$10.00

Order toll-free 1-800-355-5313

◆ ACRES U.S.A.--A VOICE FOR ECO-AGRICULTURE

PUBLICATION

Acres U.S.A., a monthly ecoagriculture magazine, has been in existence for 25 years. Distributed nationally and internationally, Acres U.S.A. serves as a hands-on guide to building and balancing soils, weed and insect control, herbs and herbology, specialty crops, marketing techniques, agricultural discoveries, updates, regulations and certification issues. We also publish a mail order catalog.

CONTACT

Fred C. Walters
Acres U.S.A., P.O. Box 8800
Metairie, LA 70011
Phone: (504) 889-2100
Fax: (504) 889-2777
E-Mail: acresusa@aol.com

◆ AGREEMENTS FOR RURAL LANDOWNERS

PUBLICATION

Mark T. Henze.

A comprehensive collection of user-friendly forms and instructions for landowners, ranchers, farmers, and homesteaders written by a practicing attorney. Topics include hiring contractors and consultants; selling ranch and farm products; consignment sales; boarding, breeding and training animals; selling, buying, leasing and repairing equipment; documenting loan and credit arrangements; and more.

#6328 \$30.00

Order toll-free 1-800-355-5313

◆ A GUIDE TO RAISING CHICKENS

PUBLICATION

Gail Damerow. This guide is written for people getting into raising chickens for the first time. It covers choosing stock, housing, feeding, meat bird management, butchering, layer management, egg production, managing breeders, incubating and hatching, chick care and more.

Softcover, 342 pages

#6242 \$17.00

Order tollfree: 1-800-355-5313

◆ CHICKEN TRACTOR

PUBLICATION

Andy Lee. *An innovator's guide to building a profitable free-range chicken operation. A chicken tractor is a bottomless, portable shelter-pen that fits over your garden beds. Just set it wherever you need help in the garden.*

The chickens peck and scratch the soil, eat pests and weed seeds and fertilize the beds with their manure. Andy Lee gives step-by-step advice on how to select, buy, raise and market your chickens, as well as how to custom build your tractors for garden or farm in order to get the best out of your soil. Softcover, 230 pages. #6165 \$20.00
Order toll-free! 1-800-355-5313

◆ FARMS OF TOMORROW

PUBLICATION

Trauger M. Groh & Steven S. H. McFadden. *Subtitled Community Supported Farms, Farm-Supported Communities. This is the work on the Community Supported Agriculture (CSA) movement and how to form a CSA. Focuses on case reports of successful CSA projects. It discusses how to establish one and its economic and cultural benefits. Softcover, 169 pages*
#6236 \$12.00
Order toll-free! 1-800-355-5313

◆ HOW TO MAKE \$100,000 FARMING 25 ACRES

PUBLICATION

Booker T. Whatley. *Whatley shows you how to prosper on 10 to 200 acres. By focusing on management, not production, his small farm plan works. Relying on high-profit crops, diversity, farm-based marketing, U-pick operations, etc. he promises a profit. Even if your situation does not perfectly fit Whatley's model, you can still adapt pieces of his plan to your operation. Softcover, 180 pages.*

#6144 \$20.00
Order toll-free! 1-800-355-5313

◆ LOUISIANA DEPARTMENT OF AGRICULTURE

CONTACT

Bryce Malone
Office of Marketing
Louisiana Department of Agriculture and Forestry, P. O. Box 3334
Baton Rouge, LA 70821-3334
Phone: (504) 922-1277

◆ LOUISIANA STATE UNIVERSITY

PROGRAM DESCRIPTION

The Louisiana Cooperative Extension provides information and on-farm assistance on agriculture and home economics to all citizens of Louisiana. Small farmers and their families are participants in all of our programs.

Programs which we have developed specifically for small farmers and/or have a high degree of small farmer participation

are as follows:

- Farmers' Markets and Vegetable Marketing.
- Livestock management
- Farm Management and Record Keeping

CONTACT

Gerald Giesler
207 NAPP Hall
Louisiana State University
P.O. Box 25100
Baton Rouge, LA 70894-5100
Phone: (504) 388-4081
Fax: (504) 388-2478
E-mail: xtecon@lsuvm.sncc.lsu.edu

PUBLICATIONS

Raising Dairy Heifers (2210/\$1.41); *Small Poultry Flocks* (2250/\$1.45); *Flock Record Book* (2566/\$1.14); *Care of Pesticide Contaminated Clothing* (2335/\$0.36); *How to Read and Understand a Pesticide Label* (2416/B\$0.38); *Louisiana Farm Record Book* (1291/\$4.53); *Aquaculture: Realities and Potentials When Getting Started* (2491/\$0.52); *Wetlands Functions and Values in Louisiana* (2519/\$2.01); *How to Market Your Timber* (1805/\$0.83); *Earthworm Biology and Reproduction* (1955/\$0.70); *Fresh Market Cucumber Production* (2372/\$0.99); *Producing Shiitake: The Fancy Forest Mushroom* (2492/\$0.49); *Growing Blackberries for Pleasure and Profit* (1553/\$0.96); *Louisiana Vegetable Growing Guide* (1980/\$0.43).

CONTACT

Publications Office
Ag Center Communications
P.O. Box 25100
Baton Rouge, LA 70894-5100
Fax: (504) 388-4524

◆ PRESERVING FAMILY LANDS

PUBLICATION

Stephen J. Small, J.D. Essential tax strategies written by attorney Small in clear, interesting layman's language. If you own land, or know you will someday inherit land, this book which is loaded with examples, can save you serious problems and a lot of money. It teaches you how to avoid crippling estate taxes and more. Softcover, 99 pages.

#6122 \$9.00

Order toll-free: 1-800-355-5313

◆ SILENT SPRING

PUBLICATION

Rachel Carson. Rarely does a single book alter the course of history, but Silent Spring did exactly that. The outcry that followed its publication in 1962 forced the banning of DDT and spurred revolutionary changes in laws affecting our air, land, and water. Carson's concern for the planet was instrumental in launching the environmental movement.

Softcover, 368 pages.

#6127 \$11.00

Order toll-free! 1-800-355-5313

◆ SOUTHERN UNIVERSITY AND A&M COLLEGE

PROGRAM DESCRIPTION

The Louisiana Family Farm Technical Assistance Program personnel advise farmers on sound practices with respect to record keeping, production practices, alternative cropping system, marketing strategies, loan and loan repayment programs. Farmers assisted have become current with their accounts or, have graduated from agency to commercial banks.

Current program initiatives include the following:

- Production of holstein steers as a source of lean beef under Louisiana conditions.
- Agronomic evaluation of kenaf as a potential forage for small animal production.
- Rabbit production project for Louisiana.
- Herbs as alternative crops for Small Scale Farmers.
- Specialty crops.

CONTACT

Adell Brown, Jr.
Southern University and A&M College
Box 10010
Baton Rouge, LA 70813
Phone: (504) 771-2242
Fax: (504) 771-2861
E-mail: abrown2244@aol.com

◆ TEACHING KIDS TO LOVE THE EARTH

PUBLICATION

Marina Lachecki Herman, Joseph Passineau, Ann Schimpf & Paul Treuer.

You and your child are invited on a journey through the "sense of wonder circle": curiosity, exploration, discovery, sharing, and passion. Each chapter contains a story, instructions for a main activity, suggestions for related activities and a list of additional resources. With 186 earth-caring activities in all, this imaginative and attractive book will delight and entertain children of all ages.

Softcover, 192 pages.

#6023 \$15.00

Order toll-free! 1-800-355-5313

MAINE

◆ HOME INC.

PROGRAM DESCRIPTION

HOME is a cooperative community dedicated to economic and social reconstruction. It is an outlet for home workers' crafts and has expanded to include a free health clinic; soup kitchen; food bank; homeless shelters; a learning center; job and craft training; poetry, leather, and weaving shops; recovery barn, greenhouse, gardens and farmer's market; a sawmill and shingle mill.

CONTACT

Karen Saum
P.O. Box 10
Orland, ME 04472
Phone: (207) 469-7961
Fax: (207) 469-1023
E-mail: ksaum@saturn.caps.maine.edu

◆ MAINE AGRICULTURE FOOD AND RURAL RESOURCES

CONTACT

Howard K. Jones
Market and Production Development
Maine Agr. Food and Rural Resources
28 House Station
Augusta, ME 04333-0028

◆ MAINE ORGANIC FARMERS AND GARDENERS ASSOCIATION (MOFGA)

PUBLICATION

We are a nonprofit organization committed to small farm production of food by sustainable/organic practices. MOFGA supports organic farming through many staff and volunteer activities. We offer technical assistance to farmers and gardeners. Put on the Common Ground Fair every September (more than 50,000 attendees learn about small farming, gardening and rural life) operate a farm-apprentice program and more.

PUBLICATIONS

Fact sheets; Organic Farmers' Guide to Interpretation of a Standard Soil Test; Maine Organic Farmer and Gardener Newsletter.

CONTACT

Eric Sideman
Maine Organic Farmers and Gardeners Association, P.O. Box 2176
Augusta, ME 04338
Phone: (207) 622-3118
E-mail: mofga@mofga.org

◆ UNIVERSITY OF MAINE

PROGRAM DESCRIPTION

Program activities that are delivered through county offices include all types of gardening including vegetable and small fruit production, greenhouse management, Master Gardener, Master Composter, rabbit production, dairy and livestock production, natural resource based home business development, roadside markets, and woodlot management. A number of other programs focusing on youth and families that would be of interest to small farmers are regularly offered through county Extension offices.

State specialists are very accessible through the county office to answer client questions. Specialist support is available in pest management, water quality, vegetable production and marketing, potato production, blueberries and other small fruits, apples, aquaculture, greenhouse management and woody ornamentals, dairy and livestock production, farm management, field crops, composting, and forestry.

CONTACT

Gary Anderson
5741 Libby Hall, Room 10
University of Maine
Orono, ME 04469-5741
Phone: (207) 581-3240
Fax: (207) 581-3325
E-mail: garya@umce.umext.maine.edu

MARYLAND

◆ ALTERNATIVE FARMING SYSTEMS INFORMATION CENTER

PUBLICATIONS

Hardcopy & Electronic Publications:

QB 97-11 *Compost: Small-scale and Backyard Systems*; QB 97-09 *Computers and Information Technologies in Agricultural Production and Management (Part 1)*; QB 97-10 *Computers and Information Technologies in Agricultural Production and Management (Part 2)*; QB 97-02 *Direct Marketing and Related Topics*; QB 97-07 *Oyster Mushroom*; QB 97-03 *Part-time Farming, Small Farms and Small-scale Farming in the United States*; SRB 96-06 *Herbs and Herb Gardening: An Annotated Bibliography and Resource Guide*; SRB 96-07 *Organic Production; Urban Agriculture: An Abbreviated List of References and Resources*.

CONTACT

Mary Gold
Alternative Farming Systems
Information Center
National Agricultural Library, Room 304
10301 Baltimore Avenue
Beltsville, MD 20705-2351
Phone: (301) 504-6559
Fax: (301) 504-6409
E-mail: afsic@nal.usda.gov

◆ **HENRY A. WALLACE
INSTITUTE FOR
ALTERNATIVE
AGRICULTURE, INC.**

PROGRAM DESCRIPTION

The Institute for Alternative Agriculture, Inc., is a non-profit, tax-exempt membership research and education organization established in 1983 to facilitate adoption of low-cost, resource-conserving, economically-viable and environmentally-sound farming systems. It works directly with government agencies, education institutions, producer groups and other organizations that provide agricultural research, education and information services. These efforts are aimed at advancing the scientific and educational goals of alternative agriculture.

CONTACT

Garth Youngberg
9200 Edmonston Rd., #117
Greenbelt, MD 20770-1551
Phone: (301) 441-8777
Fax: (301) 220-0164
E-mail: hawiaa@access.digex.net

◆ **HISPANIC ORGANIZATION
LEADERSHIP ALLIANCE
(HOLA)**

PROGRAM DESCRIPTION

HOLA is a coalition of the USDA Hispanic employee organizations' leadership. The HOLA mission is to ensure equitable access and distribution of USDA programs and resources to Hispanic rural communities in need. It advocates the fair and just treatment of Hispanic employees and equal access for opportunities in employment to potential Hispanic employees.

CONTACT

Rudy Arredondo
P.O. Box 11107
Takoma Park, MD 20913
Phone: (202) 720-1478
Fax: (301) 270-3112

◆ **MARYLAND DEPARTMENT
OF AGRICULTURE**

CONTACT

James J. Duffy
Office of Marketing and Agric. Dev.
Maryland Department of Agriculture
50 Harry S. Truman Parkway
Annapolis, MD 21401
Phone: (410) 841-5770

◆ **UNIVERSITY OF
MARYLAND-COLLEGE
PARK/UNIVERSITY OF
MARYLAND-EASTERN
SHORE**

PROGRAM DESCRIPTION

Major program emphasis has been on the development of "alternative income opportunities" for current and potential producers. The Maryland Small Farm Cooperative has also been established, and was divided into four commodity groups (Livestock, Greenhouse and Ornamentals, Fruits/Vegetables, and Field Crops).

The Income Opportunities for Rural Areas program has been established to enhance farming opportunities, and consists of research and demonstration projects at the Wye Research and Education Center, and on cooperators' farms. Assistance provided to our small farm community include the following: development and enhancement of farm management and

marketing skills, financial record keeping, and granting opportunities.

CONTACTS

K. Marc Teffeau
Wye Research and Education Center
P. O. Box 169
Queenstown, MD 21658
Phone: (410) 827-8056
Fax: (410) 827-8039
E-mail: Kt4@umail.umd.edu

Tom Handwerker
Cooperative Extension Program
University of Maryland-Eastern Shore
Princess Anne, MD 21853
Phone: (410) 651-6623
Fax: (410) 651-7656
E-mail: thandwerker_bird.umd.edu

Dale Johnson
Dept. of Agri. & Resource Economics
University of Maryland
College Park, MD 20742-5535
Phone: (301) 405-1275
Fax: (301) 314-4091
E-mail: dj9@umail.umd.edu

PUBLICATIONS

*Raising Your Home Chicken Flock;
Good Neighbor Health Program for Small
Poultry Flocks; Increasing Your Income
by Raising Chickens; Increasing Your
Income by Raising Pigs; Factsheets on
the following: brambles, blueberries,
gooseberries, currants, elderberries, wine
grapes, and ginseng.*

*Factsheets on Operating a Profitable
Small Farm series (approximately twenty
one) are currently available through the
Frederick County Cooperative Extension
Service. Some of the factsheets include:
Introduction to Small Scale Farming;
Developing a Plan; Direct Marketing;
Marketing Skills, High Value Enterprises,*

*Selling to the Retail Market; Selecting an
Enterprise; Advertising and Promoting
Your Product. All the factsheets can be
accessed through the website address
listed below.*

CONTACTS

Terry Poole
Frederick County Cooperative Extension
Service, 330 Montevue Lane,
Frederick, MD 21702
Phone: (301) 694-1594
Website:
www.agnr.umd.edu/users/frederick/

Jonathan Kays
Wye Research and Education Center,
18330 Keedysville, MD 21756
Phone: (301) 432-2735
Fax: (301) 432-4089
E-mail: jk87@umail.umd.edu

MASSACHUSETTS

◆ MASSACHUSETTS DEPARTMENT OF FOOD AND AGRICULTURE

CONTACT

Mary J. Jordan
Agriculture Development Division
Massachusetts Department of Food and
Agriculture,
100 Cambridge Street, 21st Floor,
Boston, MA 02202
Phone: (617) 727-3000

◆ THE NATURAL FARMER

PUBLICATION

*Published four times a year by the
Northeast Organic Farming Association
(NOFA). Most of the material is written by
and for farmers. An excellent resource
for information on suppliers of organic
fertilizers, seeds, and other products.
Publishes up-to-date lists of NOFA
contact people in the seven chapters:
Connecticut, Massachusetts, New
Hampshire, New Jersey, New York,
Rhode Island, and Vermont.*

CONTACT

c/o NOFA
411 Sheldo Road
Barre, MA 01005
Phone: (508) 355-2853

◆ NEW ENGLAND SMALL FARM INSTITUTE (NESFI)

PROGRAM DESCRIPTION

NESFI is a private non-profit corporation. It was founded in 1977 to promote the increased and sustainable use of the region's agricultural resources, and to provide educational support and advocacy for New England's small farms. Our programmatic commitments include the following:

- to develop and promote strategies that provide beginning farmers with secure and affordable access to farmland.
- to provide competency-based skills development programs for operators of small-scale farms
- to establish permanent on-farm demonstrations

CONTACTS

Kathryn Ruhf
New England Small Farm Institute
P.O. Box 937
Belchertown, MA 01007
Phone: (413) 323-4531
Fax: (413) 323-9594
E-mail: nesfi@igc.apc.org

◆ ORGANIC TRADE ASSOCIATION (OTA)

PROGRAM DESCRIPTION

The Organic Trade Association (OTA) is a national association representing the organic industry in Canada and the United States. OTA works to promote organic products in the marketplace and to protect the integrity of organic standards.

PUBLICATIONS

The Association publishes a directory that includes listings for over 500 growers, manufacturers, certifiers, consultants, and retailers. There is also information about Organic Trade Association projects and activities.

CONTACT

Katherine DiMatteo
Organic Trade Association
50 Miles Street
P. O. Box 1078
Greenfield, MA 01302
Phone: (413) 774-7511
Fax: (413) 774-6432
E-mail: ota@igc.apc.org
Website: www.ota.com

◆ **UNIVERSITY OF MASSACHUSETTS**

PROGRAM DESCRIPTION

University of Massachusetts Extension offers programs to producers of vegetables, tree and small fruits, floriculture, cranberries and nursery stock. Programs also include dairy waste management, marketing, turf and landscape management. The audience for these programs consists of full and part-time producers who are small to moderate in size of operation.

CONTACT

John Howell
210 Stockbridge Hall
University of Massachusetts
Amherst, MA 01003
Phone: (413) 545-4768
Fax: (413) 545-6555
E-mail: howell@umext.umass.edu

MICHIGAN

◆ **BAY MILLS COMMUNITY COLLEGE**

CONTACT

Ronnie Lufkins
Bay Mills Community College
Route 1, Box 315A
Brimley, MI 49715
Phone: (906) 248-3354
Fax: (906) 248-3351

◆ **THE COMMUNITY FARM**

PUBLICATION

A quarterly newsletter by and for the Community Supported Agriculture movement. Contents include information relevant to small farms and sustainable agriculture. Cost: \$20.00/year.

CONTACT

The Community Farm
3480 Potter Road
Bear Lake, MI 49614
Phone: (616) 889-3216
E-mail: fsfarm@mufn.org

◆ **INNOVATIVE FARMERS OF SOUTH CENTRAL MICHIGAN**

CONTACT

Natalie Rector
315 West Green Street
Marshall, MI 49068-1518
Phone: (616) 781-0784
Fax: (616) 781-0647
E-mail: rector@msue.msu.edu

◆ **MICHIGAN AGRICULTURAL
STEWARDSHIP
ASSOCIATION**

CONTACT

Russ LaRowe
605 N. Birch
Kalkaska, MI 49646
Phone: (616) 258-3305
Fax: (616) 258-3318

◆ **MICHIGAN CATHOLIC
RURAL LIFE MINISTRY**

CONTACT

Steve Rall
300 West Ottawa Street
Lansing, MI 48933-1577
Phone: (517) 342-2440
Fax: (517) 342-2525

◆ **MICHIGAN DEPARTMENT
OF AGRICULTURE**

MARKETING PROGRAM

CONTACT

Margaret R. Cooke
Marketing Division
Michigan Department of Agriculture
4th Floor, Ottawa Building, North
P. O. Box 30017
Lansing, MI 48909
Phone: (517) 373-1052

**SUSTAINABLE AND ORGANIC
AGRICULTURE**

CONTACT

Christine Lietzau
Office of Sustainable
and Organic Agriculture,
P. O. Box 30017
Lansing, MI 48909
Phone: (517) 373-9800
Fax: (517) 335-3329
E-mail: lietzauc@state.mi.us

◆ **MICHIGAN INTEGRATED
FOOD AND FARMING
SYSTEMS**

PROGRAM DESCRIPTION

Michigan Integrated Food & Farming Systems supports a network of innovative, community-driven teams exploring timing production, marketing, agricultural education, community and land use issues.

Our collaborators include representatives from farms throughout the state, agricultural consultants and organizations, consumer groups, academic institutions, environmental organizations, organic growers and consumer groups and others,

CONTACT

Meg Moynihan
Michigan Integrated Food and Farming
Systems, P.O. Box 4903
East Lansing, MI 48826
Phone: (517) 353-3209
Fax: (517) 353-7186
Internet: moynihaj@msue.msu.edu

◆ **MICHIGAN ORGANIC FOOD
AND FARMING ALLIANCE**

CONTACT

Merrill Clark
MOFFA
P. O. Box 530
Hartland, MI 48353-0530

◆ **MICHIGAN STATE
UNIVERSITY**

PROGRAM DESCRIPTION

Two large efforts that provide significant educational opportunities for individuals involved with small scale farms are:

1. Annual Agriculture and Natural Resources Week program which includes workshops and seminars in packaging fresh produce, small flock poultry management, beekeeping, and dairy goat management.
2. Integrated Farming Systems' Program tries out ideas for moving towards greater sustainability. Issues such as direct marketing of farm produce, transfer of development rights, model farm stewardship plan are being addressed.

CONTACT

Susan Smalley
Michigan State University,
11 Agriculture Hall
East Lansing, MI 48824-1039
Phone: (517) 432-0049
Fax: (517) 353-3834
E-mail: smalley@msue.msu.edu

PUBLICATIONS

Tips on Buying a Used Tractor; Matching Tractor Horsepower and Farm Implement

Size; Producing Feeder Pigs on Small Farms; Roadside Marketing for Beginners; Determining Capacities of Farm Machinery; Growing Tree Fruits for On-The-Farm-Markets; The Small Poultry Flock; Swine Production on Small Farms; Roadside Marketing Manual; Establishing a Municipal Retail Farmer's Market.

CONTACT

Michigan State University Bulletin Office
10-B Agriculture Hall, East Lansing,
MI 48824-1039
Phone: (517) 355-0240

◆ **W. K. KELLOGG
FOUNDATION**

PROGRAM DESCRIPTION

As a private grant-making organization, the W. K. Kellogg foundation provides seed money to organizations and institutions that have identified problems and designed constructive action programs aimed at solutions.

Most Foundation grants are awarded in the areas of youth, leadership, philanthropy and volunteerism, community-based health services, higher education, food systems, rural development, water resources in the Great Lakes area, and economic development in Michigan. Programming priorities concentrate grants in the United States, Latin America and the Caribbean, and southern Africa.

CONTACT

W. K. Kellogg Foundation
One Michigan Avenue East
Battle Creek, MI 49017-4058
Phone: (616) 968-1611
Fax: (616) 968-0413

MICRONESIA

◆ COLLEGE OF MICRONESIA

PROGRAM DESCRIPTION

Farm or garden activities in Micronesia are small comparatively. A typical vegetable farm is about 1/4 of an acre. Except for black pepper, most of the agricultural activities are either for subsistence or less than one acre of either mono or multi-cropping farms. On-going small farms in Yap are with sizes ranging from a few rows to about an acre. In collaboration with the local government of Enewetak in the Marshall Islands, a food production project started two years ago and is still expanding.

CONTACT

Jackson Phillip
College of Micronesia,
Cooperative Extension Service
P.O. Box 1179
Kolonja, Pohnpei, FM 96941
Phone: (691) 320-5731
Fax: (691) 320-2726

MINNESOTA

◆ AMERICAN INDIAN MOVEMENT (AIM)

PROGRAM DESCRIPTION

AIM works to restore the civil and human rights of indigenous peoples throughout the hemisphere. AIM was born in the late 1960s, when people of color were still separated from White America by many barriers. Today, through survival schools and the International Indian Treaty Council, AIM unites people of color in struggles to fight environmental racism and re-educate the Americas to the rights of indigenous peoples and their lands, resources and families.

CONTACT

Patricia Bellanger
2929 4th Avenue S.
Minneapolis, MN 55408
Phone: (612) 827-3774
Fax: (612) 827-7890

◆ LAND STEWARDSHIP PROJECT (LSP)

PROGRAM DESCRIPTION

The LSP is a Minnesota-based, non-profit organization committed to fostering a renewed ethic and practice of stewardship towards farmland, and in developing and promoting a sustainable system of agriculture; one that is environmentally sound, economically profitable, family-farm based and socially just.

PUBLICATIONS

Directory of Minnesota and Western Wisconsin Community Supported Agriculture Farms; Farmer to Consumer Directory for Southeastern Minnesota; Land Stewardship Minnesota Congregational Directory and Resource Guide (\$3.00); Whole Farm Planning: What it Takes; An Agriculture that Makes Sense (video, \$15.00); Our Garden: A Project that Supports Our Community and Protects Our Land (video, \$15.00).

CONTACT

Doug Nopar
P.O. Box 130
Lewistown, MN 55952
Phone: (507) 523-5366
Fax: (507) 523-2729
Website:
<http://www.misa.umn.edu/lshp.html>

◆ **ENERGY AND SUSTAINABLE AGRICULTURE PROGRAM**

PROGRAM DESCRIPTION

The Energy and Sustainable Agriculture Program demonstrates and promotes alternative farming practices that are energy-efficient, environmentally sound, profitable and enhance the self-sufficiency of Minnesota farmers. The program focuses on on-farm research and information transfer, and administers demonstration grants and loans. This program sponsors on-farm research on weed management, composting and nitrogen management and prepares case studies of sustainable farms, plus administers a farmer-mentor program to assist beginning or transitional farmers in adopting alternative systems.

CONTACT

Minnesota Department of Agriculture
Energy and Sustainable Agriculture
Program, 90 W. Plato Blvd.
St. Paul, MN 55107
Phone: (612) 296-1277

◆ **FARMERS LEGAL ACTION GROUP**

PROGRAM DESCRIPTION

Farmers Legal Action Group provides legal support and consultation services to a broad range of rural advocacy organizations, including the Sustainable Agriculture Working Groups, the Campaign for Sustainable Agriculture, the Family Farm Coalition, the Federation of Southern Cooperatives and numerous other sustainable agricultural organizations throughout the country.

CONTACT

Timothy J. Sullivan
Farmers Legal Action Group
46 E 4th Street
Minnesota Bldg., Suite 1301
St. Paul, MN 55101
Phone: (612) 223-5400
Fax: (612) 223-5335

◆ **LEECH LAKE TRIBAL COLLEGE**

CONTACT

John Day
Route 3, Box 100
Cass Lake, MN 56633
Phone: (218) 335-2828
Fax: (218) 335-7845
E-mail: llpcoul@mail.paulbunyan.net

◆ **FOND DU LAC TRIBAL
AND COMMUNITY
COLLEGE**

CONTACT

Joe Hudfpith
2101 14th Street
Cloquet, MN 55720
Phone: (218) 879-0800
Fax: (218) 879-0814
E-mail: jhud@mail.fdl.cc.mn.uf

◆ **MINNESOTA
DEPARTMENT OF
AGRICULTURE**

CONTACT

Kevin Edberg
Marketing Development & Promotion
Minnesota Department of Agriculture
90 West Plato Boulevard
St. Paul, MN 55107-2094
Phone: (612) 296-2810

◆ **SUSTAINABLE FARMING
ASSOCIATION OF
MINNESOTA**

PROGRAM DESCRIPTION

The Sustainable Farming Association of Minnesota is a farmer-run, farmer to farmer information sharing network whose focus is to share ideas about farming practices and systems which can make our farms, families and communities more sustainable and improve the quality of life. This is accomplished through farm tours, workshops and other opportunities to educate the farm communities, provide moral support to each other, and help bring the fun and opportunity back into farming. The farming association consists of twelve chapters statewide.

CONTACTS

Glen Borgerding
329 2nd Street, NW
Freeport, MN 56331-0188
Phone: (320) 836-2682
E-mail: glenbarc@upste.net

DeEtta Bilek
Rt 1, Box 4
Aldrich, MN 56434
Phone: (218) 445-5475
E-mail: deebilek@wcta.net

◆ **UNIVERSITY OF
MINNESOTA**

PROGRAM DESCRIPTION

Our program assists farmers in farm financial planning, record keeping, and planning effective marketing strategies. Training sessions, workshops, and meetings are conducted by our Extension agents and specialists to keep farmers current on latest technology.

We have an educational project that specifically identifies its audience as land owners/managers with greater than five acres and less than eighty acres. This includes small farmers, as well as a variety of other land users. This program is titled "Living on a Few Acres."

CONTACT

Bill Lazarus
Department of Applied Economics
University of Minnesota
217 COB, 1994 Buford Avenue
St. Paul, MN 55108-6040
Phone: (612) 625-8150
Fax: (612) 625-6245
E-mail: wlazarus@extension.umn.edu

◆ **ALTERNATIVE
AGRICULTURAL
OPPORTUNITIES:
A BIBLIOGRAPHY**

PUBLICATION

This bibliography is a compilation of Extension publications, conference proceedings, research reports, and manuals generally not included in computerized agricultural databases. Entries are grouped by broad subject area as follows: agronomic field crops, horticultural crops, forest resources, livestock, marketing and economics.

CONTACT

Center for Alternative Plant and Animal
Products, 340 Alderman Hall
1970 Folwell Avenue
University of Minnesota
St. Paul, MN 55108

MISSISSIPPI

◆ **ALCORN STATE
UNIVERSITY**

PROGRAM DESCRIPTION

The Cooperative Extension Program at Alcorn State University assists the small farm community in enhancing their farming skills so they can increase their quality of life and economic well-being.

Our program assists farmers in strengthening their marketing skills, such as establishing cooperatives and farmers markets. We also assist small farmers in farm business management, record keeping, estate planning, and other issues. Workshops, seminars, and demonstrations are conducted as needed to ensure that the most recent and reliable findings in agricultural research are relayed to the small farm community. This process allows for the community to relay feedback needed by the University in order to establish research priorities.

PUBLICATIONS

Farm Record Book (F-26); Marketing Fruits and Vegetables (P-570); Estate Planning: An Investment in Your Family's Future (P-1373); Safe Tractor Operation (P-1059); Safe Farm Machinery and Maintenance (P-1179); Farm Manager: What You Should Know About Farm Safety; Marketing Alternatives (IS-1006); Computer Terminology (P-1411); Identify Your Machinery and Equipment (P-1382); Fruit and Nut Review: Bunch Grapes and Blackberries (IS-1444); Fruit and Nut Review: Blueberries (IS-1448).

CONTACT

Jesse Harness
Alcorn State University
P. O. Box 479
Lorman, MS 39096-9402
Phone: (601) 877-6125
Fax: (601) 877-6694
E-mail: jharness@lorman.alcorn.edu

◆ **JESUS PEOPLE AGAINST POLLUTION (JPAP)**

PROGRAM DESCRIPTION

JPAP's mission is to work to obtain environmental justice for Columbia, Mississippi, and use this as a model for helping all communities suffering from toxic exposure to secure equal justice in their own community.

CONTACT

Charlotte Keys
P.O. Box 765
Columbia, MS 39429
Phone: (601) 736-0686
Fax: (601) 736-7811

◆ **MISSISSIPPI ASSOCIATION OF COOPERATIVES**

CONTACT

Ben Burkett
P.O. Box 22786
Jackson, MS 39229-2786
Phone: (601) 354-2750
Fax: (601) 354-2777

◆ **MISSISSIPPI DEPARTMENT OF AGRICULTURE AND COMMERCE**

CONTACT

Roger Barlow
Market Development Division
Mississippi Department of Agriculture and
Commerce, P. O. Box 1609
Jackson, MS 39215-1609
Phone: (601) 354-7050

◆ **MISSISSIPPI STATE UNIVERSITY**

PROGRAM DESCRIPTION

Numerous small farm educational programs are presently being conducted in Mississippi. These programs are shared jointly by the University and the Alcorn Cooperative Extension Program at Alcorn State University. Many of our small farm programs in the Extension Service at Mississippi State University are centered around the swine and vegetable enterprises.

Numerous other enterprises and projects are a part of our small farm efforts but these two represent a significant part of our efforts.

CONTACT

John Robinson
Mississippi State University
P.O. Box 9755, Ag. Economics Dept.
Mississippi State, MS 39762
Phone: (601) 325-2515
Fax: (601) 325-8777
E-mail: jrobinson@agecon.msstate.edu

PUBLICATIONS

Managing for Profitable Agriculture in Changing Times: A Short Course in Fundamentals of Profitable Production Decisions; Meat Goat Selection and Care; What You Always Wanted to Know about Part-Time Farming; Information Sheet IS 845--Food Preservation-Selection, Use and Care of Canning Equipment IS 1337--Domestic Rabbits and their Care; IS 1338--Brooding Chickens and Quail; IS 1346--Garden, Fruit and Flower Guide; IS 1433--Apples and pears; IS 1444--Bunch Grapes and Blackberries; P1250--Forestry Terms for Mississippi Landowners; P1957--Starting a Greenhouse Business.

CONTACT

Extension Support Services
Box 9670
Mississippi State, MS 39762

◆ **SOUTHERN RURAL DEVELOPMENT CENTER**

CONTACT

Lionel J. Beaulieu
Southern Rural Development Center
Box 9656, #6 Montgomery Drive
Mississippi State, MS 39762
Phone: (601) 325-3207
Fax: (601) 325-8915
www.ces.msstate.edu/~srdc

MISSOURI

◆ **CHRISTIAN AGRICULTURE STEWARDSHIP INSTITUTE**

PROGRAM DESCRIPTION

We are committed to providing farmers and agribusiness operators with information from practical "on the farm" research and working demonstration models from farms all over the U.S. and Canada. This information includes a comparison of sustainable alternatives versus conventional methods and practices considering physical, environmental and economic factors in side-by-side testing; a strong emphasis is placed on environmental safety as a reasonable consideration in sustainable or organic practices.

CONTACT

Carroll Montgomery
Christian Agriculture Stewardship
Institute, Rt. 1, Box 364
Dexter, MO 63841
Phone: (573) 624-3709
Fax: (573) 624-4391

◆ **LINCOLN UNIVERSITY- JEFFERSON CITY**

PROGRAM DESCRIPTION

The Small Farm Family Program (SFFP) was established to assist limited resource small farmers establish and reach the goals they identify to improve their quality of life through higher income, increased farm yields and improved financial management techniques.

Specialists design programs, specifically for the SFFP, which are implemented by educational assistants. Educational assistants work with an average of 50 families each in counties throughout southern Missouri. These para-professionals work one on one with farm families, many of whom are their neighbors.

CONTACT

Dyremple Marsh
Lincoln University
110 Allen Hall
P. O. Box 29
Jefferson City, MO 65102
Phone: (573) 681-5550
Fax: (573) 681-5881
E-mail: marshd@lincolnu.edu

PUBLICATIONS

Publications related to small farm management include: Care of Ewes and Lambs at Lambing Time (EP281); Getting Started in a Sheep Operation (EP265); Go and Grow with Gardening Series (EP286); Easy Gardening Series (EP220); Safety on the Farm (EP243); Small Farm Family Brochure (EP300).

CONTACT

Agriculture and Extension Information Center, 301 Allen Hall
Lincoln University Cooperative Extension
P. O. Box 29
Jefferson City, MO 65102-0029
Phone: (573) 681-5554
Fax: (573) 681-5546
E-mail: dardent@lincolnu.edu



MISSOURI ALTERNATIVES CENTER (MAC)

PROGRAM DESCRIPTION

MAC center provides information on alternative agriculture, small farm and new family farm options in Missouri. The Center draws upon the expertise of University and Extension faculty, other public and private sectors including university publications and research through networking at conferences attended or world wide web searches.

MAC assists producers, and buyers in accessing marketing information and participates in providing in-service education to Extension specialists on alternative agriculture and direct marketing of products.

PUBLICATIONS

Bimonthly newsletter-- Ag. Opportunities
Disseminates information on alternative enterprises through its website listed below.

CONTACT

Debi Kelly
Missouri Alternatives Center
628 Clark Hall
Columbia, MO 65211
Phone: (573) 882-1905
or 1-800-433-3704 (Missouri Only)
Fax: (573) 882-1906
Internet: moac@ext.missouri.edu
E-mail: moac@ext.missouri.edu
Website:
www.ext.missouri.edu/agebb/mac/index.htm

♦ **MISSOURI DEPARTMENT
OF AGRICULTURE**

CONTACT

Wayne Yokley
Market Development Division
Missouri Department of Agriculture
P. O. Box 630, 1616 Missouri Boulevard
Jefferson City, MO 65102
Phone: (573) 751-3359

♦ **MISSOURI RURAL CRISIS
CENTER (MRCC)**

PROGRAM DESCRIPTION

The mission of the MRCC is to preserve family farms, promote stewardship of the land and environmental integrity, and strive for economic and social justice by building unity and mutual understanding among diverse groups, rural and urban.

In its efforts to realize these goals, MRCC runs five programs throughout the state: farm financial counseling and advocacy program, rural recovery program, Women's action network, communities in crisis program, and farm to city marketing program. These programs seek to empower rural people through information, community organizing and economic development.

CONTACT

Missouri Rural Crisis Center
710 Rangeline St.
Columbia, MO 65201
Phone: (573) 449-1336
E-mail: morural@mail.coin.missouri.edu
Website: www.inmotionmagazine.com

♦ **SUSTAINABLE
AGRICULTURE
DEMONSTRATION AWARD
PROGRAM**

PROGRAM DESCRIPTION

This program awards grants. The goal of this program is to reduce producers' dependency on non-renewable inputs such as pesticides and fertilizers, while helping Missouri farmers test their sustainable agriculture ideas. Farmers can apply for grants of up to \$3,000 for projects that run for three years or less.

To be considered, a project must be sustainable--meaning economically viable, environmentally sound, and socially responsible. Farmers who are funded must share successful outcomes with others through farm tours or meetings.

CONTACT

Joan Benjamin
4411 North Boothe Lane
Rocheport, MO 65279
Phone: (573) 445-2194
E-mail: extjoan@showme.missouri.edu

♦ **SMALL FARM TODAY**

PUBLICATION

Small Farm Today is an excellent resource for small farmers -- since it is published on a farm, by a farmer, it provides accurate and tested information for its loyal readership of 26,000. The magazine goes to farmers in all 50 states and is on the newsstands in 12 states, and has grown every year for the past 14 years.

Small Farm Today is unique. It is an idea bank and a resource list for small farmers, that features how-to articles on profitable breeds of livestock, small livestock, draft

animals, poultry, alternative crops, vegetable and small fruit crops, aquaculture, marketing, wool & fiber, home-based business, equipment, gardening, rural living and more. It reports on current methods and old techniques, and promotes a wide variety of practices and crops. It emphasizes diversity, sustainability, and profitability.

CONTACT

Ron Macher
3903 W. Ridge Trail Road
Clark, MO 65243
Tollfree: 1-800- 633-2535

◆ **SOCIAL CONCERNS/ RURAL LIFE OFFICE**

PROGRAM DESCRIPTION

The Social Concerns/Rural Life Office provides networking, resources and information on issues of public concern related to agriculture, the rural poor, family farming, sustainable agriculture and development and public policy.

CONTACT:

Barbara Ross
Social Concerns/Rural Life Office
P.O. Box 417
Jefferson City, MO 65102
Phone: (573) 635-9127
Fax: (573) 635-2286
E-mail: barbaraross@sprintmail.com

◆ **UNIVERSITY OF MISSOURI**

PROGRAM DESCRIPTION

University Extension cooperates with Lincoln University in small farm program activities. Regional Extension Specialists work with Small Farm Family Program educational assistants. Many University Extension guide sheets at the University Extension Centers apply to frequently asked questions from small farmers.

The Extension Program works very closely with the Missouri Alternative Center which serves as a communication center for the State of Missouri farmers, Extension staff, government personnel and people who want to begin farming, diversify their current operation, or find ways to profit from small numbers of acreage.

CONTACT

Norlin Hein
University of Missouri
2-70 Agriculture Building
Columbia, MO 65211
Phone: (573) 882-6385
Fax: (573) 884-7993
E-mail:
sshein@muccmail.missouri.edu

PUBLICATIONS

G0404 *Farm Land Values* (\$0.25);
G0426 *Farm Lease Agreement* (\$0.25);
G0430 *Buy or Lease Dairy Cows* (\$0.25);
G0453 *Farmers' Liability for their Animals* (\$0.25); G1950 *Responding to Farm Accidents* (\$0.25); G1960 *Safe Tractor Operation* (\$0.25); G1965 *Agricultural Hand Signal* (\$0.25); G 9110 *How to Get a Good Soil Sample* (\$0.50); GH 3830 *Managing Your Money* (\$0.75); GH 3831 *Managing Family Records* (\$0.50); SF 0012 *Dairying on Small Farms* (\$0.75);

Getting Started in Farming Series:

1. *Getting Started in Farming*
2. *Mostly On Your Own*
3. *Part-Time or Small Farms*
4. *So You Have Inherited a Farm*
5. *Via the Home Farm.*

CONTACT

Extension Publications
2800 Maguire Blvd.
University of Missouri
Columbia, MO 65211
Phone: 1-800-292-0969

MONTANA

◆ **BLACKFEET COMMUNITY COLLEGE**

CONTACT

Terry Tatsey
Blackfeet Community College
P. O. Box 819
Browning, MT 59417
Phone: (406) 338-7755
Fax: (406) 338-7808

◆ **DULL KNIFE MEMORIAL COLLEGE**

CONTACT

James Haser
P.O. Box 98
Lame Deer, MT 59043
Phone: (405) 477-6215
Fax: (405) 477-6219
E-mail: jhaser@www.cc.mt.us

◆ **FORT BELKNAP COMMUNITY COLLEGE**

CONTACT

H. Harold
P. O. Box 159
Harlem, MT 59526
Phone: (405) 353-2607
Fax: (405) 353-2898
E-mail: 7haroldh@3rivers.net

◆ **FORT PECK COMMUNITY COLLEGE**

CONTACT

James Shanley
P. O. Box 575
Poplar, MT 59255
Phone: (406) 768-5551
Fax: (406) 768-5552
E-mail: sgpc.cc.mt.us

◆ **LITTLE BIG HORN COLLEGE**

CONTACT

Janine Pease Pretty on Top
P. O. Box 370
Crow Agency, MT 59022
Phone: (406) 638-2228
Fax: (406) 638-7213
E-mail: janine@main.lbhc.cc.mt.us

◆ **MONTANA DEPARTMENT OF AGRICULTURE**

CONTACT

Richard Roth
Montana Department of Agriculture
P. O. Box 200201
Helena, MT 59620-0201
Phone: (406) 444-3144
Fax: (406) 444-5409

◆ **MONTANA STATE UNIVERSITY**

PROGRAM DESCRIPTION

Small farm operators access many of our agriculture programs. Most of our Agricultural agents provide one-on-one assistance to small farmers.

We have a small acreage task force that is examining the needs of small acreage owners. This is a growing need, particularly in the Western half of the State. Extension has given leadership to the development of "farmers' markets" where local produce can be marketed to local consumers.

CONTACTS

Jim Johannes
Montana State University
203 Culbertson Hall
Bozeman, MT 59717-0270
Phone: (406) 994-1750
Fax: (406) 994-1756
E-mail: acxjj@msu.oscs.montana.edu

Charles Rust
Montana State University
212 Montana Hall
Bozeman, MT 59717
Phone: (406) 994-5713
Fax: (406) 994-1756
E-mail: crust@montana.edu

PUBLICATIONS

Strategies for Successful Small-Scale Farming: A Profile of 43 Montana Farm Families (IB742, free); Basics of Marketing for Small Business and Entrepreneurs (MT9012HR, free); Market Montana: Agricultural Entrepreneurs Tell Their Story (video31, \$14.95); Fun on the Farm: Starting a Farm and Ranch Recreation Business (video36, \$14.95); Estate Planning: The Basics (EB144, \$10.00); Methods and Procedures for Machinery Management and Enterprise Budgeting (EB52, \$11.50); Growing Your Own Vegetables (3B0409, free).

CONTACT

Extension Publications
Montana State University
P.O. Box 172040
Bozeman, MT 59717-2040
Phone: (406) 994-3273

◆ SALISH KOOTENAI COLLEGE

CONTACT

Kim Skylander
P.O. Box 117
Pablo, MT 59855
Phone: (406) 675-4800
Fax: (406) 675-4801
E-mail: anita-bigspring@skc.edu

◆ STONE CHILD COMMUNITY COLLEGE

CONTACT

Doug Crebs
Rocky Boy Route, Box 1082
Box Elder, MT 59521
Phone: (406) 395-4334
Fax: (406) 395-4836
E-mail: uanet450@quest.montana.edu

NEBRASKA

◆ CENTER FOR RURAL AFFAIRS

PROGRAM DESCRIPTION

The Center for Rural Affairs is committed to building communities that stand for social justice, economic opportunity, and environmental stewardship. Through research, education, advocacy, and service, we help people shape the quality of their lives, and the future of their communities.

Some of our projects include the following: Beginning farmer programs (small loans, Land Link Reality offers farm management services, and linking programs). Sustainable Agriculture Project; Marketing Alliances; Rural Enterprise Assistance Project (REAP); Agriculture Policy; Market Issues; and Research and Technology Policy.

CONTACT

Chuck Hassebrook
P.O. Box 406
Walthill, NE 68067-0406
Phone: (402) 846-5428;
Fax: (402) 846-5420

PUBLICATIONS

Planting the Future: Developing an Agriculture that Sustains Land and Community, #B1, Cost: \$14.95; *Family Farming: A New Economic Vision*, #B2, Cost: \$11.50; *Emerging Markets for Family Farms: Opportunities to Prosper through Social and Environmental Responsibility*, #V1, Cost: \$7.00; *The Beginning Farmer Sustainable Agriculture Project--Interim Report*, #C4, Cost: \$4.00; *Resourceful Farming: A Primer for Family Farmers*, C7,

Small Farm Energy Primer, #C8, Cost: \$3.00; Sustainable Agriculture Enterprises, #G3, Cost: \$8.00.

CONTACT

Marie Powell
Center for Rural Affairs
P. O. Box 406
Walthill, NE 68067
Phone: (402) 846-5428
Fax: (402) 846-5420
Website: www.cfra.org

◆ **CENTER FOR SUSTAINABLE AGRICULTURAL SYSTEMS (CSAS)**

PROGRAM DESCRIPTION

The CSAS coordinates programs in education and research that promote resource efficiency, environmental awareness and economically/socially viable agricultural production systems and rural communities. We work with non-profit organizations and farmers in obtaining grant funding for research and education projects.

CONTACT

Pam Murray
Center for Grassland Studies and Center
for Sustainable Agricultural Systems
P. O. Box 830949
University of Nebraska
Lincoln, NE 68583-0949
Phone: (402) 472-2056
Fax: (402) 472-4104
E-mail: csas003@unlvm.unl.edu

◆ **NEBRASKA DEPARTMENT OF AGRICULTURE**

CONTACT

Stan Garbacz
Agricultural Promotion and Development
Nebraska Department of Agriculture
P. O. Box 94947, 301 Centennial Mail-S
Lincoln, NE 68509-4947
Phone: (402) 471-2341

◆ **NEBRASKA SUSTAINABLE AGRICULTURE SOCIETY**

PROGRAM DESCRIPTION

The Nebraska Sustainable Agriculture Society works to enhance the quality of life in rural communities. We provide information on farming practices and marketing opportunities which enhance the viability and profitability of small farm operations. We link farmers interested in sustainable agricultural practices with experienced mentors. We provide limited funding for on-farm research, education and demonstration projects.

CONTACT

Cris Carusi
P. O. Box 736
Hartington, NE 68739
Phone: (402) 254-2289
Fax: (402) 254-6891
E-mail: cecarusi@hartel.net
www.netrins.net/showcase/nsas

◆ **NORTH CENTRAL
SUSTAINABLE
AGRICULTURE
RESEARCH AND
EDUCATION PROGRAM**

CONTACT

Steve Waller
University of Nebraska
13-A Activities Building
Lincoln, NE 68583-0840
Phone: (402) 472-7081
Fax: (402) 472-0280
E-mail: agdn009@unlvm.unl.edu

◆ **UNIVERSITY OF
NEBRASKA - LINCOLN**

PROGRAM DESCRIPTION

The University of Nebraska Cooperative Extension Division targets small-scale and part-time farming operator needs.

A sample of programs include Entrepreneurial Opportunities in Agriculture, Direct Marketing Discussion Groups, Acreage Owner Workshops, Nebraska Soybean and Feed Grains Profitability Project, and "Part-Time Farming" video productions, and the NUFACTS Information Center (NUFACTS is an audio fax/faxback system available 24 hours a day, 7 days a week.

Our program emphasis includes the following: multiple marketing strategies, financial management, value added development assistance, specialty crops and animal production, and family business communication skills. Extension staff and private industry collaboratively design, conduct, study and evaluate on-farm research demonstration comparisons and commodity marketing strategies.

VIDEO: PART TIME FARMING

"Part-time Farming" is a video consisting of five informative segments: (1)Field Crops, (2)Farm Management, (3) Specialty Enterprises, (4) Haylands and Pastures, and (5) Livestock, Poultry and Horses. This video offers a practical approach to managing your farm or acreage. "Part-time Farming" allows you to learn how to effectively develop your country environment and improve your quality of life in the comfort of your home.

Price: \$15.95.

CONTACT

Dave Varner
University of Nebraska
1206 W. 23rd Street,
Fremont, NE 68025-2504
Phone: (402) 727-2775
Fax: (402) 727-2777
E-mail: dvarner@unlvm.unl.edu
Website:
<http://www.ianr.unl.edu/ianr/dodge/>

PUBLICATIONS

A Place in the Country: The Acreage Owner's Guide (EC 97-2506, \$2.00); Checklist for Starting a Home-Based Business (NF148, free); Farm Financial Records: Selecting a Computerized Accounting Program (EC889, \$1.00); Farm Financial Records: Financial Analysis (EC890, \$1.00); Estate Planning for Farm and Ranch Families: Information for Your Legal and Tax Advisers (EC819, \$1.00); How Professional Farm Managers Serve (G265, \$0.25); Money Management Recordkeeping (NF5, free); Vegetable Gardening in Nebraska (EC1240, \$0.50); Organic Gardening in the Backyard (G548, \$0.25); Resource List for Marketing Alternative Crops (NF107, free); Guides for Development of a Farmer's Market (NF313, free).

CONTACT

Bulletins
P.O. Box 830918
Lincoln, NE 68583-0918
Fax: (402) 472-0542

NEVADA

◆ **CITIZENS ALERT**

CONTACT

Virginia Sanchez
P.O. Box 5339
Reno, NV 89513-5339
Phone: (702) 827-5511
Fax: (702) 827-4299

◆ **NEVADA DIVISION OF AGRICULTURE**

CONTACT

Paul Iverson
Nevada Division of Agriculture
350 Capitol Hill Avenue
Reno, NV 89510
Phone: (702) 688-1180

◆ **UNIVERSITY OF NEVADA**

PROGRAM DESCRIPTION

There are increasing numbers of suburban small farmers operating "ranchettes" in the areas surrounding Las Vegas and the Reno area. Approximately 5,500 people, or less than 1 percent live on Nevada's 2,700 farms and ranches. As a result, farming/ranching in Nevada is best characterized by large operations and ranchettes, with few small farms in the traditional sense in other parts of the United States.

CONTACT

Janet Usinger-Lesquereux
Nevada Cooperative Extension
2317-A Renaissance Drive
Las Vegas, NV 89119
Phone: (702) 795-0767
Fax: (702) 795-2376
E-mail: usingerj@fs.scs.unr.edu

NEW HAMPSHIRE

◆ **NESENKEAG CO-OP FARM**

PROGRAM DESCRIPTION

Serves as an educational/charitable resource for farmers, immigrants and low-income constituencies, wholesale brokerage networks and university researchers on parasitic nematode research trials and on employing living straw mulch to suppress Colorado potato beetles. With the assistance of Cooperative Extension, the farm has hosted field days for county farmers on organic farm management practices, with the first composting conference held in 1997.

CONTACT

Eero Ruuttila
Nesenkeag Co-op Farm
47 Hearthstone Drive
Wilton, NH 03086
Phone: (603) 429-3163
Fax: (603) 429-3163

◆ **NEW HAMPSHIRE
DEPARTMENT OF
AGRICULTURE**

CONTACT

Richard B. Uncles
Bureau of Markets
New Hampshire
Department of Agriculture
P. O. Box 2042
Concord, NH 03302-2042
Phone: (603) 271-3551

◆ **UNIVERSITY OF NEW
HAMPSHIRE**

PROGRAM DESCRIPTION

Our general programming efforts cover a wide variety of areas including livestock and crop management, marketing, agricultural alternatives and diversifications, tax management, real estate planning, and soil fertility management.

Specific activities addressing these general programming efforts are numerous. Examples include a nutrient management program which leads to significant reduction in nitrogen and phosphorus use; marketing publications and workshops to help farmers promote market alternatives leading to increased sales and profits; financial planning programs to assist farm families in meeting immediate needs and eventual transition of business assets.

CONTACT

Bruce A. Marriott
122 Taylor Hall, UNH, 59 College Road
Durham, NH 03824
Phone: (603) 862-2033
Fax: (603) 862-1585
E-mail: bruce-marriott@unh.edu

PUBLICATIONS

Forage and Your Beef Cows; Alternative Feedstuffs for Service; Small Fruit Farm Record and Account Book; Swine Management; Beef Feeding; Minimizing Stress on Pigs at Weaning; Farm Management for Part-time Farmers; Egg Laying Flock Management; Should You Produce Eggs?; Rearing Small Flocks of Turkeys in New Hampshire; Vegetable Variety Guide - Home/Market Garden.

NEW JERSEY

◆ **COMITE DE APOYO A LOS
TRABAJADORES
AGRICOLAS (CATA)**

PROGRAM DESCRIPTION

CATA was formed for the following reasons:

- (1) to provide relief to farm workers by assisting them in fulfilling their special needs including decent housing, health care, employment and education;
- (2) to educate the public in general and farm workers in particular about the problems encountered by farm workers;
- (3) to defend the human and civil rights of farm workers.

CONTACT

Nelson Carrasquillo
4 South Delsea Drive
Glassboro, NJ 08028
Phone: (609) 881-2507
Fax: (609) 881-2027

◆ **CORNUCOPIA NETWORK
OF NEW JERSEY**

PROGRAM DESCRIPTION

Cornucopia Network promotes urban gardening, direct marketing, family farm agriculture and eco-justice.

CONTACT

Bob Davies
P.O. Box 2598
Bloomfield, NJ 07003
Phone: (201) 748-0298
Fax: (201) 748-0171

◆ **NEW JERSEY
DEPARTMENT OF
AGRICULTURE**

CONTACT

Vance Young
Markets Division
New Jersey Department of Agriculture,
John Fitch Plaza, CN 330
Trenton, NJ 08625-0330
Phone: (609) 292-3976

◆ **NORTHEAST ORGANIC
FARMING ASSOCIATION
OF NEW JERSEY**

CONTACT

Donna Batcho
Northeast Organic Farming Association
of New Jersey
31 Titus Mill Road
Pennington, NJ 08534
Phone: (609) 737-6848
Fax: (609) 737-3075
E-mail: nofanj@igc.apc.org

◆ **RUTGERS UNIVERSITY**

PROGRAM DESCRIPTION

The Rutgers Farm Business Management and Marketing Training, and Information Program is part of a State initiative to fulfill demand and need by New Jersey farmers for management training and information. To meet these needs, we have designed a teaching program and information system to provide the farmers training in farm management, marketing, and financial skills in order to improve their earning ability, and thus farm viability.

Our training and information program includes:

1. Farm Management and Marketing Training Program
2. On-Line Market Information Database
3. Hotline Information System

CONTACT

Robin Brumfield
Rutgers University
55 Dudley Road
New Brunswick, NJ 08901-8520
Phone: (732) 932-9171
Fax: (732) 932-8887
E-mail: brumfield@aesop.rutgers.edu

NEW MEXICO

◆ **CENTER FOR HOLISTIC RESOURCE MANAGEMENT**

PROGRAM DESCRIPTION

Our mission is to restore vitality to communities and the natural resources on which they depend through the practice of Holistic Resource Management (HRM). We run training programs internationally, which prepare HRM trainers for local communities. We also serve as the hub of an international network of HRM practitioners and collect, correlate and disseminate experience gained through HRM practices in the *Holistic Resource Management Quarterly* and online through conferences on Econet. Furthermore, we manage ranches as community learning sites in Oregon, New Mexico, Colorado and Zimbabwe, South Africa.

PUBLICATIONS

Quarterly newsletter; books; videos; pamphlets; and land management information

CONTACT

Center for Holistic Resource
Management, 1007 Luna Circle N. W.
Albuquerque, NM 87102
Phone: (505) 842-5252
Fax: (505) 843-7900

◆ **CROWNPOINT INSTITUTE OF TECHNOLOGY**

CONTACT

Robert Tidwell
P. O. Box 349, Crownpoint, NM 87313
Phone: (505) 786-5851
Fax: (505) 786-5644

◆ **THE FARM CONNECTION**

PUBLICATION

This newsletter serves as an information exchange for New Mexico farmers. Local farmers and farming communities are provided a forum to discuss the future of farming, and to reaffirm its potential. We support environmentally sound, economically workable, and socially just agriculture. Subscriptions are \$10 per year.

CONTACT

Lynda Prim
The Farm Connection
P. O. Box 477
Dixon, NM 87527
Phone: (505) 579-4386
E-mail: lsfc@aol.com

◆ **INTER HEMISPHERIC RESOURCE CENTER**

PROGRAM DESCRIPTION

The Resource Center, founded in 1979, is a research and policy studies center that produces popular education materials, reports, periodical and books on economic and political issues, especially related to U.S. foreign policy in this hemisphere. Our work reflects our belief that political and economic reform is necessary in the United States and that U.S. foreign policy and international relations should be

reshaped to support a global economy that fosters broad and sustainable development for all nations and political systems that are more participatory.

CONTACT

Rita Beffort
P.O. Box 2178
Silver City, NM 88062
Phone: (505) 388-0208
Fax: (505) 388-0619
E-Mail: ircl@zianet.com

◆ **NEW FARMS**

PROGRAM DESCRIPTION

Our training and education efforts are built into the following five projects: processing and distribution; subscription marketing project; sales to stores, restaurants, and farmers markets; cooperative community supported agriculture; and consultation and training. We provide services to a group of producers (farmers and ranchers) growing wheat, garlic and vegetables for sale to the communities of northern New Mexico. The core of these services is embedded in the heart of the NewFarms' work--the Value Added Crops Association (VACA).

VACA currently has 15 active members growing 114 tons of wheat, garlic on 100 acres. NewFarms is also a member of VACA growing an additional 26 tons of vegetables on 2 acres.

CONTACT

Greg Shultz
New Farms, HC 69, Box 62,
Rociada, NM 87742
Phone: (505) 425-5457
Fax: (505) 425-8520

◆ **NEW MEXICO DEPARTMENT OF AGRICULTURE**

CONTACT

Edward Avalos
Marketing and Development Division
New Mexico Department of Agriculture
P. O. Box 3005, Dept. 5600
Las Cruces, NM 88003
Phone: (505) 646-4929

◆ **NEW MEXICO STATE UNIVERSITY**

PROGRAM DESCRIPTION

Our foundation for providing educational guidance to New Mexico's small scale or "limited resource" farmers centers primarily on a need to fulfill their often unique but yet diverse needs so that they will be able to enjoy quality lives.

Program emphasis include the following:

- Promotion of Sustainable Agriculture through educational and demonstration projects
- Organic Farming
- Irrigation Efficiency
- Fruit Production
- Specialty Crops Potentials
- Food Processing
- Promotion of Farmers' Markets
- Cut Flower Production

CONTACT

Raymond Edmund Gomez
New Mexico State University
Rural Agric. Improvement & Public Affairs
Project, P. O. Box 159, Alcalde, NM 87511
Phone: (505) 852-3215
Fax: (505) 852-2857
E-mail: gr@nmsu.edu

◆ **SOUTHWEST INDIAN
POLYTECHNIC INSTITUTE**

CONTACT

Valerie Montoya
Box 10146-9169 Coors Rd., NW
Albuquerque, NM 87184
Phone: (505) 897-5347
Fax: (505) 897-5353
E-mail: vmontoya@kafka.sipi.tec.nmus

NEW YORK

**THE CAMPAIGN FOR
SUSTAINABLE AGRICULTURE**

PROGRAM DESCRIPTION

The Campaign is a national network of grassroots and national groups working to redirect federal policies to promote family farms, protect the environment and create a just and humane food system through policy development, organizing, networking, education and lobbying.

PUBLICATIONS

Policy-option papers about federal policies; organizing tools; and contact people in every state

CONTACT

Amy Little
The Campaign for Sustainable
Agriculture; 12 N. Church
Goshen, NY 10924
Phone: (914) 294-0633
Fax: (914) 294-0632

◆ **CORNELL UNIVERSITY**

PROGRAM DESCRIPTION

Theoretical and applied research on agricultural development and food system alternatives provide the foundation for a very active Extension program of conferences, in-service training, leadership development and resource publications. The program engages a diverse array of partners in interdisciplinary and multi-institutional collaborative projects on topics such as improving farm and neighbor relations;

farmers market development; Community Supported Agriculture; local leadership development, urban-farm linkages; agri-tourism; agricultural economic development; specialty agriculture; policy analysis; and community's quality of life.

CONTACTS

Judy Green
Cornell University
408 Warren Hall
Ithaca, NY 14853
Phone: (607) 255-9832
Fax: (607) 255-9984
E-mail: jg16@cornell.edu

Monika Roth
Cornell University
615 Willow Ave
Ithaca, NY 14853
Phone: (607) 272-2292
Fax: (607) 272-7088
E-mail: monika_roth@cce.cornell.edu

PUBLICATIONS

Vegetable Production Handbook (ISBN1-57753-0195/\$15.50); *Cornell Farm Account Book* (121CUFAB/\$5.00); *Pesticide Sprayers for Small Farms* (123MD317/\$3.75); *Used Farm Equipment* (123NRAES25/\$6.00); *Farming Alternatives* (123NRAES32 /\$8.00); *Produce Handling for Direct Marketing* (123NRAES51/\$7.00); *Facilities for Roadside Markets* (123NRAES52/\$7.00); *The Dairy Goat* (127IB78/\$2.00); *Community Agriculture Development* (132CAD/\$9.00); *Farmers' Markets and Rural Economic Development* (132FMRE/\$4.00); *Home Poultry Flock* (157IB83/\$2.50); *Poultry Housing for Layers* (157NC183/\$2.50); *Bramble Production Guide* (123NRAES35/\$45.00); *Highbush Blueberry Production Guide* (123NRAES55/\$48.00); *Garden Strawberry* (161S124/\$2.00); *Common*

Wild Flowers of the Northeast (187E990/\$2.25); *Financial Planning-fact sheet* (322TOP14/\$2.00); *The Cornell Book of Herbs and Edible Flowers* (132HB/\$14.95); *Managing Small Woodlands for Wildlife* (147IB157/\$3.00); *Vegetable Production Handbook* (142VPH/\$15.50); *Growing Vegetables Organically* (161IB39/\$2.00); *Horticulture Innovators: Case Studies of Seven Entrepreneurial Rowers in New York State*; *Two Small Mills in New York State: Contributions to Sustainable Agriculture and Ithaca Farmers' Market: A Case Study in Small Business Incubation*

CONTACT

Cornell University
Resource Center
7 Cornell Business & Technology Park
Ithaca, NY 14850
Phone: (607) 255-2080/2090
Fax: (607) 255-9946
E-mail: dist_center@cce.cornell.edu

◆ EARTHWISE EDUCATION CENTER

PROGRAM DESCRIPTION

Earthwise serves as a model of how people can live on the earth wisely. It has recently created two new independent projects: Circle of Life Community, Inc., and New World Community Land trust.

CONTACT

Winston I. Gordon
P.O. Box 91
Camden, NY 13316
Phone: (315) 675-8498

◆ **EMPIRE STATE FAMILY
FARM ALLIANCE**

PROGRAM DESCRIPTION

Empire State Family Farm Alliance was formed to promote family farmers getting a fair price for their produce.

CONTACT

Patricia Bender
10 Bloomingdale Avenue
Johnstown, NY 12095
Phone: (518) 762-9888
Fax: (518) 762-9888
E-mail: eqex@igc.apc.org

◆ **EPISCOPAL CHURCH
CENTER, RURAL/SMALL
COMMUNITY MINISTRIES
OFFICE**

PROGRAM DESCRIPTION

The Rural/Small Community Ministries Office coordinates the work of the Episcopal Church as it relates to small communities through advocacy, leadership development and collaborative linkages. The office, working ecumenically, represents the church in matters relating to domestic and international agricultural issues that include migrant farm worker concerns.

CONTACT

Allen Brown
815 2nd Avenue
New York, NY 10017
Phone: (212) 922-5226
Fax: (212) 490-6684

◆ **GREENMARKET PROGRAM**

PROGRAM DESCRIPTION

We strengthen regional agriculture, promote organic farming and farmland conservation. We also enrich urban life through provisions and management of 30 farmers' markets.

CONTACT

Barry Benepe
GreenMarket Program
NYC Council of the Environment
130 East 16th Street
New York City, NY 10003
Phone: (212) 477-3220
Fax: (212) 533-0242

◆ **NEW YORK DEPARTMENT
OF AGRICULTURE AND
MARKETS**

CONTACT

Jonathan Thomson
Agricultural Protection and Development
Division, New York Department of
Agriculture and Markets,
1 Winner Circle
Albany, NY 12235-0001
Phone: (518) 457-4188

◆ **NY FARMNET**

PROGRAM DESCRIPTION

NY FarmNet provides farm families with a network of contacts and support services to help them develop skills for dealing with significant life challenges and transitions through personalized education, confidential consulting and referral. It provides workshops to help farm families cope with stress and change.

PUBLICATION

Publishes a newsletter — the NYFarm Net Working, a newsletter for people working with the farm community.

CONTACT

Cathleen Martin
Cornell University
Warren Hall
Ithaca, NY 14853-7801
Phone: (607) 255-4121
E-mail: crm3@cornell.edu

◆ **NORTHEAST REGIONAL AGRICULTURAL ENGINEERING SERVICE**

PUBLICATIONS

Pesticide Sprayers for Small Farms (123MD317/\$3.75); Used Farm Equipment (123NRAES25/\$6.00); Farming Alternatives (123NRAES32 /\$8.00); Produce Handling for Direct Marketing (123NRAES51/\$7.00); Facilities for Roadside Markets (123NRAES52 /\$7.00); Bramble Production Guide (123NRAES35/\$45.00); Highbush Blueberry Production Guide (123NRAES 55/\$48.00).

CONTACT

Marty Sailus
NRAES, Cooperative Extension
152 Riley-Robb Hall
Ithaca, New York 14853-5701
Phone: (607) 255- 7654
Fax: (607) 254-8770
E-mail: mas10@cornell.edu
Website:
<http://rcwpsun.cas.psu.edu/NRAES>

◆ **RURAL DEVELOPMENT LEADERSHIP NETWORK (RDLN)**

PROGRAM DESCRIPTION

RDLN is a national multi-cultural, social change organization founded in 1983 that supports community-based development in poor rural areas through hands-on projects, education and skills building, leadership development, and networking.

CONTACT

Starry Krueger
P.O. Box 98
New York, NY 10012
Phone: (212) 777-9137
Fax: (212) 477-0367
E-mail: hnl1580@handsnet.org

◆ **SOLIDARITY COMMITTEE OF THE CAPITAL DISTRICT**

CONTACT

John Funicello
P.O. Box 13570
Albany, NY 12212
Phone: (518) 489-4749
E-mail: inunion@AOL.com

◆ **STEUBEN CHURCH PEOPLE AGAINST POVERTY**

CONTACT

Lynn Perkins
16 W. Williams Street
Box 31
Bath, NY 14810
Phone: (607) 776-7664

NORTH CAROLINA

♦ **CAROLINA FARM STEWARDSHIP ASSOCIATION**

PROGRAM DESCRIPTION

Founded in 1978, the organization is a non-profit membership association of farmers, gardeners, and consumers in both North and South Carolina. The organization is committed to encouraging safer, healthier, and more ecological farming and gardening methods. We assist in setting up on-farm demonstrations of sustainable agriculture techniques on farms across the State, and educating growers about low-input techniques through workshops and field days.

PUBLICATIONS

The Green Book and The South Carolina Green Book -- marketing guides; Farmer to Farmer Directory; Certified Organic Growers and Processors' Manual

CONTACT

Laura Laffer
Carolina Farm Stewardship Association
Box 448
Pittsboro, NC 27312
Phone: (919) 542-2402
Fax: (919) 542-7401
E-mail: cfsa@sunsite.unc.edu

♦ **CENTER FOR WOMEN'S ECONOMIC ALTERNATIVES**

CONTACT

Bernice "Liz" Sessorns
105 West Main Street
Ahoskie, NC 27910
Phone: (252) 336-4179
Fax: (252) 336-6091

♦ **COMMUNITY DEVELOPMENT CORPORATION**

CONTACT

Zelma Hillsman
P. O. Box 546
Roanoke Rapids, NC 27870
Phone: (919) 537-5472

♦ **INSTITUTE FOR SOUTHERN STUDIES**

PROGRAM DESCRIPTION

Founded in 1970, the institute sponsors research, education and organizing programs to empower grassroots organizations and communities with strong local leadership and well-informed strategies, to provide the information, ideas and historical understanding of southern social struggles necessary to long term fundamental change, and to nourish communication and understanding among diverse cultural groups.

CONTACT

Ron Nixon
P.O. Box 531, Durham, NC 27702
Phone: (919) 419-8315
Fax: (919) 419-8315

◆ **LAND LOSS PREVENTION PROJECT (LLPP)**

PROGRAM DESCRIPTION

The LLPP is a non-profit law firm based in North Carolina that addresses legal and economic problems associated with the decline of family farmers and minority landowners. LLPP provides legal assistance to low-income landowners who are in danger of losing their homes and businesses because of massive debt and economic burdens, discrimination, environmental problems and encroaching development. We work with other organizations to improve the economic health of rural communities.

CONTACT

Savi Horne
Land Loss Prevention Project
P.O. Box 179
Durham, NC 27702
Phone: (919) 682-5969 or
1-800-672-5839
Fax: (919) 688-5596
E-mail: Landloss@aol.com

◆ **NORTH CAROLINA A&T STATE UNIVERSITY & NORTH CAROLINA STATE UNIVERSITY**

PROGRAM DESCRIPTION

The Small Farm Programs at North Carolina A&T State University Cooperative Extension Program, and North Carolina State University Cooperative Extension Service combine the efforts of specialists, agents, technicians and volunteers to deliver information and technical assistance to small farmers. A number of our state's Cooperative Extension major programs have elements

related to small and limited resource farmers, and our programs designed to address these needs benefit from collaboration, and in some cases, joint leadership.

Specifically targeted programs at NCATSU include Small Farms Week, which includes educational programs and demonstrations on alternative income opportunities for small and limited resource farmers and minority land loss prevention.

Our efforts include projects aimed at working with landowners on ways to retain their land resource base; adoption of farm record system, improved marketing skills, and exploring alternative income enterprises.

CONTACTS

Dan Lyons
North Carolina A&T State University
Cooperative Extension Program
P. O. Box 21928
Greensboro, NC 27420-1928
Phone: (336) 334-7734
Fax: (336) 334-7298
E-mail: daniell@ncat.edu

Roger G. Crickenberger
North Carolina State University
Box 7602, Raleigh, NC 27695-7602
Phone: (919) 515-3252
Fax: (919) 515-3135
E-mail: rcricken@amaroq.ces.ncsu.edu

PUBLICATIONS --NCSTATE

A wide array of useful publications (some for sale) --available at:
<http://intra.ces.ncsu.edu/publications/>

PUBLICATIONS--NC A&T

Videos (\$10.00 each)

- *Sweet Basil: The Culinary Classic*
- *Commercial Catfish Production*
- *Commercial Vegetable Production*
- *Growing Forage Crops*
- *Growing Landscape Ornamentals*
- *Direct Marketing for Small Farmers*
- *Meat Goat Production*
- *Commercial Rabbit Production*
- *Woodlot Management*
- *Growing Shiitake Mushroom*

CONTACT

Valerie F. McAlpin
Cooperative Extension Program
North Carolina A&T State University
P.O. Box 21928
Greensboro, NC 27420-1928
Phone: (919) 334-7636

OTHER PUBLICATIONS

The Emergence of Part-Time Farming as a Social Form of Agriculture; What is a Farm and Why Does It matter? America's Three Agricultures; The Southern Black Belt: A National Perspective.

CONTACT

Ronald C. Wimberley
Department of Sociology
and Anthropology, Box 8107
North Carolina State University
Raleigh, NC 27695-8107
Phone: (919) 515-7431
Fax: (919) 515-2610
E-mail: Wimberley@ncsu.edu

◆ **NORTH CAROLINA DEPARTMENT OF AGRICULTURE**

CONTACT

M. Wayne Miller
North Carolina Department of Agriculture
P. O. Box 27647
Raleigh, NC 27611
Phone: (919) 733-7125

◆ **OPERATION SPRING PLANT**

CONTACT

Dorothy Barker
2615 Gela Road, Oxford, NC 27565
Phone: (919) 682-5969

◆ **RURAL ADVANCEMENT FOUNDATION INTERNATIONAL, (RAFI)**

CONTACT

Betty Bailey
P. O. Box 640, Pittsboro, NC 27312
Phone: (919) 542-1396
Fax: (919) 542-0069
E-mail: HN1348@handsnet.org

◆ **RURAL SOUTHERN VOICE
FOR PEACE**

CONTACT

1898 Hannah Branch Road
Burnsville, NC 28714
Phone: (704) 675-5933 or 8291
Fax: (704) 675-9335

◆ **SOUTHERN RURAL
DEVELOPMENT
INITIATIVE (SRDI)**

PROGRAM DESCRIPTION

The SRDI is a recent collaboration of 24 community-based organizations working in the rural South. SRDI responds to the severe shortage of capital — philanthropic, religious, corporate and public — available for sustainable economic and human development in the South's rural communities.

CONTACT

Debby Warren
P.O. Box 1972
Raleigh, NC 27602
Phone: (919) 829-5900
Fax: (919) 829-0504
E-mail: srdi@mindspring.com

NORTH DAKOTA

◆ **FARM VERIFIED ORGANIC,
INC. (FVO)**

PROGRAM DESCRIPTION

We are an international certification program, which assures the authenticity of organically grown and processed foods and fiber. A team of trained inspectors and consultants are active worldwide, to assure that all FVO-certified products conform to international organic standards. Participants in the FVO are two-time recipients of Renew America's Environmental Achievement award. Those certified by FVO are committed to sustainable agriculture and environmental responsibility, as well as family farms.

CONTACT

Annie Kirshenmann
Farm Verified Organic, Inc.
R.R. 1, Box 40A
Medina, ND 58467
Phone: (701) 486-3578
Fax: (701) 486-3580

◆ **FORT BERTHOLD
COMMUNITY COLLEGE**

PROGRAM DESCRIPTION

The primary mission of the Assistance, Counseling, and Training Project is to provide educational outreach services to interested producer families at three sites of the reservation. Through these outreach services, the ACT Project assists producer families in achieving their business and personal goals through improved management. The staff assists farmers and ranchers in the areas of

financial management, recordkeeping, short and long term goal setting, and production enterprise management.

CONTACT

Lawrence Helt
P.O. Box 490
New Town, ND 58763
Phone: (701) 627-4738, Ext 269
Fax: (701) 627-4609
E-mail:
lhelt@NT1.Fort-Berthold.cc.nd.us

◆ **LITTLE HOOP COMMUNITY COLLEGE**

CONTACT

Melinda Martin
P. O. Box 209
Fort Totten, ND 58335
Phone: (701) 766-4415
Fax: (701) 766-4077
E-mail:
ericster@hoopster.little-hoop.cc.nd.us

◆ **NORTH DAKOTA DEPARTMENT OF AGRICULTURE**

CONTACT

Judge Barth
Marketing Division
North Dakota Department of Agriculture
600 East Boulevard, 6th Floor
Bismarck, ND 58505-0020
Phone: (701) 328-2231

◆ **NORTH DAKOTA STATE UNIVERSITY**

PROGRAM DESCRIPTION

Extension programs in North Dakota have been promoted without regard to farm size. There are some efforts to emphasize value added agriculture which may offer some opportunity for farmers with a smaller land base to develop economically viable units.

Some examples include:

- Buffalo & Potato Processing Plants
- Hog Farrowing Cooperatives

CONTACTS

Dwight Aakre
North Dakota State University
301 Morrill Hall
Fargo, ND 58105
Phone: (701) 237-7378
Fax: (701) 237-7044
E-mail: daakre@ndsuent.nodak.edu

Duane Berglund
North Dakota State University
301 Morrill Hall
Box 5437, Fargo, ND 58105
Phone: (701) 237-8135
Fax: (701) 237-7044
E-mail: dberglund@nd54ext.nodak.edu

PUBLICATIONS

Leasing vs. Buying Equipment (EC742, \$0.10); *Farm Record Book* (EC879, \$5.00); *Estimating Machinery Life to Save Dollars* (AE929, \$0.10); *Income Tax Management for Farmers* (NCR2, \$2.00); *Tax Planning When Buying or Selling a Farm* (NCR43, \$0.30); *Farm Real Estate* (NCR51, \$2.50); *North Dakota Tractor Use Study* (AE815, \$0.10); *Irrigation Scheduling by the Checkbook Method* (AE792, \$0.25); *How to Eliminate or*

*Reduce Farm Accidents (AE978, \$0.10);
Income Alternatives for Farmers and
Ranchers (WL942, \$0.10); Farmer's
Guide for Seed Buying (A353, \$0.10).*

CONTACT

Distribution Center
Box 5655
Morrill 10, NDSU
Fargo, ND 58105-5655
Phone: (701) 231-7882
Fax: (701) 231-7044
E-mail: dctr@ndsuent.nodak.edu
Website: www.ext.nodak.edu/extpubs/

◆ **STANDING ROCK COLLEGE**

CONTACT

Carol McKissack
HC 1, Box 1
Fort Yates, ND 58538
Phone: (605) 823-4318
Fax: (605) 823-4982

◆ **TURTLE MOUNTAIN COMMUNITY COLLEGE**

CONTACT

Mark Hamley
P. O. Box 340
Belcourt, ND 58316
Phone: (701) 477-5605
Fax: (701) 477-5028
E-mail:
mhamley@grizis.turtlemountain.cc.nd.us

◆ **UNITED TRIBES TECHNICAL COLLEGE**

CONTACT

Phil Baird
3315 University Drive
Bismarck, ND 58504
Phone: (701) 255-3285
Fax: (701) 255-1844
E-mail:
pbaird@gjjcjs.turtlemt.cc.nd.us

NORTHERN MARIANAS

♦ **NORTHERN MARIANAS COLLEGE-Saipan**

PROGRAM DESCRIPTION

In the Commonwealth of the Northern Mariana Islands, our whole program is devoted to small scale farming. The economies of scale brought about by mechanization is nonexistent in our tiny islands. The average farm ranges in size from 0.5 to 5 hectares or approximately 1 to 15 acres.

Most livestock produced is for family consumption only. This includes poultry, swine and cattle. Currently, Saipan has only three commercial poultry operations and only one or two part-time swine producers.

Having a mild tropical climate, Saipan vegetable and ornamental producers are able to grow and harvest crops throughout the year. Most of our programs are designed to provide technical assistance to these producers in the areas of crop protection, soil and water conservation, Low Input Sustainable Agriculture, and others.

CONTACT

Ray S. MacDuff
Northern Marianas College
Agriculture Life Sciences
P.O. Box 1250
Saipan, MP 96950
Phone: (670) 234-9024, Ext. 1704
Fax: (670) 234-0054

OHIO

♦ **AMERICAN SMALL FARM MAGAZINE**

PUBLICATION

American Small Farm magazine is written for people who have a small farm or want to have a small farm. The magazine's purpose is to provide small farm owners information to help them become more profitable. American Small Farm is about new farm enterprises.

The magazine provides practical, "how-to" information about farming and farm management. It covers traditional crop and livestock production. But it also highlights new crops, livestock, unique projects, marketing information and techniques, and farm events. It looks at problems of rural communities and offers solutions for these problems. Cost: \$18.00 for one year subscription.

CONTACT

Andrew Stevens
American Small Farm
P. O. Box 1059
Delaware, OH 43015
Phone: (614) 766-4481
Fax: (614) 766-4826
E-mail: astevens@aee.net

◆ NORTH AMERICAN FARM ALLIANCE

CONTACT

Marge Townsend
7490 Noble Road
Windsor, OH 44099
Phone: (216) 272-5174
E-mail: farmermarg@orwell.net

◆ OHIO DEPARTMENT OF AGRICULTURE

CONTACT

Mary Berth Cowardin
Marketing Division
Ohio Department of Agriculture
65 South Front Street
Columbus, OH 43215
Phone: (614) 466-2732

◆ OHIO ECOLOGICAL FOOD AND FARM ASSOCIATION

PROGRAM DESCRIPTION

An association of farmers, gardeners and consumers working to promote sustainable and healthful agriculture in Ohio. We support wider study and adoption of resource-conserving farm and garden practices, preservation of family farms, appropriate technology regional food self-reliance and the wise development of our rural and urban landscape.

PUBLICATIONS

Bimonthly newsletter, OEFFA News; membership directory; Ohio organic growers guide, The Good Earth Guide

CONTACT

Ohio Ecological Food and Farm Association
P.O. Box 02234
Columbus, OH 43202
Phone: (614) 294-3663

◆ OHIO STATE UNIVERSITY

PROGRAM DESCRIPTION

Ohio has a very large number of small/part-time farmers who are gainfully employed off the farm. Many of these individuals seek research-based information that is convenient and easily adapted to their available resources and management system.

The following teams have interacted closely with small farms to enhance profitability and sustainability.

- Forage Utilization/Integrated Resource Management Team
- Swine Educator's Team
- Consumer Horticulture Team
- "Management Excel" Team
- Internet Assistance/Access

CONTACT

Steven Baertsche
32 Ag Admin Building
Ohio State University
2120 Fyffe Road
Columbus, OH 43210
Phone: (614) 292-4077
Fax: (614) 292-3747
E-mail: Baertsche.1@osu.edu

PUBLICATIONS

Marketing Ohio Shiitake Mushrooms (\$3.50); Shiitake Mushroom Production: Economic Considerations (free); Ohio Strawberry Manual (\$5.00); Asparagus Production, Management and Marketing (\$3.25); Estate Planning Considerations for Ohio Families (\$1.00); Farm Real

Estate (\$3.00); Labor Management on Dairy Farms (\$0.25); 1990 Machinery Financing Model (\$25.00); Recruiting and Keeping Hired Farm Workers (\$0.50); Transferring Your Farm Business to the Next Generation (\$2.00).

CONTACT

Ohio State University Extension
Media Distribution
385 Kottman Hall
2021 Coffey Road
Columbus, OH 43210-1044
Phone: (614) 292-1607
Fax: (614) 292-2270

◆ **PIKETON RESEARCH AND EXTENSION CENTER OSU ENTERPRISE CENTER**

PROGRAM DESCRIPTION

A facility of The Ohio State University located in Piketon, Ohio offering applied research and educational programs to enhance rural economic development through the exploration of new methods for using resources of aquaculture, business and community, forestry, horticulture, and soil and water.

CONTACT

Donald McFeeters
Ohio State University
1864 Shyville Road
Piketon, Ohio 45661
Phone: (740) 289-2071
Fax: (740) 289-4591
E-mail: mcfeeters.2@osu.edu
Website:
<http://www.ag.ohio-state.edu/~prec>

OKLAHOMA

◆ **THE KERR CENTER FOR SUSTAINABLE AGRICULTURE**

PROGRAM DESCRIPTION

The Center offers information on sustainable agriculture topics. Special concerns include natural resources; human and animal health; food quality and safety; environmental pollution; and the status of the family farm and farm communities.

Conferences, workshops, field days, and seminars are also offered by the Center. Specialists are available for speaking engagements on topics related to soils, crops, pastures, livestock, horticulture, farm management, forestry, wildlife and sustainability.

PUBLICATIONS

Produces a newsletter, factsheets, reports and manuals for farmers, gardeners, business owners, and the public.

CONTACT

Alan Ware
The Kerr Center
P. O. Box 588
Poteau, OK 74953
Phone: (918) 647-9123
Fax: (918) 647-8712
E-mail: mailbox@kerrcenter.com

♦ **LANGSTON UNIVERSITY**

PROGRAM DESCRIPTION

Langston University through its Research and Extension Programs, and the Small Farmer Outreach Training and Technical Assistance Project, works with underserved farmers, ranchers, and other rural residents. We provide assistance in traditional and alternative enterprises, financial management, and marketing.

Our strategic goals are:

- To improve farm income of underserved farmers and ranchers.
- To improve our customers' understanding of and access to USDA and other programs in the public and private sector organizations.

CONTACTS

Sherman L. Lewis
Langston University, P. O. Box 730
Langston, OK 73050
Phone: (405) 466-9896
Fax: (405) 466-9937
E-mail: sl@mail.luresxt.edu

D. Chongo Mundende
Langston University, P. O. Box 907
Langston, OK 73050
Phone: (405) 466-3466
Fax: (405) 466-3364
E-mail: cmundende@mail.luresxt.edu

Nelson Escobar
Langston University, P. O. Box 730
Langston, OK 73050
Phone: (405) 466-3836
Fax: (405) 466-3138
E-mail: eescobar@mail.luresext.edu

♦ **OKLAHOMA DEPARTMENT OF AGRICULTURE**

CONTACT

Rick Maloney
Market Development Services Division
Oklahoma Department of Agriculture
2800 North Lincoln Boulevard
Oklahoma City, OK 73105-4298
Phone: (405) 521-3864

♦ **OKLAHOMA STATE UNIVERSITY**

PROGRAM DESCRIPTION

Focused research, educational and demonstration programs are conducted in Oklahoma to assist in the following areas: watermelon, peach, pecan and vegetable production for small farm enterprises. The Food and Agricultural Product Center works with small to mid-sized food and fiber value-added companies. It provides business development, pilot production, and marketing analysis.

Our Small Farm Program provides farm families with the information and skills necessary to make sound financial management and planning decisions. This program has directed efforts at beginning farmers as well as with established operations.

Animal waste management programs have been provided to help small producers continue to evolve to a sustainable production system.

CONTACT

Ross O. Love
Oklahoma State University
245 Agricultural Hall
Stillwater, OK 74078-6023
Phone: (405) 744-6550
Fax: (405) 744-5339
E-mail: rlove@okstate.edu

OREGON

◆ THE MUSHROOM GROWERS' NEWSLETTER

PUBLICATIONS

Mushroom Growers' Newsletter; fact sheets; wide array of statistics on the worldwide mushroom industry

CONTACT

Jerry Haugen
The Mushroom Growers' Newsletter
P.O. Box 5065
Klamath Falls, OR 97601
Phone: (503) 883-3719
Fax: (503) 883-3272
E-mail: MycoWorld@aol.com

◆ OREGON DEPARTMENT OF AGRICULTURE

CONTACT

Jeff Jones
Agricultural Development and
Marketing Division,
Oregon Department of Agriculture,
121 SW Salmon Street, Suite 240,
Portland, OR 97204-2987
Phone: (503) 985-4551

◆ OREGON STATE UNIVERSITY

PROGRAM DESCRIPTION

The Extension Service continues to be a resource for established and new small acreage owners. Small farmers constitute a very large audience and, therefore, dictate creating efficient mass marketing approaches. Now, as during the past, small farmers participate in Extension tours, workshops, seminars and more.

The Small Farm Working group and the Small Farm agents have several projects in development at this time which will enhance small farm access to information. These projects include: Oregon Small Farm Online, Oregon Small Farm Resource Handbook, and Small Farm Workshops.

CONTACTS

Bill Braunworth
Oregon State University
138 Strand Ag. Hall
College of Ag. Sciences
Corvallis, OR 97331-0817
Phone: (541) 737-1317
Fax: (541) 737-3178
E-mail: braunwob@ccmail.orst.edu

Garry Stephenson
Benton County OSU Extension Service
1849 NW 9th Street
Corvallis, OR 97330-2144
Phone: (541) 757-6750
Fax: (541) 754-1603
E-mail: garry.stephenson@orst.edu

PUBLICATIONS

Cranberry Production in the Pacific Northwest (PNW247, \$7.50); Growing Prunes (EC773, \$1.50); Growing Hazelnuts in Oregon (EC1219, \$1.00); Planning a Home or Farm Vegetable

Garden (EC871, \$0.75); Farmer-to-Consumer Marketing Series (series of 6, \$0.50 each); Glossary of Woodland Words (EC1155, \$1.50); Farm Planning Notebook; "How To" Series: Find a Good Farm, What You Can Raise, Tractors and Machinery, Taxes and Bookkeeping.

CONTACT

Publication Orders
Extension & Station Communications
Oregon State University
422 Kerr Administration
Corvallis, OR 97331-2119

◆ **SMALL FARMERS JOURNAL**

PUBLICATION

Alternatives for the small farm such as open pollinated corn, small livestock, crops such as luffa gourds, and amaranth. Subscription: \$17.00/year.

CONTACT

Small Farmers Journal
P. O. Box 2805
Eugene, OR 97402

PENNSYLVANIA

◆ **THE BIODYNAMIC FARMING AND GARDENING ASSOCIATION**

Has a lot of information about ecological small acreage management.

CONTACT

P. O. Box 550
Kimberton, PA 19442
Phone: (610) 935-7797
Fax: (610) 983-3196
Toll free: 1-800-516-7797
Website: <http://www.biodynamics.com>

◆ **THE HERB GROWING AND MARKETING NETWORK**

PUBLICATION

The Herbal Connection-- a bimonthly newsletter includes sections on tools, new materials, packaging supplies, etc.

CONTACT

P. O. Box 245
Silver Spring,
PA 17575
Phone: (717) 393-3295

◆ PENNSYLVANIA FARM LINK

PROGRAM DESCRIPTION

Farm Link is a non-profit organization which has been created to provide more farming opportunities by becoming a vehicle for farmer career development. This linking program provides a centralized database, with individual consultation, resource information, and follow-up to facilitate farm transfers to the next generation.

Many young people are unable to amass the initial capital required to acquire a farm business outright. Pennsylvania Farm Link is addressing this problem on four levels. These levels are: linking retirement and farm exit approaches with farm entry strategies; developing an improved educational system for farmer career development; protecting prime agricultural soils and keeping them in production; addressing existing gaps in access to credit and other financing issues for beginning farmers.

CONTACT

Marion Bowlan
Pennsylvania Farm Link
Point Shopping Center, Suite 205
I-83 and Union Deposit Road
Harrisburg, PA 17111
Phone: (717) 558-7726
Fax: (717) 561-7211

◆ THE NEW FARM

PUBLICATION

Published seven times a year and it is dedicated to putting people, profit and biological performance back into farming by giving farmers the information they need to take charge of their farms and their futures. The editors highlight successful efforts to build healthy soil, sustainable family farms, and vital communities based on natural diversity, on-farm resources, and regenerative methods. The magazine helps New Farm readers strive for optimal, integrated management of crops, forages, cover crops, nutrient cycling, biological pest control, value-added marketing, controlled grazing, and on-farm diversification.

CONTACT

The New Farm
222 Main Street
Emmaus, PA 18098
Phone: (215) 967-8405

◆ PENNSYLVANIA ASSOCIATION FOR SUSTAINABLE AGRICULTURE (PASA)

PROGRAM DESCRIPTION

PASA is a coalition of farmers, consumers, industries, and educators working toward the development of sustainable food and farming systems in Pennsylvania. Programs include education and outreach about sustainable organic agriculture; on-farm demonstrations and field days; farmer-to-farmer networks for information sharing; encouragement of innovative marketing strategies; and legislative networking for farmer-friendly regulations.

PUBLICATIONS

Publishes a quarterly newsletter, PASA Passages, and holds a top-notch, annual conference.

CONTACT

PASA
P.O. Box 316
Millheim, PA 16854
Phone: (814) 349-9856

◆ **PENNSYLVANIA DEPARTMENT OF AGRICULTURE**

CONTACT

Ana Maria Distefano
Bureau of Market Development
Pennsylvania Department of Agriculture
2301 North Cameron Street
Harrisburg, PA 17110
Phone: (717) 787-4737

◆ **PENNSYLVANIA FARMERS UNION**

CONTACT

Robert Junk
Point Shop Ctr., #205
Harrisburg, PA 17111
Phone: (717) 561-7200

◆ **PENNSYLVANIA STATE UNIVERSITY**

PROGRAM DESCRIPTION

Small-scale and part-time farmers need specifically designed materials and programs. Also, farmers who have off-farm employment need to have farm-related meetings scheduled at night and during weekends.

County Extension agents are faced with numerous requests on topics in agricultural marketing and production practices.

CONTACTS

George Greaser
Pennsylvania State University
214 Armsby Bldg
University Park, PA 16802
Phone: (814) 863-8639
Fax: (814) 865-3746
E-mail: ggreaser@psupen.psu.edu

Jayson Harper
Pennsylvania State University
214 Armsby Bldg.
University Park, PA 16802
Phone: (814) 863-8638
Fax: (814) 865-3746
E-mail: jharper@psupen.psu.edu

PUBLICATIONS

Emu Production, Ostrich Production, Dairy Goat Production, Enterprise Budget Analysis, Fruit and Vegetable Marketing for Small-Scale and Part-Time Farmers, Earthworm Production, Swine Production, Bison Production, Rabbit Production, Sweet Corn Production, Broccoli Production, Irrigation for Fruit and Vegetable Production, Financing Small-Scale and Part-Time Farms, Strawberry Production, Cantaloupe Production, Bell Pepper Production, Pumpkin Production, Asparagus Production, Cucumber Production.

CONTACT

Publications Distribution Center
The Pennsylvania State University
112 Agricultural Administration Bldg.
University Park, PA 16802-2602
Phone: (814) 865-6713
Fax: (814) 863-5530

Website:
<http://AGALTERNATIVES.CAS.PSU.EDU>
<http://SUSAG.CAS.PSU.EDU>

◆ **RODALE INSTITUTE**

PROGRAM DESCRIPTION

The Experimental Farm is devoted to research, education and certified organic production projects, such as the small-scale demonstration garden and state-of-the-art research trials, both of which use a variety of crops.

The Rodale Institute Experimental Farm stresses five research initiatives: soil health, food quality, food systems education, composting and community development.

We have activities in the Events and Education Department which are integral part of Rodale Institute Experimental farm. The activities are:

- Guided and self-guided tours
- Educational field trips and exhibits
- Seminars and workshops
- GardenFest!
- Root'n Toot'n Spook'n

CONTACT

Rodale Institute
611 Siegfriedale Road
Kutztown, PA 19530

Phone:
Experimental Farm: (610) 683-1400
Bookstore: (610) 683-6009
Fax: (610) 683-8548

PUERTO RICO

◆ **PUERTO RICO DEPARTMENT OF AGRICULTURE**

CONTACT

Sheila Borges
Marketing Program
Agricultural Services Administration
Puerto Rico Department of Agriculture
Apartado 9200, Santurce, PR 00908-1163
Phone: (787) 722-0871

◆ **UNIVERSITY OF PUERTO -MAYAGUEZ CAMPUS**

PROGRAM DESCRIPTION

Cooperative Extension gives assistance to farmers through methods such as training sessions, meetings, field demonstrations, conferences, farm visits and short courses.

Training is provided on coffee, fruits, starchy crops, and aquaculture production. Guidelines are developed for practices suitable for each crop. We provide information on marketing strategies, and risk management. We also establish demonstration farms in sustainable agriculture.

CONTACT

Rafael Olmeda
University of Puerto Rico
College Station, P. O. Box 5000
Mayaguez, PR 00681-9031
Phone: (787) 265-2415
Fax: (787) 265-4i30
E-mail: R_olmeda@Seam.UPR.clu.edu

RHODE ISLAND

◆ **NORTHEAST ORGANIC FARMING ASSOCIATION OF RHODE ISLAND**

PROGRAM DESCRIPTION

NOFA-RI is an organization of consumers, gardeners, farmers and environmentalists working to promote organic farming practices and to support all efforts for a healthier, sustainable agriculture system in the state of Rhode Island.

PUBLICATIONS

Videos; proceedings of the Northeast Farmer-To-Farmer Information Exchange; The Natural Farmer - quarterly newsletter

CONTACT

Michael Hutchison
Northeast Organic Farming Association
of Rhode Island, P.O. Box 83
Peacedale, RI 02883
Phone: (401) 295-1030

◆ **RHODE ISLAND DEPARTMENT OF ENVIRONMENTAL MANAGEMENT**

CONTACT

Stephen M. Volpe
Agriculture and Marketing Division
Rhode Island Department of Environmental Management
83 Park Street,
Providence, RI 02903
Phone: (401) 277-2771

◆ **UNIVERSITY OF RHODE ISLAND**

PROGRAM DESCRIPTION

Two crops where small farms dominate in our State are Christmas Trees and field grown cut flowers. We have also been nurturing the beginnings of a cut flower industry in Rhode Island. The high value of this crop combined with the potential market and reduced acreage needed for a decent income make this crop very promising for the small farmer.

We have in Rhode Island, two active centers involved in horticulture. They are the Cooperative Extension Education Center whose focus is home horticulture and the Rhode Island Center for Commercial Agriculture.

PUBLICATIONS

Herbs and Sprouts (P103, \$3.00); Small Fruits (P107, \$40.00); Vegetables (P110, \$7.50); Food Preservation (P112, \$5.00); Highbush Blueberry Culture (P200, \$3.00); Managing Small Woodlands for Wildlife (P208, \$4.50); Horse-Keeping on Small Acreage: Protecting Groundwater and Surface Water (P322, \$1.00).

CONTACT

David Caruso
134 Woodward Hall
University of Rhode Island
Kingston, RI 02881
Phone: (401) 874-2599
Fax: (401) 792-4017
E-mail: caruso@uriacc.uri.edu

SOUTH CAROLINA

◆ **CLEMSON UNIVERSITY**

PROGRAM DESCRIPTION

Clemson University operates numerous programs aimed at small farmers. The majority of these are conducted through individual county agent offices. Examples of these programs include a major thrust on meat goat production and marketing. Vegetable production has been in the spotlight in South Carolina. With vegetables, small farmers have been taught everything from production practices, handling, packaging, to marketing.

In addition to individual programs that are commodity oriented, the Edisto Research and Education Center (one of five outlying centers within the State) conducts a one day event aimed at providing agricultural experience to farmers.

CONTACT

Steve Meadows
Clemson University
Edisto Research & Education Ctr.
Blackville, SC 29817
Phone: (803) 284-3343
Fax: (803) 284-3684
E-mail: smeadows@clemson.edu

PUBLICATIONS

South Carolina Farm Record Book (WQL15); *Meat Goat Production and Marketing Handbook (EC683, \$10.00)*; *Baby Pig Management Practices (LL24)*; *Feeding Poultry Litter to Beef (LL52)*; *Small Barns for South Carolina Dairies (SDEL68)*; *The Use of Microcomputers on Dairy Farms (SDEL79)*; *Agriculture*

Chemicals Handbook (EC670, \$25.00); *Growing Watermelons in South Carolina (EB121, \$3.00)*; *Home Vegetable Gardening (EC570, \$2.00)*; *Direct Marketing South Carolina Farm Products (EC638, \$3.00)*; *Small Flock Manual (EB142, \$2.50)*; *Marketing Timber (INFOLF21)*; *Selecting Fresh Fruits and Vegetables (ENP313)*; *Financial Planning - Getting Out of Debt - A Self-Help Guide (HML682)*; *Economics of Size in South Carolina Vegetable Production and Packing (SB667)*.

CONTACT

Clemson University
Cooperative Extension Service
Bulletin Room, Room 82
Poole Agricultural Center
Clemson, SC 29634-0311

◆ **PENN CENTER**

PROGRAM DESCRIPTION

Penn center has been providing services to small farmers since the early 1900's. The center's Land Use and Environmental Education Program established to help preserve the Sea Island's native communities and fragile environment, furthered the work of the organization by assisting farmers in a range of areas which include: 1) marketing of agricultural products; 2) Assisting with applications for tax exemptions and property assessments; 3) fertilizer and seed purchasing.

We assist in coordinating the Beaufort's farmers market which has had the best redemption rate in the State for the past three years. We provide assistance in program delivery and services, especially in the field of alternative enterprises while continuing to educate the community about the importance of the small family farm and sustainability.

CONTACT

Joseph McDomick
Penn Center, INC
Land Use & Environmental Education
Program, P.O. Box 126
St. Helena Island, SC 29920
Phone: (803) 838-2432
Fax: (803) 838-8545

◆ **RURAL ADVANCEMENT FUND**

PROGRAM DESCRIPTION

The Rural Advancement Fund has assisted small farmers and rural organizations for more than 50 years. We are currently helping farmers' organizations and individual farming operations in North and South Carolina in crop selection, farm management and marketing. Through one-on-one sessions and workshops, the Fund has provided technical assistance and training in farm planning, cash flow analysis, loan packaging, crop diversification and marketing.

CONTACT

Georgia Good
490 Rodney Road
Orangeburg, SC 29115
Phone: (803) 536-6142

◆ **SEEDS OF HOPE**

CONTACT

Donna H. Bryan
P.O. Box 11349
Columbia, SC 29211
Phone: (803) 771-8085
Fax: (803) 799-5536

◆ **SOUTH CAROLINA DEPARTMENT OF AGRICULTURE**

CONTACT

Wayne Mack
Marketing and Promotion Division
South Carolina Department of Agriculture
Wade Hampton Bldg, P. O. Box 11280
Columbia, SC 29211-11280
Phone: (803) 734-2505

◆ **SOUTH CAROLINA STATE UNIVERSITY**

PROGRAM DESCRIPTION

South Carolina State University is committed to improving the quality of life for limited resource families of rural South Carolina. The programs and activities provided by our research and extension programs including the Small Farmer Outreach Training and Technical Assistance Project address the concerns and issues that impact upon the livelihood of the small farm family. Our programs raise the awareness level of the limited resource community through education and training.

The Small Farmer Outreach Training and Technical Assistance Project provides farmers assistance in adopting best management practices in the areas of production and marketing; record keeping

skills and guidance with farm decisions; introduces farmers to alternative agricultural enterprises and sustainable agricultural practices; assists young farmers in obtaining loans; provides education and training in the establishment of cooperatives and farmers markets; offers training to improve small farm management; provides risk management assistance for small farmers; assists with enhancing the production of vegetables, row crops; cooperates with other agencies and community groups to strengthen community economic development; and offers training towards the establishment of meat goat, pastured poultry and beef cattle improvement initiatives.

CONTACTS

Oscar Butler, Jr.
1890 Research and Extension
South Carolina State University
P. O. Box 8103
Orangeburg, SC 29117
Phone: (803) 536-8229
Fax: (803) 536-7102
E-mail: zs_opbutler@scsu.edu

Margaret Johnson
1890 Research and Extension
South Carolina State University
P. O. Box 7336
Orangeburg, SC 29117
Phone: (803) 536-8460
Fax: (803) 536-7102
E-mail: mjohnson@scsu.edu

SOUTH DAKOTA

◆ **CHEYENNE RIVER COMMUNITY COLLEGE**

CONTACT

Jim Garrett
Cheyenne River Community College
P. O. Box 220
Eagle Butte, SD 57625
Phone: (605) 964-8635
Fax: (605) 964-1144
E-mail: sdicegb@rapidnet.com

◆ **OGLALA LAKOTA COLLEGE**

CONTACT

Leslie Henry
Oglala Lakota College
P. O. Box 490
Kyle, SD 57752
Phone: (605) 455-2321
Fax: (605) 455-2787

◆ **SINTE GLESKA UNIVERSITY**

CONTACT

Van Whiting
Sinte Gleska University
P. O. Box 490
Rosebud, SD 57570
Phone: (605) 747-2263
Fax: (605) 747-2098

◆ **SISSETON WAHPETON
COMMUNITY COLLEGE**

CONTACT

John Christopherson
Sisseton Wahpeton Community College
P. O. Box 689
Sisseton, SD 57252
Phone: (605) 698-4025
Fax: (605) 698-3132

◆ **SOUTH DAKOTA
DEPARTMENT OF
AGRICULTURE**

CONTACT

Jon Farris
Marketing Program
South Dakota Department of Agriculture
523 East Capitol
Pierre, SD 57501-3185
Phone: (605) 773-3375

◆ **SOUTH DAKOTA STATE
UNIVERSITY**

PROGRAM DESCRIPTION

South Dakota Cooperative Extension Service has an outstanding record for being in contact at the grass roots level and providing educational programs that address their problems and needs. We offer programs that are focused on crops and livestock production, farm management, marketing, and farmstead planning.

PUBLICATIONS

FFARMS Record Book; Computer Input Sheets; Livestock Budgets; Crop Budgets; and Machine Costs.

CONTACT

Larry Tidemann
South Dakota State University
Cooperative Extension Service
Ag. Hall 152, Box 2207D
Brookings, SD 57007
Phone: (605) 688-4147
Fax: (605) 688-6733
E-mail: tidemanl@mg.sdstate.edu

TENNESSEE

**APPALACHIAN COMMUNITY
FUND (ACF)**

PROGRAM DESCRIPTION

The Appalachian Community Fund was formed in 1986 as a partnership of community activists and donors, supports progressive social change in the central Appalachian states, where recent economic trends and the recession have brought new levels of poverty. ACF works to build a new source of capital for rural community-based groups and to leverage money and resources to the region.

CONTACT

Kathy Skaggs
517 Union Ave., #206
Knoxville, TN 37902
Phone: (423) 523-5783
Fax: (423) 523-1896

◆ **HIGHLANDER RESEARCH
& EDUCATION CENTER**

PROGRAM DESCRIPTION

The Highlander Research and Education Center, located on a 105-acre farm in east Tennessee, is a private, non-profit organization that has carried out a unique program of adult education and leadership training among communities in Appalachia and the South for almost 60 years. Highlander has always been committed to assuring that its services reach areas overlooked by more mainstream programs. The current program's global education links the experiences of U.S. grassroots communities and other countries through international exchanges and workshops.

CONTACT

Jim Sessions
1959 Highlander Way
New Market, TN 37820
Phone: (423) 933-3443
Fax: (423) 933-3424
E-mail: hrec@ipg.apc.org

◆ **STEPPING STONE
ASSOCIATION**

CONTACT

Allen Cherry
810 Cravens Road
Savannah, TN 38372
Phone: (901) 925-8822

◆ **TENNESSEE ALTERNATIVE
GROWERS ASSOCIATION
(TAGA)**

PROGRAM DESCRIPTION

Most TAGA members garden entirely organically, producing vegetables for home use. Many also have herbs, flowers and fruit trees. Some members make part, or all, of their income from agriculture, including sale from plants, vegetables, fruits and pick-your-own. Several are interested in permaculture, some in biodynamics.

CONTACT

Donna Hudson
Tennessee Alternative Growers Assoc.
P.O. Box 1298
Cookeville, TN 38503
Phone: (615) 526-7344

◆ **TENNESSEE DEPARTMENT
OF AGRICULTURE**

CONTACT

Joe Gaines
Marketing Division
Tennessee Department of Agriculture
Box 40627, Melrose Station
Nashville, TN 37024
Phone: (615) 360-0103

◆ TENNESSEE LAND STEWARDSHIP ASSOCIATION

PROGRAM DESCRIPTION

TLSA's purpose is to research, test and demonstrate organic methods that are economically viable and environmentally sustainable. This information is shared with anyone who wants to make a good living, while eliminating or reducing their use of synthetic chemicals. This should enhance the life of the farm, the farmer and the environment. An important responsibility of TLSA is to inspect and certify organic farmers in Tennessee and any adjoining states, if needed. The TLSA avoids being a trade or marketing association.

CONTACT

Vicky Karhu
Tennessee Land Stewardship Assoc.
P.O. Box 4387
Chattanooga, TN 37405

◆ TENNESSEE STATE UNIVERSITY/ UNIVERSITY OF TENNESSEE

PROGRAM DESCRIPTION

Tennessee's MANAGE program is designed to teach farm families to carefully evaluate their individual situation and assist them in improving their quality of life. County Extension agents and area specialists provide intensive farm and financial planning assistance to farm families.

All families interested in assessing their management strategies and alternatives can benefit from participating in the intensive portion of the MANAGE program. To assist small farmers in gaining the latest production information, some demonstration plots have been established.

CONTACTS

Alvin Wade
Tennessee State University
3500 John A. Merritt Boulevard
Nashville, TN 37209-1562
Phone: (615) 963-5533
Fax: (615) 320-3490
E-mail: awade@picard.tnstate.edu

Roy Bullock
5201 Marchant Drive
Nashville, TN 37211
Phone: (615) 832-6802
Fax: (615) 832-0043
E-mail: pestlab@cru.gw.utk.edu

Ray Humberd
University of Tennessee, P.O. Box 1071
Knoxville, TN 37901-1071
Phone: (615) 974-7112
Fax: (615) 974-1068
E-mail: rhumberd@utk.edu

PUBLICATIONS

Establishing and Operating a Farmer's Market (PB847); Farm Machinery Custom Rates (PB1085); Farm Markets for Fruits, Vegetables and Specialty Items (PB1097); Alternative Enterprises for Your Farm (PB1334); Establishing and Using a Farm Financial Record-Keeping System (PB1540); Identification of Farm Machinery and Equipment (SP329-D); Matching Farm Machine Capacity and Power to Fit Farm Needs (PB773); Home Poultry Flock (PB752); Blueberries in Tennessee (PB602); Growing Vegetables in Home

Gardens (PB901); Growing Small Fruits in Home Gardens (PB902); Tennessee Watermelon Production (PB1289); Organic Gardening and Pest Control (PB1391); Planting Blackberries and Raspberries in Home Gardens (SP282);

CONTACT

Director of Services
Institute of Agriculture
University of Tennessee
P. O. Box 1071
Knoxville, TN 37901-1071



◆ **GREAT PLAINS COMPOSTERS ASSOCIATION (GPCA)**

PROGRAM DESCRIPTION

We are an association working to promote the production of fully processed, high quality compost enriched with a variety of microbial life and elements that are so essential for the preservation of the soils on the Plains.

CONTACT

Bob Birkenfeld
Great Plains Composters Association
HCR 3 Box 34
Tulia, TX 79088
Fax: (806) 627-4276

◆ **PRAIRIE VIEW A&M UNIVERSITY**

PROGRAM DESCRIPTION

Specific production practices used in our program include improvements in herd health management, forage quality, financial management, and fundamental record keeping. We work with small farmers through a sequential process of education which includes hands-on experiential and participative steps in evaluating current production practices, and adopting low input step-wise improvements in utilizing present resources to greater efficiency.

CONTACT

Nathaniel Keys
Prairie View A&M University
P. O. Box 3059
Prairie View, TX 77446-2867
Phone: (409) 857-2237
Fax: (409) 857-2637
E-mail: n-keys@tamu.edu

◆ **TEXAS DEPARTMENT OF AGRICULTURE**

CONTACT

Matt Brockman
Marketing & Agribusiness Development
Texas Department of Agriculture
P. O. Box 12847, Capitol Station
Austin, TX 78711
Phone: (512) 475-7420
Fax: (512) 463-7843

◆ **SIN FRONTERAS ORGANIZING PROJECT**

PROGRAM DESCRIPTION

Sin Fronteras was founded in 1983 by farmworkers and activists to fight injustice and inequalities faced by agriculture laborers in west Texas and southern New Mexico. Sin Fronteras is directed for and by farmworkers, and promotes the advancement of the Border of Agricultural Workers' Union.

CONTACT

Carlos Marentes
201 E. 9th Avenue
El Paso, TX 79901
Phone: (915) 532-0921
Fax: (915) 532-4822
E-mail: sinfront@cibola.net
Website: www2.cibola.net/~sinfront

◆ **TEXAS A&M UNIVERSITY**

PROGRAM DESCRIPTION

Our farm business management programs stress fundamental concepts that apply to farming. Production and financial performance analysis are taught to small farm managers to enhance their analytical skills to more fully utilize available information. Our Extension agents and Farm Management specialists assist producers with keeping production data and financial transactions.

Anyone interested in programs available for small farmers and ranchers should contact any of the local county Extension offices. Their phone numbers are listed in the blue pages of your phone book under county/government offices.

CONTACTS

Greg Clary
Texas Ag Extension Service
P. O. Box 38
Overton, TX 75684
Phone: (903) 834-6191
Fax: (903) 834-7140
E-mail: g-clary@tamu.edu

Roland D. Smith
Texas A&M University
Texas Agricultural Extension Service
College Station, TX 77843-2124
Phone: (409) 845-1751
Fax: (409) 845-3140
E-mail: rdsmith@tamu.edu

◆ **TEXAS SUSTAINABLE AGRICULTURE WORKING GROUP**

PUBLICATIONS

Quarterly newsletter; Guidebook to Sustainable Agriculture in Texas; Farmers' Market Workbook

CONTACT

Greta A. Watson
Texas Sustainable Agriculture Working
Group, 1715 East 6th Street, Suite 200
Austin, TX 78702
Phone: (512) 472-2073
Fax: (512) 472-2075
E-mail: HN2953@handsnet.org

UTAH

◆ UTAH DEPARTMENT OF AGRICULTURE

CONTACT

Randy Parker
Marketing and Enhancement Division
Utah Department of Agriculture
350 North Redwood Road
Salt Lake City, UT 84114-6500
Phone: (801) 538-7100
Fax: (801) 538-7126

◆ UTAH STATE UNIVERSITY

PROGRAM DESCRIPTION

There are a wide range of activities conducted by Utah Cooperative Extension Service (CES) that benefit the small farmer. Some of these activities include the following:

- Fruit and Vegetable Production
- Greenhouse and Nursery Production
- Master Gardener and Home Garden Programs
- Exotic Animal and Plant Programs (Ostrich, Emu, Fish, Herbs)
- Poultry, Dairy, and Livestock Programs
- Value Added Programs for Farm and Garden Products
- Farm Economics and Marketing

CONTACT

Dan Drost
Department of Plants, Soils, and
Biometeorology, Utah State University
Logan, UT 84322-4820
Phone: (801) 797-2258
Fax: (801) 797-3376
E-mail: dand@ext.usu.edu

◆ WESTERN REGION SUSTAINABLE AGRICULTURE RESEARCH AND EDUCATION PROGRAM

CONTACT

Phil Rasmussen
Utah State University, ASTE Building, UMC
23101500 North 800 East
Logan, UT 84322-2300
Phone: (801) 797-2257
Fax: (801) 797-4002
E-mail: soilcomp@ccd.usu.edu

VERMONT

◆ CENTER FOR RURAL STUDIES

CONTACT

Fred Schmidt
207 Morrill Hall
UVM, Burlington, VT 05405
Phone: (802) 656-3021
Fax: (802) 656-0776
E-mail: fschmidt@zoo.uvm.edu

◆ CREATURE'S CORNER NEWS

PUBLICATION

A broad base of information for guinea pigs, goats, cows, llama, fish, and a whole lot more. This publication has the support of Universities and Extension Services throughout the United States. Sample issues \$1.75; subscriptions \$15.00 per year.

CONTACT

CCN
P. O. Box 476
Pownal, Vermont 05261-0476
Phone & Fax: (802) 823-5384
E-mail: lucyccn@scover.net

◆ FARM AND WILDERNESS FOUNDATION, INC.

CONTACT

Camilla Roberts
HCR 70, Box 27
Plymouth, VT 05056
Phone: (802) 422-3761

◆ GOOD EARTH PUBLICATIONS

PUBLICATIONS

- *The Can, Freezing, Caring and Smoking of Meat, Fish and Game, by Wilbur Eastman, Jr. 202pp., Cost: \$9.95*
- *A 40-page catalog featuring more than 250 titles on a wide range of topics*

CONTACT

Andy Lee
Good Earth Publications
P.O. Box 898
Shelburne, VT 05482
Fax: (802) 425-4494
E-mail: goodearth@igc.apc.org

◆ INTERVALE FOUNDATION

CONTACT

Daphne Makinson
128 Intervale Road
Burlington, VT 05401
Phone: (802) 660-3508
Fax: (802) 660-3501
E-mail: icp@gardeners.com

◆ MARKHAM CENTER

PROGRAM DESCRIPTION

The Markham Center is a non-profit organization established in 1965 to carry out educational research and programs and collect funds for scholarships. The center now works on the application of telecommunications for rural communities and establishes skill centers in rural communities on telecommunication lineups.

CONTACT

John Bloch
6 Winter St.
Montpelier, VT 05602
Phone: (802) 229-4734
E-mail: Blochvt@aol.com

◆ **NORTHEAST REGION
SUSTAINABLE
AGRICULTURE
RESEARCH AND
EDUCATION (SARE)
PROGRAM**

PROGRAM DESCRIPTION

Provides grants to support research and education projects that further the goals of sustainable agriculture as defined in the 1990 Farm Bill: protecting the environment, the financial security of farm families and the quality of life in rural communities. The Northeast Region publishes a newsletter, and distributes publications and videos.

CONTACT

Fred Magdoff
Hills Building
University of Vermont
Burlington, VT 05405-0082
Phone: (802) 656-0471
Fax: (802) 656-4656
E-mail: fmagdoff@moose.uvm.edu

◆ **ORGANIC FARMER**

PUBLICATION

Published four times a year by the Rural Education Action Project, and is organized around farm and food issues. It is dedicated to building communication and encouraging dialogue among people involved in organic and sustainable agriculture; to educating and mobilizing support for progressive farm and food policies; and to fostering a healthy, life-affirming agriculture.

CONTACT

Organic Farmer
15 Barre Street
Montpelier, VT 05602
Phone: (802) 223-7222

◆ **UNIVERSITY OF VERMONT**

There are approximately 5,000 farms in the State of Vermont (of which approximately 2,000 are traditional cow dairy operations). Of this number, 75-80% would qualify as "small farms" under some definition. Most of our small farms are family owned and operated. A number of specialists and agencies collaborate in delivering programs and services to small farmers in Vermont.

Available programs include the following:

- Women's Ag Network
- Borrower Education
- Pasture Management
- Holistic Resource Management
- Is Expansion for You?
- Income Opportunities

CONTACT

Mary Peabody
University of Vermont
590 Main Street
Burlington, VT 05405-0059
Phone: (802) 656-3276
Fax: (802) 656-8874
E-mail: mpeabody@clover.uvm.edu

PUBLICATIONS

Raising Livestock on Small Farms (\$0.50, F2224); Dairy Goat for Home Milk Production (\$0.25, L538); Raising a Small Flock of Sheep (\$0.50, F2222); Raising Pigs for Home Use (\$0.25, BR1272); Credit for Farm Women (0.25, FS134); Growing Strawberries in the Home Garden (\$0.50, BR1252); Home Vegetable Garden (\$1.50, CIR138); Herbs (GL18);

*Organic Gardening Basics (GL01);
Enhancing the Quality of Life (MP114).*

CONTACT

CTR/Publications
Ag. Engineering Bldg., UVM
Burlington, VT 05405-0004
Phone: (802) 656-0301
Website: <http://ctr.uvm.edu/ctr/pubs/>

◆ **VERMONT DEPARTMENT OF AGRICULTURE**

CONTACT

Roger Clapp
Agricultural Development Division
Vermont Department of Agriculture,
Food and Markets, 116 State Street,
Drawer 20
Montpelier, VT 05620-2901
Phone: (802) 832-2430

VIRGIN ISLANDS

◆ **DAIRY MEN'S ASSOCIATION**

CONTACT

David Schuster
4-G Sion Farm
Christiansted, St. Croix, VI 00841
Phone: (340) 778-5050
Fax: (340) 778-5060

◆ **ST CROIX FARMERS IN ACTION**

CONTACT

Percival Edwards
P. O. Box 69, Kingshill
St. Croix, VI 00851
Phone: (340) 778-2277

◆ **ST THOMAS LIVESTOCK ASSOCIATIONS**

CONTACT

Shelia Shulterbrandt
P. O. Box 982
St. Thomas, VI 00804
Phone: (340) 777-8160

◆ **UNIVERSITY OF THE VIRGIN ISLANDS**

PROGRAM DESCRIPTION

Agriculture in the Virgin Islands is typically very diversified with farms having a wide variety of fruits, vegetables and livestock.

At the University of the Virgin Islands, the Agriculture and Natural Resources' Program offers the small-scaled limited resource farmers training, technical assistance, ideas and advise through the following projects/activities:

- Sustainable Agriculture
- Water Quality
- Small Livestock Improvement
- Breeders Exchange
- Integrated Pest Management
- Pesticide Applicator Training
- Pasture Management

CONTACT

Clinton George
University of the Virgin Islands
Extension Agriculture
and Natural Resources
RR02, Box 10000, Kingshill
St. Croix, VI 00850
Phone: (340) 692-4071
Fax: (340) 692-4085
E-mail: cgeorge@uvi.edu

◆ **V.I. SENEPOOL ASSOCIATION**

CONTACT

Hans Lawaetz
P. O. Box 1576
Fredericksted, St. Croix, VI 00841
Phone: (340) 778-2229
Fax: (340) 778-0270

◆ **WE GROW FOOD INC.**

CONTACT

Elridge Thomas
P. O. Box 4904
St. Thomas, VI 00803
Phone: (340) 776-5513

VIRGINIA

◆ **AMERICAN FEDERATION OF STATE COUNTY AND MUNICIPAL EMPLOYEES**

CONTACT

Kim Wardensky
1815 N. Ft. Myer Drive, Suite 100
Rosslyn, VA 22209
Phone: (703) 235-5512
Fax: (703) 235-5532

◆ **THE COMPOSTING COUNCIL**

PUBLICATIONS

*Field Guide to Compost Use (\$7/\$13);
Farmer's Field Guide to Compost
Production & Use (\$3/\$5); Glossary of
Composting & Compost (\$5/\$10); Compost
Facility Planning Guide (\$10/\$20); Directory
of State Regulators (\$10/\$15); The
Benefits of Including Paper in Composting;
Backyard Composting Do's and Don'ts;
1993 North American Composters Directory
(\$2/\$5); Winning the Organics Game: The
Compost Marketer's Handbook.*

CONTACT

Lisa Preston
The Composting Council
114 South Pitt Street
Alexandria, VA 22314-3112
Phone: (703) 836-4606
Fax: (703) 739-240
E-mail: COMCOUNCIL@AOL.COM

◆ **NATIONAL BLACK FARMERS ASSOCIATION**

The National Black Farmers Association is a grassroots organization working for justice for black and other small farmers. This organization was formed in 1996 in Virginia to represent the nation's disappearing black and other small farmers.

Alliances are being formed with institutions, other organizations, legislators and businesses that want to help.

Some of our goals are:

- To put an end to the slide toward extinction of black-owned and other small farms in America.
- To stop foreclosures around the country
- To enhance the economic viability of black farmers and other small farmers nationwide

CONTACT

John W. Boyd, Jr., President
National Black Farmers Association, Inc.
P. O. Box 508
Heathsville, VA 22473
Phone: (804) 580-9089
Fax: (804) 580-2227
E-mail: struggle@crosslink.net

◆ **NATIONAL FFA ORGANIZATION**

CONTACT

Bernie Staller
5632 Mount Vernon Memorial Hwy.
P.O. Box 15160
Alexandria, VA 22309-0160
Phone: (703) 360-3600

◆ **NATIONAL RURAL ELECTRIC COOPERATIVE ASSOCIATION (NRECA)**

PROGRAM DESCRIPTION

NRECA is the national service organization that represents the nations' 1,000 consumer-owned electric cooperatives that provide electric service to 30 million people in 46 states. Since 1942, NRECA has been an advocate for consumer-owned cooperatives on energy and operational issues as well as rural community and economic development.

CONTACT

Stephan Bell
4301 Wilson Blvd.
Arlington, VA 22203
Phone: (703) 907-5819
Website: www.NRECA.org

◆ **RURAL COMMUNITY
ASSISTANCE PROGRAM
(RCAP)**

PROGRAM DESCRIPTION

RCAP's mission is to empower and assist rural people to improve the quality of life in their communities. All of the rural communities RCAP works in are small; most have populations less than 1,500. Many are low income communities, minority communities and/or communities of rural elderly, children or isolated rural residents since 1969. RCAP has helped to develop rural water and wastewater services, housing and rural infrastructure. The RCAP network includes the RCAP national office, six regional RCAPs with multi-state service areas, and more than 150 field-based rural development specialists at the state and local levels in all 50 states, Puerto Rico and the Virgin Islands.

CONTACT

Kathleen Stanley
602 S. King St., #402
Leesburg, VA 20175
Phone: (703) 771-8636
Fax: (703) 771-8753
E-mail: kscrap@aol.com
Website: www.rcap.org

◆ **RURAL VIRGINIA, INC.**

CONTACT

Bertha Armstrong
P.O. Box 105
Richmond, VA 23218-0105
Phone: (804) 295-3171
Fax: (804) 296-0093

◆ **SOCIETY OF AMERICAN
FLORISTS**

CONTACT

Lin Schmale
1601 Duke Street
Alexandria, VA 22314
Phone: (703) 836-8700

◆ **U. S. APPLE ASSOCIATION**

CONTACT

Jim Cranney
P.O. Box 1137
McLean, VA 22101
Phone: (703) 442-8850

◆ **VIRGINIA DEPARTMENT OF
AGRICULTURE AND
CONSUMER SERVICES**

CONTACT

Kent Lewis
Marketing Division
Virginia Department of Agriculture and
Consumer Services,
1100 Bank Street, #913
Richmond, VA 23219
Phone: (804) 371-6098

◆ **VIRGINIA POLYTECHNIC
INSTITUTE AND STATE
UNIVERSITY/
VIRGINIA STATE
UNIVERSITY**

PROGRAM DESCRIPTION

The Virginia Cooperative Extension Program, Virginia State University (VSU), and Virginia Polytechnic Institute & State University cooperating, provide educational opportunities to small and part-time farmers.

Educational opportunities are provided in nontraditional enterprises, sustainable agriculture production systems and financial management that are applicable to the resources of a small or part-time farm unit.

Extension Specialists conduct annual conferences in Forest Stewardship, Ginseng, Hydroponics, Dried Flowers, and Aquaculture production with a total of five hundred plus participants.

Assistance is available for:

- Completing application for farm ownership and operating loans
- Identifying inventory land to purchase
- Preparing farm and home plans
- Developing farm record system for individual farm operations
- Analyzing financial situation of farm businesses, and
- Evaluating existing and new alternative farm enterprises.

PUBLICATIONS

Cost and Return Budgets for Horticultural Crops; Shiitake Mushroom Production Basic Guidelines; Sweet Potato Production; Producing Domestic Rabbits; Feeder Pig Production for Virginia Farmers; Selected Production Cost Budgets for 19 Horticultural Crops in Northeast Virginia.

CONTACTS

Richard Booker
Virginia State University
P.O. Box 9081
Petersburg, VA 23806
Phone: (804) 524-5961
Fax: (804) 524-5967

Mitchell Patterson
Virginia State University
P.O. Box 9081
Petersburg, VA 23806
Phone: (804) 524-5834
Fax: (804) 524-5967
E-mail: mpatterson@vtm1.cc.vt.edu

Steve Umberger
Virginia Polytechnic Institute & State University, 106B Hutcheson Hall
Blacksburg, VA 24061-0437
Phone: (540) 231-6704
Fax: (540) 231-7866
E-mail: steve.umberger@vt.edu

WASHINGTON

◆ THE ORGANIC FARMERS' ASSOCIATIONS COUNCIL (OFAC)

PROGRAM DESCRIPTION

OFAC is a national network of organic farmers' associations. Its mission is to expand opportunities for organic farmers, to build networks of support, and to help agriculture continue to develop with fidelity to the original spirit of the organic farming movement.

CONTACT

Blue Heron Farm
1219 East Sauk Road
Concrete, WA 98237
Phone: (206) 853-8449

◆ **NORTHWEST INDIAN
COLLEGE**

CONTACT

Don Burns
Northwest Indian College
2522 Kwina Rd.
Bellingham, WA 98226
Phone: (360) 676-2772
Fax: (360) 738-0136

◆ **WASHINGTON
ASSOCIATION OF
MINORITY
ENTREPRENEURS**

CONTACT

Luz Bazan Gutierrez
P.O. Box 9492
Yakima, WA 98909
Phone: (509) 453-5133
Fax: (509) 453-5165

◆ **WASHINGTON
DEPARTMENT OF
AGRICULTURE**

CONTACT

Meg VanSchoorl
Marketing Division
Washington Department of Agriculture
P. O. Box 42560
Olympia, WA 98504-2560
Phone: (360) 902-1800

◆ **WASHINGTON STATE
UNIVERSITY**

**CENTER FOR SUSTAINING
AGRICULTURE AND NATURAL
RESOURCES**

PROGRAM DESCRIPTION

The Center for Sustaining Agriculture and Natural Resources provides a focal point for addressing issues, practices, and technologies relating to agriculture and natural resource viability.

The Center provides education on key and emerging issues through conferences, workshops, publications, a website, satellite broadcasts, field demonstrations, and answering direct questions.

Sustainability is meeting present needs and our programs are changing to increase attention to sustainability issues, and the Center is an important catalyst for that change.

CONTACT

Phillip E. Crawford
Washington State University
Center for Sustaining Agriculture and Natural Resources
411 Hulbert Hall
P. O. Box 646230
Pullman, WA 99164-6230
Phone: (509) 335-2885
Fax: (509) 335-2926
E-mail: crawford@wsu.edu
Home page: <http://csanr.wsu.edu>

PUBLICATIONS

Home page:
<http://www.cahe.info.wsu.edu>

CONTACT

Bulletins Office
Cooper Publications Building
Washington State University
Department C
P.O. Box 645912
Pullman, WA 99164-5912
Phone: (509) 335-2857

◆ **WASHINGTON
SUSTAINABLE FOOD AND
FARMING NETWORK**

CONTACT

John Fawcett-Long
3040 Belvidere Avenue, S.W.
Seattle, WA 98126-2223
Phone: (206) 935-8738

◆ **WASHINGTON TILTH
PRODUCERS**

PROGRAM DESCRIPTION

Tilth producers foster and promote ecologically sound sustainable agriculture in the interest of environmental and human health, and social equity. It has informational networking through its regional chapters and committees. Tilth producers also provide a voice for Washington farmers and gardeners in the marketplace, legislature and with other organizations of similar vision.

PUBLICATIONS

Washington Tilth Journal, quarterly publication, a directory of organic and sustainable producers and suppliers.

CONTACT

Tilth Producers
P. O. Box 85056
Seattle, WA 98145
Phone: 1-800-731-1143

WEST VIRGINIA

◆ **WEST VIRGINIA
DEPARTMENT OF
AGRICULTURE**

CONTACT

Robert D. Williams
Marketing and Development Division
West Virginia Department of Agriculture
1900 Kanawha Blvd East
Charleston, WV 25305
Phone: (304) 558-3550
Fax: (304) 558-0451

◆ **WEST VIRGINIA
UNIVERSITY**

PROGRAM DESCRIPTION

Our Extension staff works with producers to enhance the farmers' knowledge in farm financial management and marketing ideas. Our program involves the following: workshops, seminars, newsletters, factsheets, resource manuals, farm field days and demonstrations, consultation and in-service training.

CONTACT

Tom McConnell
West Virginia University
2078 Ag. Sciences Bldg.
Morgantown, WV 26506-6108
Phone: (304) 293-5539
Fax: (304) 293-6954
E-mail: tmcconne@wvu.edu

PUBLICATIONS

Bramble Production Guide; Facilities for Roadside Markets; Produce Handling for Direct Marketing; Farm Machinery Days for Small and Part-Time Farmers; Used Farm Equipment: Assessing Quality, Safety, and Economics; Home Storage of Fruits and Vegetables; Home*A*Syst: An Environmental Risk-Assessment Guide for the Home, Tractors and Machinery - Profit or Loss? Getting Started in Aquaculture in West Virginia; Market Lamb Resource Handbook; Swine Production Manual; Vegetables and Fruits - Buying and Storing, Proceedings: West Virginia Direct Marketing Conference.

CONTACT

WVU Extension Service
Communications & Educational
Technology, 810 Knapp Hall
P. O. Box 6031
Morgantown, WV 26506-6031
Only free publications may be ordered by
Fax: (304) 293-6611
Internet: www.wvu.edu/~exten

WISCONSIN

◆ **AGRICULTURAL TECHNOLOGY AND FAMILY FARM INSTITUTE**

PROGRAM DESCRIPTION

ATFFI programs include extensive survey research of Wisconsin farmers; strategies to help farmers enter or exit the profession; impact of agricultural technologies; effects of trade liberalization; farm-family quality of life; agricultural change and urban development; farmers' attitudes on a variety of small and

medium scale farm-related issues; and much more. Contact us for information and publication lists.

CONTACT

Michele Gale-Sinex
Agricultural Technology and Family
Farm Institute,
University of Wisconsin
1450 Linden Drive, Room 146
Madison, WI 53706
Phone: (608) 265-2908
Fax: (608) 265-3020
E-mail:
gale-sinex@al.agecon.wisc.edu

◆ **CENTER FOR INTEGRATED AGRICULTURAL SYSTEMS (CIAS)**

PROGRAM DESCRIPTION

Since 1989, CIAS has worked to bring together university faculty, farmers, policy makers and others to study the relationships between farming practices, farm profitability, the environment and the rural economy. We build meaningful farmer and citizen involvement in University of Wisconsin research at program and research levels. We foster and coordinate a flexible, responsive program of research in emerging areas, including grazing-based dairy systems, alternative food systems, support for beginning and retiring farmers, alternative manure and weed management, economics of sustainable agriculture. Through case studies we describe successful, locally-oriented food enterprises including: Community Supported Agriculture, marketing cooperatives, and small-scale food processing.

CONTACT

Center for Integrated Agricultural
Systems, 1450 Linden Drive, Room 146
University of Wisconsin-Madison
Madison, WI 53706
Phone: (608) 262-5200
Fax: (608) 265-3020
E-mail: gale-sinex@ae.agecon.wisc.edu
Website: <http://www.wisc.edu/cias>

◆ LAC COURTE OREILLES OJIBWA COMMUNITY COLLEGE

PROGRAM DESCRIPTION

This program provides community plots for those individuals wanting a garden but not having an area to plant. It offers workshops in food preparation, nutrition, and food preservation. An additional function of the program is to do networking with other agencies that can assist individuals in agricultural production, economic opportunities, and other needs that community members request.

Our ultimate goal is to increase the ability of the tribe to independently produce, manage and self-regulate the food, energy, and other natural resources on tribal lands.

CONTACT

Lac Courte Oreilles Ojibwa Community
College, Rt. 2, Box 2357
Hayward, WI 54843
Phone: (715) 634-4790
Fax: (715) 634-5049

◆ MICHAEL FIELDS AGRICULTURAL INSTITUTE

PROGRAM DESCRIPTION

Michael Fields Agricultural Institute (MFAI) is a public non-profit institute committed to promoting resource-conserving, ecologically sustainable and economically viable food and farming systems. Its mission is to enhance the fertility of the soil, the quality of food, the health of animals and the strength of the human spirit by revitalizing the culture of agriculture. MFAI has programs in education, research, food systems, international support and farm policy. MFAI offers six month student internship program, various short courses, weekend workshops, conferences and field days, which focus on training beginning farmers, current farmers and other trainers, in sustainable, organic and biodynamic practices.

PUBLICATIONS

BULLETINS: #1 - Thoughts on Drought-Proofing Your Farm: A Biodynamic Approach; #2 - Issues in Sustainable Agriculture: What are the Next Steps? #3 - Soil Fertility in Sustainable Low Input Farming; #4 - Forage Based Farming.

CONTACT

John Hall
W2493 County Road ES
East Troy, WI 53210
Fax: (414) 642-4028

◆ ORKIN AGRIBUSINESS SERVICES

PROGRAM DESCRIPTION

Orkin Agribusiness services provides complete Integrated Pest Management (IPM) programs for dairy, beef and poultry operations in 37 states and Canada.

IPM combines sanitation, traps, and treatments to reduce fly infestation and the productivity losses it can cause.

Recent USDA-funded research suggests that farmers want information about alternative fly control methods as well as assistance in implementing and monitoring them. Orkin's free IPM kit teaches farmers how to identify common types of farm flies, where to find them, how to determine the severity of their problems, and how to start and maintain an IPM program. An educator's version of the kit is also available free of charge.

CONTACT

Larry Ruffedt
Orkin Agribusiness Services
2702 International Lane, Suite 202
Madison, WI 53791
Phone: 800-457-8264
Fax: (608) 244-1447
E-mail: orkinag@tds.net
Website: www.orkin-ag.com

◆ RURAL ENTERPRISES

PUBLICATION

This newsletter discusses direct marketing, agricultural diversification, rural home-based business and rural economic development.

Subscription: \$8.95/year.

CONTACT

Rural Enterprises
P. O. Box 878
Menomonee Falls, WI 53051
Phone: (412) 255-0100

◆ WISCONSIN DEPARTMENT OF AGRICULTURE, TRADE & CONSUMER PROTECTION

CONTACT

Mark Liedt
Marketing Division
Wisconsin Department of Agriculture,
Trade & Consumer Protection
2811 Agriculture Drive, P. O. Box 8911
Madison, WI 53718
Phone: (608) 224-5012

◆ UNIVERSITY OF WISCONSIN

PROGRAM DESCRIPTION

Our research and extension programs assist farmers in planning effective marketing strategies, farm financial management, and record keeping. Our Extension agents conduct workshops, field days, and meetings to keep farmers informed on new technology.

CONTACTS

Rick Klemme
University of Wisconsin
1450 Linden Drive, Room 126
Madison, WI 53706
Phone: (608) 262-5201
Fax: (608) 262-4376
E-mail: klemme@wisplan.uwex.wisc.edu

Thomas Parslow
University of Wisconsin
432 N. Lake Street, Room 633
Madison, WI 53706
Phone: (608) 262-9309
Fax: (608) 262-9166
E-mail: tparslow@facstaff.wisc.edu

WYOMING

◆ UNIVERSITY OF WYOMING

PROGRAM DESCRIPTION

We have a farm management tool called: W.I.R.E. which stands for "Western Integrated Ranch/Farm Education, a concept of management which provides practical tools for integrating management of the physical, biological, financial and human resources of agricultural operations. This tool emphasizes the process of management-setting goals, priorities, making decisions, planning, budgeting, keeping records and performing evaluations with personal goals and optimization in mind rather than particular production technologies.

We have found this tool to be very successful in working with our farm audiences particularly with smaller operators.

CONTACT

John Hewlett
University of Wyoming
P.O. Box 3354, University Station
Laramie, WY 82071
Phone: (307) 766-4377
Fax: (307) 766-3379
E-mail: hewlett@uwyo.edu

PUBLICATIONS

Bibliography on Value-Added Agriculture (B-898.16, \$1.00); Resource Directory for Value-Added Agriculture (B-898.17, \$1.00); Record Keeping (B-717.3, \$0.25); Estate Planning Basics for Wyoming Families (B-845, \$0.75); Complete Guide to Home Canning (AB-539, \$11.00); Vegetable Gardening in Wyoming (B-723, \$0.50); Growing Small Fruits in the Home Garden (B-942.58, \$0.10).

VIDEOS: *Business Management in Agriculture(AEF9); Business Management in Agriculture "Planning the Farm Business" (AEF11); Estate Planning for Agriculture Landowners (AEF14).*

CONTACT

Ag Communications
Resource Center
University of Wyoming
P.O. Box 3313
Laramie, WY 82071-3313
Phone: (307) 766-2115
Fax: (307) 766-2800

U. S. ORGANIC CERTIFYING ORGANIZATIONS

◆ APPALACHIAN MUSHROOM GROWERS ASSOCIATION

CONTACT

John Lombardi
Route 1, Box 30BYY
Haywood, VA 22722
Phone: (540) 923-4774

◆ CALIFORNIA CERTIFIED ORGANIC FARMERS

CONTACT

Diane Bowen, Executive Director
115 Mission Street
Santa Cruz, CA 95060
Phone: (408) 423-2263
Fax: (408) 423-4528

◆ CAROLINA FARM STEWARDSHIP ASSOCIATION

CONTACT

Sarah Slover
Certification Coordinator
115 West Main Street,
Carrboro, NC 27510
Phone: (919) 542-2402
Fax: (919) 542-7401

◆ THE DEMETER ASSOCIATION, INC.

CONTACT

Anne Mendenhall
Britt Road, Aurora, NY 13026
Phone: (315) 364-5617
Fax: (315) 364-5224

◆ FARM VERIFIED ORGANIC, INC.

CONTACT

Annie Kirschenmann
RR #1, Box 40A
Medina, ND 58467
Phone: (701) 486-3578
Fax: (701) 486-3580

◆ FLORIDA ORGANIC GROWERS

CONTACT

Marty Mesh
P.O. Box 12311
Gainesville, FL 32604
Phone: (352) 377-6345
Fax: (352) 377-8363

◆ **GEORGIA ORGANIC
GROWERS ASSOCIATION**

CONTACT

Larry Conklin
4400 Happy Valley Circle
Newnan, GA 30263
Phone: (707) 621-4642
Fax: (770) 253-0347

◆ **HAWAII BIO-ORGANIC
GROWERS ASSOCIATION**

CONTACT

Robert Faust
P.O. Box 800
Honaunau (Kona), HI 96726
Phone: (808) 328-2083
Fax: (808) 328-9760

◆ **HAWAII ORGANIC
FARMERS ASSOCIATION**

CONTACT

Diana Dahl
431 Lilikoi Road
Haiku (Maui), HI 96708
Phone and Fax: (808) 573-0995

◆ **INDIANA CERTIFIED
ORGANIC**

CONTACT

Val Carr
1168 N. CR Road 575 W
Greencastle, IN 46135
Phone and Fax: (317) 653-8933

◆ **KAUAI ORGANIC
GROWERS ASSOCIATION**

CONTACTS

Phil Sheldon
4480 Omao Road
Koloa (Kauai), HI 96756
Phone: (808) 742-1479
OR Phil Davies
KOGA, P.O. Box 943
Kilauea, HI 96754
Phone and Fax: (808) 828-1966

◆ **LIVING FARMS, INC.**

CONTACT

Lori Dardis
P.O. Box 1127
Tracy, Minnesota 56175
Phone: (507) 629-4431
Fax: (507) 629-4253

◆ **MAINE ORGANIC
FARMERS & GARDENERS
ASSOCIATION**

CONTACT

Eric Sidemann
Box 2176
Augusta, ME 04338-2176
Phone: (207) 622-3118
Fax: (207) 622-3119

◆ **NORTHEAST ORGANIC
FARMING ASSOCIATION**

CONTACT

Bill Hill
51 John Read Road
West Redding, CT 06896
Phone: (203) 938-9403

◆ **NORTHEAST ORGANIC
FARMING ASSOCIATION**

CONTACT

Edwin McGlew
140 Chestnut Street
West Hatfield, MA 01088
Phone and Fax: (413) 247-9264

◆ **NORTHEAST ORGANIC
FARMING ASSOCIATION**

CONTACT

Donna Batcho
31 Titus Mill Road
Pennington, NJ 08534
Phone: (609) 737-6848
Fax: (609) 737-2366

◆ **NORTHEAST ORGANIC
FARMING ASSOCIATION**

CONTACT

Patricia Kane
26 Towpath Road
Binghamton, NY 13904
Phone: (607) 724-9851
Fax: (607) 724-9853

◆ **NORTHEAST ORGANIC
FARMING ASSOCIATION -
VERMONT**

CONTACT

Enid Wonnacott
P.O. Box 697
Richmond, VT 05477
Phone: (802) 434-4122
Fax: (802) 434-6308

◆ **OHIO ECOLOGICAL FOOD
& FARM ASSOCIATION**

CONTACT

Sylvia Upp
P.O. Box 82234
Columbus, OH 43202
Phone: (614) 294-FOOD (3663)
Fax: (614) 291-3276

◆ **OREGON TILTH CERTIFIED
ORGANICALLY GROWN**

CONTACT

Yvonne Frost
11535 SW Durham Road, Suite C-1
Tigard, OR 97224
Phone: (503) 620-2829
Fax: (503) 624-1386

◆ **ORGANIC CERTIFICATION
SERVICES, INC.**

CONTACT

Robin Lauriault
128 Mason Road
Melrose, FL 32666
Phone: (904) 475-2037
Fax: (904) 475-5746

◆ **ORGANIC CROP
IMPROVEMENT
ASSOCIATION**

CONTACT

Linda Mager
1001 Y Street, Suite B
Lincoln, NE 68508-1172
Phone: (402) 477-2323
Fax: (402) 477-4325

♦ **ORGANIC GROWERS &
BUYERS ASSOCIATION**

CONTACT

Sue Christan
7362 University Avenue, N. E., Suite 208
Fridley, MN 55432
Phone: (612) 572-1967
Fax: (612) 572-2527

♦ **ORGANIC GROWERS OF
MICHIGAN**

CONTACT

Grey Larison
135 E. 120 Street
Grant, MI 49327
Phone and Fax: (616) 834-5481 (call first
to fax)

♦ **ORGANIC VERIFICATION
ORGANIZATION OF
NORTH AMERICA**

CONTACT

Matthew Moe
P.O. Box 146
Hitterdale, MN 56552
Phone and Fax: (218) 962-3264

♦ **PENNSYLVANIA
CERTIFIED ORGANIC**

CONTACT

Tom Beddard
Phone: (814) 364-1334
Fax: (814) 364-2320

♦ **QUALITY ASSURANCE
INTERNATIONAL**

CONTACT

Griffith W. McLellan
12526 High Bluff Drive, Suite 300
San Diego, CA 92130
Phone: (619) 792-3531
Fax: (619) 792-8665

♦ **SCIENTIFIC CERTIFICATION
SYSTEMS**

CONTACT

Eric Engbeck
Scientific Certification Systems
1939 Harrison Street, Suite 400
Oakland, CA 94612
Phone: (510) 832-1415
Fax: (510) 832-0359

♦ **TENNESSEE LAND
STEWARDSHIP
ASSOCIATION**

CONTACT

Mike Wright
935 Centerville Road
Lebanon, TN 37087
Phone: (615) 444-2555
Fax: (615) 453-0617

♦ **TIDEWATER ORGANIC
GROWERS ASSOCIATION**

CONTACT

Iris Fellers
Route 640, Box 3360
Water View, VA 23180
Phone: (804) 758-5046

◆ **UNITED STATES
ASSURANCE
LABORATORIES**

CONTACT

Luddene E. Perry
4150 Colfax Avenue North
Minneapolis, MN 55412
Phone: (612) 522-8224
Fax: (612) 228-9937

◆ **VIRGINIA BIOLOGICAL
FARMERS ASSOCIATION**

CONTACT

Donna Whitmarsh
Route 1, Box 46
Check, VA 24072
Phone: (540) 651-4747

◆ **VERMONT MAPLE
SUGARMAKER'S
ASSOCIATION, INC.**

CONTACT

Sandra Tarrier
347 Plains Road
Westford, VT 05494
Phone: (802) 878-8935

STATE ORGANIC CERTIFICATION PROGRAMS

COLORADO

♦ COLORADO DEPARTMENT OF AGRICULTURE

CONTACT

Don Gallegos
Colorado Department of Agriculture
Division of Plant Industry
700 Kipling Street, Suite 4000
Lakewood, CO 80215-5894
Phone: (303) 239-4140
Fax: (303) 239-4177

INDIANA

♦ OFFICE OF THE COMMISSIONER OF AGRICULTURE

CONTACT

Doug Pond
ISTA Center, Suite 414
150 W. Market
Indianapolis, IN 46205
Phone: (317) 232-8770
Fax: (317) 232-1362

IDAHO

♦ IDAHO DEPARTMENT OF AGRICULTURE

CONTACT

James R. Boatman
P.O. Box 790, 2270 Old Penitentiary
Road, Boise, ID 83701-0790
Phone: (208) 334-2623
Fax: (208) 334-2170

KENTUCKY

♦ KENTUCKY DEPARTMENT OF AGRICULTURE

CONTACT

Kathy Aman
100 Fair Oaks Lane, Suite 252
Frankfort, KY 40601
Phone: (502) 564-6571
Fax: (502) 564-7852

LOUISIANA

◆ LOUISIANA DEPARTMENT OF AGRICULTURE AND FORESTRY

CONTACT

Craig M. Roussel
P.O. Box 3118,
Baton Rouge, LA 70821-3118
Phone: (504) 925-7772
Fax: (504) 925-3760

MARYLAND

◆ MARYLAND DEPARTMENT OF AGRICULTURE

CONTACT

Robert Pooler or Jim Duffy
Maryland Organic Certification Program
50 Harry S. Truman Parkway
Annapolis, MD 21401
Phone: (410) 841-5770
Fax: (410) 841-5987

NEVADA

◆ NEVADA DEPARTMENT OF BUSINESS & INDUSTRY

CONTACT

Randy Bradley
Division of Agriculture
350 Capitol Hill Avenue
P.O. Box 11100
Reno, NV 89510-1100
Phone: (702) 688-1180
Fax: (702) 688-1178

NEW HAMPSHIRE

◆ NEW HAMPSHIRE DEPARTMENT OF AGRICULTURE

CONTACT

Victoria M. Smith
Bureau of Markets,
New Hampshire Department of Agriculture
Box 2042, Concord, NH 03302-2042
Phone: (603) 271-3685/2573
Fax: (603) 271-1109

NEW MEXICO

◆ NEW MEXICO ORGANIC COMMODITY COMMISSION

CONTACT

Joran Viers
118 Amherst Drive, N. E.
Albuquerque, NM 87106-1303
Phone: (505) 266-9849
Fax: (505) 266-0649

OKLAHOMA

◆ OKLAHOMA DEPARTMENT OF AGRICULTURE

CONTACT

Stephen A. Kendall
Oklahoma Department of Agriculture
Plant Industry and Consumer Service
Division, 2800 N. Lincoln Blvd.
Oklahoma City, OK 73105-4298
Phone: (405) 521-3864
Fax: (405) 521-4584

RHODE ISLAND

◆ **RHODE ISLAND DEPARTMENT OF ENVIRONMENT**

CONTACT

Robert Relli
Rhode Island Organic Certification
Committee Division of Agriculture,
Roger Williams Building, 83 Park Street,
6th Floor, Providence, RI 02903-1037
Phone: (401) 277-2781
Fax: (401) 277-6047

WASHINGTON

◆ **WASHINGTON STATE DEPARTMENT OF AGRICULTURE**

CONTACT

Miles McEvoy
Food Safety and Animal Health
Washington State Department
of Agriculture, P. O. Box 42576,
Olympia, WA 98504-2576
Phone: (360) 902-1924
Fax: (360) 902-2087

TEXAS

◆ **TEXAS DEPARTMENT OF AGRICULTURE**

CONTACT

Leslie McKinnon
Texas Certified Organic Program
Consumer Services Division
P.O. Box 12847,
1700 N. Congress Avenue,
Austin, TX 78711
Phone: (512) 475-1641
Fax: (512) 463-7643

SMALL FARM WEBSITES*

Abstracts for over 2000 publications	http://www.caheinfo.wsu.edu
Agriculture Network Information Center (AgNIC) Home Page	http://www.agnic.org/
Alternative Farming Systems Information Center (AFSIC)	http://www.nal.usda.gov/afsic
American Farmland Trust	http://www.farmland.org
Appropriate Technology Transfer for Rural Areas	http://www.attra.org
Bullfrog Films, Inc.	http://www.bullfrogfilms.com
Center for Integrated Agricultural Systems	http://www.wisc.edu/cias/
Center for Sustainable Agriculture University of Vermont & State Agricultural College	http://www.uvm.edu/~susagctr/
CityFarmer	http://www.cityfarmer.org/
Community Alliance with Family Farmers (CAFFS)	http://www.caff.org/
Direct Marketing Alternatives	http://ag.arizona.edu/ARE/dmkt/tabcontents.html (please note that AREC is case sensitive)
Earthwatch	http://www.earthwatch.org/
Extension Program Factsheets	http://www.ces.ncsu.edu/admin/factsheets/contents.html
Farmers Market Online	http://www.farmersmarketonline.com
Farming Alternatives Program Publications	http://www.cals.cornell.edu/dept/ruralsoc/fap/fap.html
Green and Growing Education Projects, Inc. From the Ground Up	http://www.gatewest.net/~green/
Guide to farmers' markets, street markets, flea markets	http://www.openair.org/
The Kerr Center for Sustainable Agriculture, Inc.	http://www.kerrcenter.com/
Living on the Earth with Bill Duesing	http://www.wshu.org/duesing

SMALL FARM WEBSITES*

Marketing Information System on USDA-AMS reports	http://gnv.ifas.ufl.edu/~MARKETING/market.html
MetroFarm	http://www.metrofarm.com
Missouri Alternatives Center	http://www.ext.missouri.edu/agebb/mac/index.htm
New Crop Systems Online	http://www.hort.purdue.edu/newcrop
North Central Region SARE	http://www.ces.ncsu.edu/san/ncrsare/
North Eastern Region SARE	http://www.uvm.edu/~nesare/index.html
NUFACTS Information Center	http://citvsgi1.unl.edu/nufacts/index.html
Penn State University - Ag. Alternatives	http://AGALTERNATIVES.CAS.PSU.EDU http://SUSAG.CAS.PSU.EDU
Southern Rural Development Center	http://www.ces.msstate.edu/~srdc
Sustainable Agriculture Network	http://www.ces.ncsu.edu/san/
Sustainable Earth Electronic Library	http://envirolink.org:80/pubs/Plants.html
Sustainable Practices for Vegetable Production in the South North Carolina State University	http://www2.ncsu.edu/ncsu/cals/sustainable/peet/
United Nations Development Programme Sustainable Human Development	http://www.undp.org/
United States Department of Agriculture --CSREES Small Farm Program	http://www.reeusda.gov/smallfarm
University of California Sustainable Agriculture Research and Education Program (SAREP)	http://www.sarep.ucdavis.edu/
University of California, Davis --Small Farm Center	http://www.danres.ucdavis.edu
Vegetables, fruits, herbs & flowers	http://the Germinator.com
Western Region SARE	http://ext.usu.edu/wsare/

* This is a partial list of small farm websites and other websites with information relevant to small farms. Inclusion of a site does not constitute endorsement of the site by the Small Farm Program, USDA-Cooperative State Research, Education and Extension Service (CSREES), nor does it imply that other sites are not suitable.

WEBSITES-- LAND GRANT COLLEGES AND UNIVERSITIES

STATE/TERRITORY	INSTITUTION	SITE
ALABAMA	Alabama A&M University,	http://www.aamu.edu
	Auburn University	http://www.auburn.edu
	Tuskegee University	http://www.tusk.edu
ALASKA	Univ. of Alaska, Fairbanks	http://zorba.uafadm.alaska.edu
ARIZONA	Diné College, Tsaile	http://crystal.ncc.cc.nm.us/
	Univ. of Arizona, Tucson	http://www.arizona.edu
ARKANSAS	Univ of Arkansas, Fayetteville	http://www.uark.edu
	University of Arkansas, Pine Bluff	http://www.uapb.edu
CALIFORNIA	DQ University, Davis	http://www.dcn.davis.ca.us/go/dquaaa
	Univ. of California-Davis	http://www.ucdavis.edu
COLORADO	Colorado State University, Fort Collins	http://www.csu.edu
CONNECTICUT	Univ. of Connecticut, Storrs	http://www.uconn.edu
DELAWARE	Delaware State University, Dover	http://www.dsc.edu
	University of Delaware, Newark	http://www.udel.edu
DISTRICT OF COLUMBIA	Univ. of the District of Columbia, Washington, D.C.	http://www.udc.edu
FLORIDA	Florida A&M University-Tallahassee	http://www.famu.edu
	Univ. of Florida, Gainesville	http://www.ufl.edu

STATE/TERRITORY	INSTITUTION	SITE
GEORGIA	Fort Valley State University, Fort Valley	http://www.fvsu.edu
	University of Georgia, Athens	http://www.uga.edu
GUAM	University of Guam	http://uog2.uog.edu
HAWAII	Univ. of Hawaii, Honolulu	http://www.hawaii.edu/uhinfo.html
IDAHO	Univ. of Idaho, Moscow	http://www.uidaho.edu
ILLINOIS	Univ. of Illinois, Urbana	http://www.cso.uiuc.edu
INDIANA	Purdue Univ. West Lafayette	http://www.purdue.edu
IOWA	Iowa State University, Ames	http://www.iastate.edu
KANSAS	Kansas State University, Manhattan	http://www.ksu.ksu.edu
KENTUCKY	Kentucky State University, Frankfort	http://www.state.ky.us/ksu/ksuhome.htm
	University of Kentucky, Lexington	http://www.uky.edu
LOUISIANA	Louisiana State University, Baton Rouge	http://www.lsu.edu
	Southern University and A&M College, Baton Rouge	http://www.subr.edu
MAINE	University of Maine, Orono	http://kremer.ume.maine.edu/umorono.htm
MARYLAND	University of Maryland, College Park	http://umcp.umd.edu
	University of Maryland- Eastern Shore, Princess Anne	http://www.umes.umd.edu

STATE/TERRITORY	INSTITUTION	SITE
MASSACHUSETTS	University of Massachusetts, Amherst	http://www.umass.edu
MICHIGAN	Michigan State University, East Lansing	http://www.msu.edu
MICRONESIA	College of Micronesia	http://www.interwork.sdsu.edu
MINNESOTA	University of Minnesota, St. Paul	http://www.umn.edu
MISSISSIPPI	Alcorn State University, Lorman	http://academic.alcorn.edu
	Mississippi State University, Mississippi State	http://www.msstate.edu
MISSOURI	Lincoln University, Jefferson City	http://www.lincolnu.edu
	University of Missouri, Columbia	http:// www.system.missouri.edu
MONTANA	Blackfeet Community College, Browning	http://polaris.nmclites.edu/eoc/ bcc.htm
	Dull Knife Memorial College, Lame Deer,	http://www.dkmc.cc.mt.us/
	Fort Belknap Community College, New Town	http://192.231.63.160/rbeds/ berthold/berthold.htm
	Little Big Horn College, Crow Agency	http://www.lbhc.cc.mt.us/
	Montana State University, Bozeman	http://www.montana.edu
	Salish Kootenai College, Pablo	http://www.skc.edu/
	Stone Child Community College, Box Elder	http://www.montana.edu/~ wwwai/scc.html
NEBRASKA	University of Nebraska, Lincoln	http://www.unl.edu
NEVADA	University of Nevada, Reno	http://www.unr.edu

STATE/TERRITORY	INSTITUTION	SITE
NEW HAMPSHIRE	University of New Hampshire, Durham	http://www.unhinfo.unh.edu
NEW JERSEY	Rutgers University, New Brunswick	http://www.rutgers.edu
NEW MEXICO	New Mexico State University, Las Cruces	http://www.nmsu.edu
NEW YORK	Cornell University, Ithaca	http://www.cornell.edu
NORTH CAROLINA	North Carolina A&T State University, Greensboro	http://www.ncat.edu
	North Carolina State University, Raleigh	http://www.ncsu.edu
NORTH DAKOTA	Fort Berthold Community College, New Town	http://www.fort-berthold.cc.nd.us/
	North Dakota State University, Fargo	http://www.ndsu.nodak.edu
	Turtle Mountain Community College, Belcourt	http://www.turtle-mountain.cc.nd.us/
	United Tribes Technical College, Bismarck	http://www.unite-tribes.tec.nd.us/
Northern Marianas	Northern Marianas College	http://www.nmcnet.edu
OHIO	Ohio State University, Columbus,	http://www.acs.ohio-state.edu
OKLAHOMA	Langston University, Langston,	http://www.lunet.edu
	Oklahoma State University Stillwater,	http://pio.okstate.edu
OREGON	Oregon State University, Corvallis,	http://www.orst.edu
PENNSYLVANIA	Penn State University, University Park,	http://www.psu.edu
PUERTO RICO	University of Puerto Rico, Mayaguez	http://www.upr.clu.edu/english/home.html

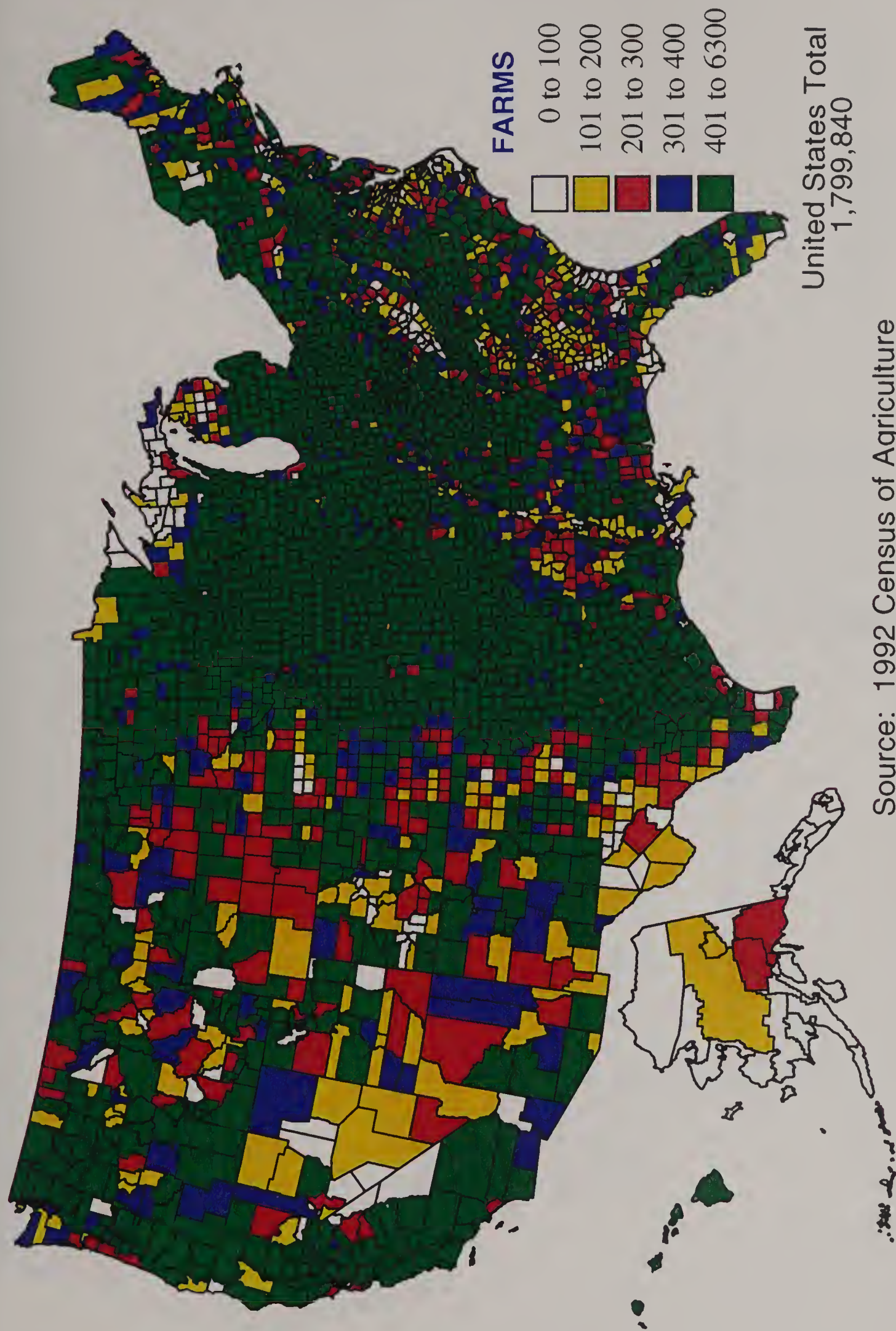
STATE/TERRITORY	INSTITUTION	SITE
RHODE ISLAND	University of Rhode Island, Kingston	http://www.uri.edu
SOUTH CAROLINA	Clemson University, Clemson	http://www.clemson.edu
	South Carolina State University, Orangeburg	http://www.scsu.edu
SOUTH DAKOTA	Cheyenne River Community College, Eagle Butt	http://www.collegeedge.com/details/college/1/39/d4_4939.stm
	Oglala Lakota College, Kyle	http://www.olc.edu/olc.home3.html
	Sinte Gleska University, Rosebud	http://slate.indian.com/
	South Dakota State University, Brookings	http://www.sdsu.edu
TENNESSEE	Tennessee State University, Nashville	http://www.tnstate.edu
	University of Tennessee, Knoxville	http://www.utk.edu
TEXAS	Prairie View A&M University, Prairie View	http://hp73.pvam.edu
	Texas A&M University, College Station	http://www.tamu.edu
VERMONT	University of Vermont, Burlington	http://www.uvm.edu
VIRGIN ISLANDS	University of the Virgin Islands, St. Croix	http://www.uvi.edu
VIRGINIA	Virginia Polytechnic Institute and State Univ., Blacksburg	http://www.vt.edu
	Virginia State University, Petersburg	http://www.vsu.edu
WASHINGTON	Washington State University, Pullman	http://www.wsu.edu
WEST VIRGINIA	West Virginia University, Morgantown	http://www.wvu.edu

STATE/TERRITORY	INSTITUTION	SITE
WISCONSIN	College of the Menominee Nation, Keshena	http://www.menominee.com/
	Lac Courte Oreilles Ojibwa Community College, Hayward	http://collegeedge.com/detail/college/1/15/d4_3615.stm
	University of Wisconsin, Madison	http://www.wisc.edu
WYOMING	University of Wyoming, Laramie	http://www.uwyo.edu

USDA WEBSITES

AGENCY	SITE
Office of Communications	http://www.usda.gov/agencies/ocpage.htm
Farm Service Agency	http://www.fsa.usda.gov
Foreign Agricultural Service	http://www.fas.usda.gov
Food and Nutrition Service	http://www.usda.gov/fcs/
Food Safety and Inspection Service	http://www.fsis.usda.gov
Agricultural Marketing Service	http://www.ams.usda.gov/
Animal and Plant Health Inspection Service	http://www.aphis.usda.gov/
Grain Inspection, Packers and Stockyards Administration	http://www.usda.gov/gipsa/
Forest Service	http://www.fs.fed.us/
Natural Resources Conservation Service	http://www.nrcs.usda.gov/
Agricultural Research Service	http://www.ars.usda.gov/
National Agricultural Library	http://www.nalusda.gov/
Cooperative State Research, Education, and Extension Service	http://www.reeusda.gov/
Economic Research service	http://www.econ.ag.gov/
National Agricultural Statistics Service	http://www.usda.gov/nass/
Rural Business-Cooperative Service	http://www.rurdev.usda.gov/rbs/index.html
Rural Housing Service	http://www.rurdev.usda.gov/rhs/index.html
Rural Utilities Service	http://www.usda.gov/rus/index.html
Risk Management Agency	http://www.act.fcic.usda.gov/
Center for Nutrition Policy and Promotion	http://www.usda.gov/fcs/cnpp.htm
Office of the Chief Economist	http://www.usda.gov/ocel/

FARMS WITH SALES OF LESS THAN \$250,000: 1992



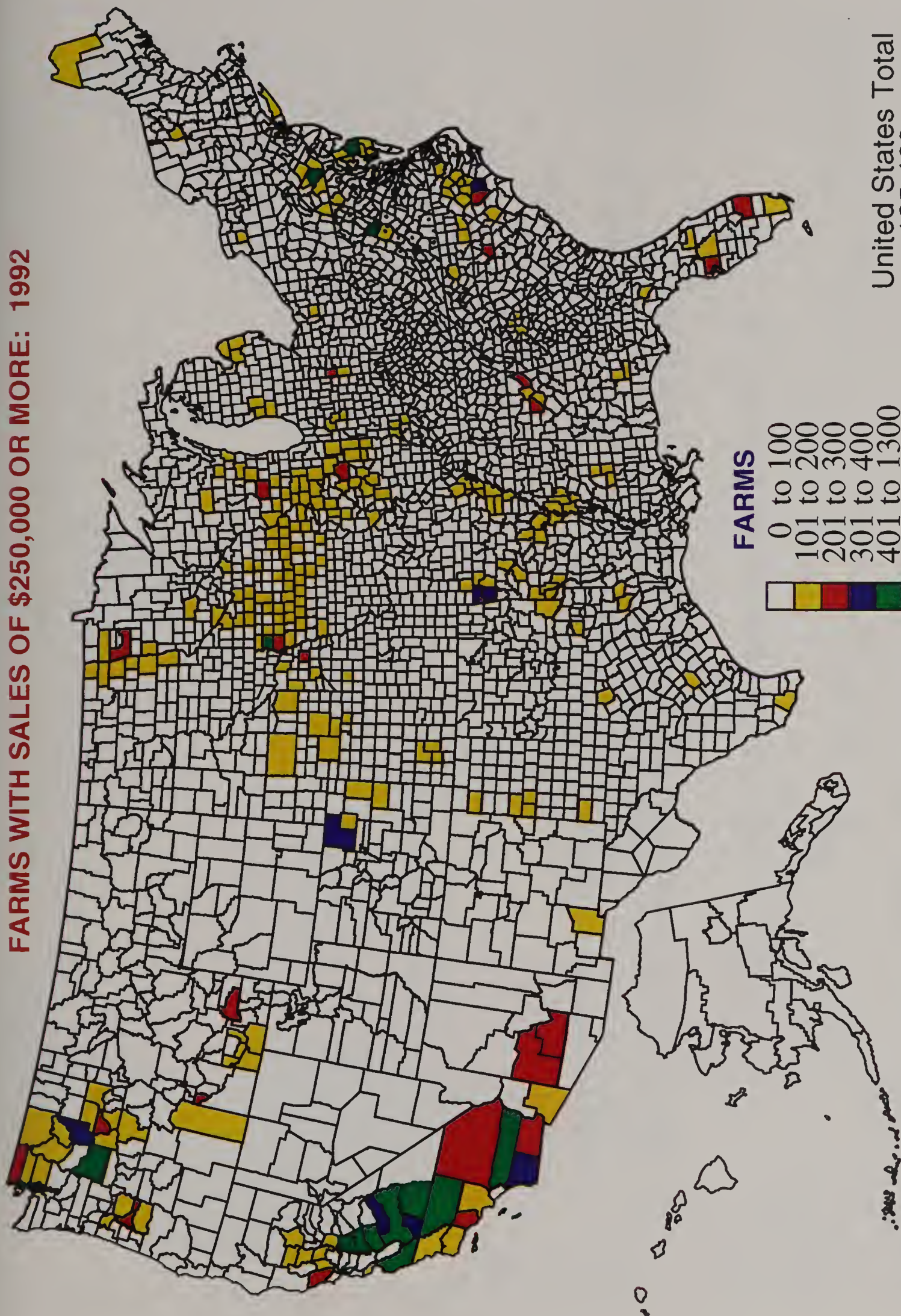
FARMS WITH SALES OF LESS THAN \$250,000: 1992

This map depicts the distribution of farms with sales of less than \$250,000 by counties. It consists of five ranges, and shows farms with sales of less than \$250,000. The map also shows a total of 1,799,840 farms. The minimum is zero, and the maximum is 6,239. The average is 581 farms and the median is 400 farms.

CONTACT

Quentin C. Coleman
USDA-National Agricultural Statistics Service
Census Division
3737 Branch Ave.
Temple Hills, MD 20748-1405
Phone: (301) 763-8561
Fax: (301) 763-8563
E-mail: qcoleman@nass.usda.gov

FARMS WITH SALES OF \$250,000 OR MORE: 1992



United States Total
125,460

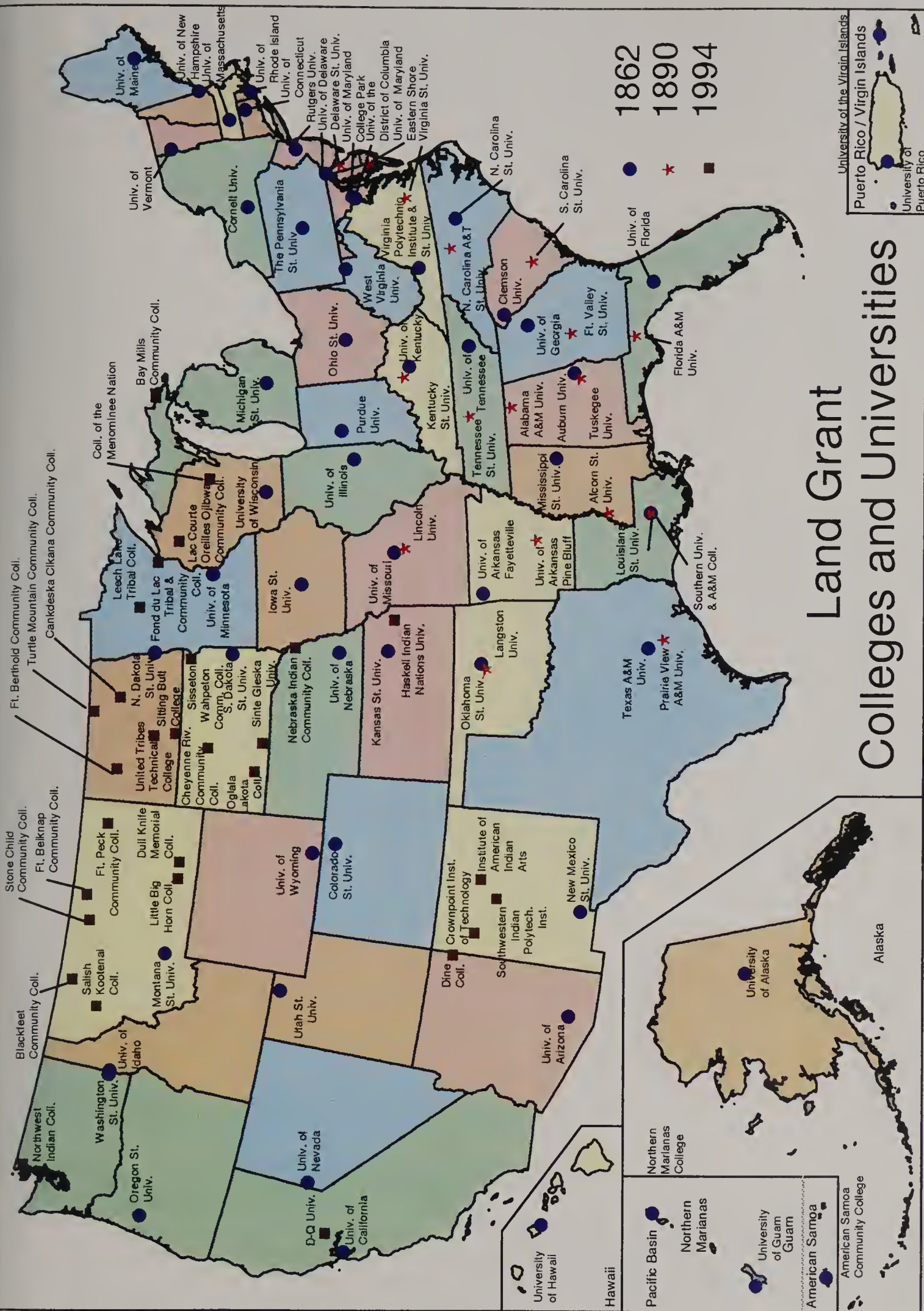
Source: 1992 Census of Agriculture

FARMS WITH SALES OF \$250,000 OR MORE: 1992

This map depicts the distribution of farms with sales of \$250,000 or more by counties. It consists of five ranges, and shows farms with sales of \$250,000 or more. The map also shows a total of 125,460 farms. The minimum is zero, and the true maximum is 1,277. The average is 40 farms and the median is 23 farms.

CONTACT

Quentin C. Coleman
USDA-National Agricultural Statistics Service
Census Division
3737 Branch Ave.
Temple Hills, MD 20748-1405
Phone: (301) 763-8561
Fax: (301) 763-8563
E-mail: qcoleman@nass.usda.gov



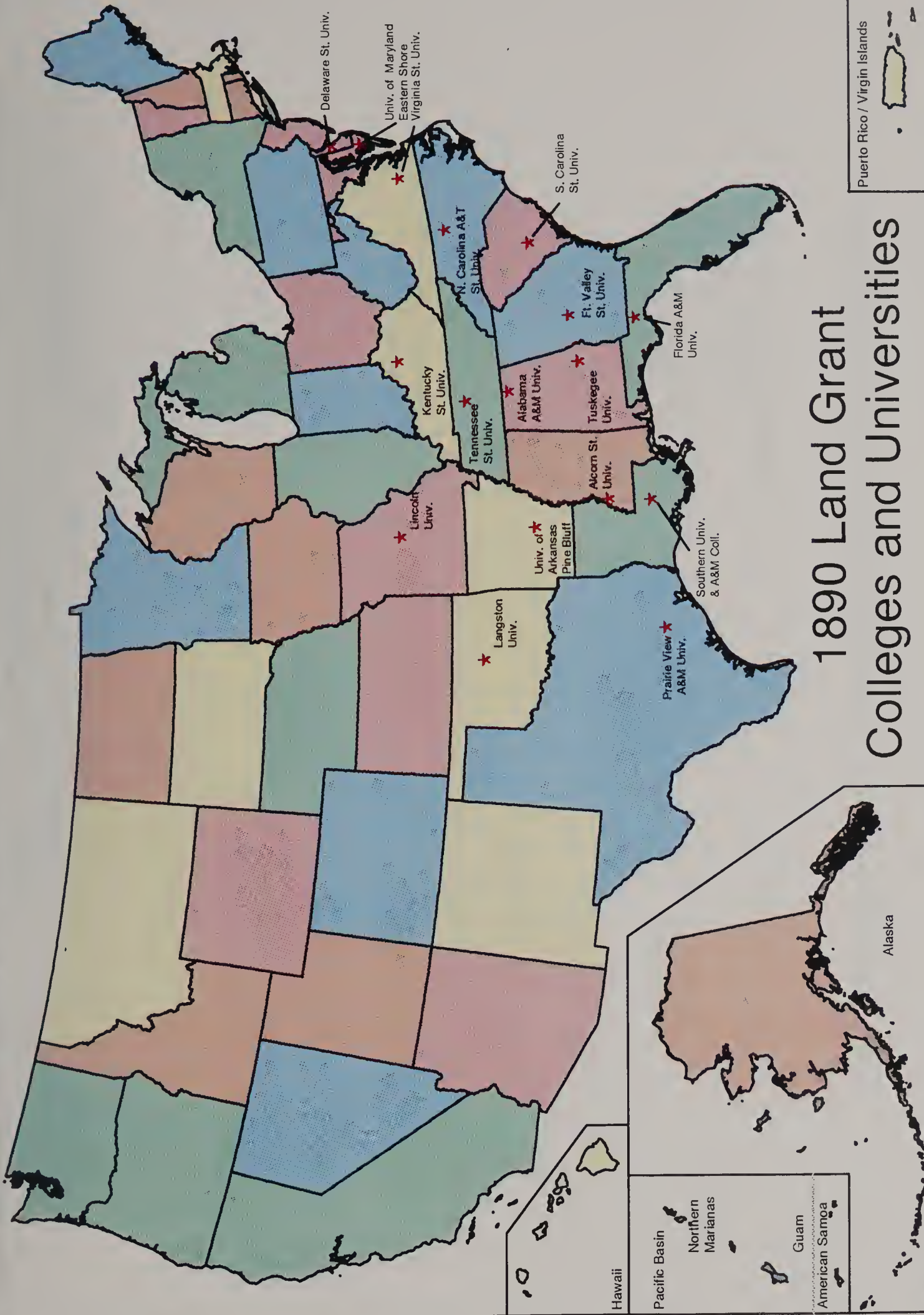
U.S. Department of Agriculture
Natural Resources Conservation Service
Resource Assessment and Strategic Planning Division
Washington, D.C. May 1998

Map ID: 2783
For Proper interpretation, see Explanation of
Analysis for this map at our web site. Search
for "JSDASOTI" to locate our map index

Source: U.S. Department of Agriculture
Cooperative State Research, Education, and Extension Service
Small Farm Program
Washington, D.C. 20503-9902

Land-Grant Colleges and Universities (1862, 1890 and 1994)

Alabama A&M University Normal, AL	University of Florida Gainesville, FL	University of Maryland Eastern Shore Princess Anne, MD	Salish Kootenai College Pablo, MT	North Dakota State University Fargo, ND	South Dakota State University Brookings, SD
Auburn University Auburn, AL	Fort Valley State University Fort Valley, GA	University of Massachusetts Amherst, MA	Stone Child Community College Box Elder, MT	Standing Rock College Fort Yates, ND	Tennessee State University Nashville, TN
Tuskegee University Tuskegee, AL	University of Georgia Athens, GA	Bay Mills Community College Brimely, MI	Nebraska Indian Community College Winnebago, NE	Turtle Mountain Community College Beleourt, ND	University of Tennessee Knoxville, TN
University of Alaska Fairbanks, AK	University of Guam Mangilao, GU	Michigan State University East Lansing, MI	University of Nebraska Lincoln, NE	United Tribes Technical College Bismarek, ND	Prairie View A&M University Prairie View, TX
American Samoa Community College Pago Pago, AS	University of Hawaii Honolulu, HI	College of Micronesia Kolonia, Pohnpei	University of Nevada Reno, NV	Northern Marianas College Saipan, CM	Texas A&M University College Station, TX
Diné College Tsaile, AZ	University of Idaho Moscow, ID	Fond du Lac Tribal & Community College Cloquet, MN	University of New Hampshire Durham, NH	Ohio State University Columbus, OH	Utah State University Logan, UT
University of Arizona Tucson, AZ	University of Illinois Urbana, IL	Leech Lake Tribal College Cass Lake, MN	Rutgers University New Brunswick, NJ	Langston University Langston, OK	University of Vermont Burlington, VT
University of Arkansas Fayetteville, AR	Purdue University West Lafayette, IN	University of Minnesota St. Paul, MN	Crownpoint Institute of Technology Crownpoint, NM	Oklahoma State University Stillwater, OK	University of the Virgin Islands St. Croix, VI
University of Arkansas Pine Bluff, AR	Iowa State University Ames, IA	Aleorn State University Lorman, MS	Institute of American Indian Arts Sante Fe, NM	Oregon State University Corvallis, OR	Virginia Polytechnic Institute and State University Blacksburg, VA
D-Q University Davis, CA	Massell Indian Nations University, Lawrence, KS	Mississippi State University Mississippi State, MS	New Mexico State University Las Cruces, NM	Pennsylvania State University University Park, PA	Virginia State University Petersburg, VA
University of California System--Oakland, CA	Kansas State University Manhattan, KS	Lincoln University Jefferson City, MO	Southwest Indian Polytechnic Institute, Albuquerque, NM	University of Puerto Rico Mayaguez, PR	Northwest Indian College Bellingham, WA
Colorado State University Fort Collins, CO	Kentucky State University Frankfort, KY	University of Missouri Columbia, MO	North Carolina A&T State University, Greensboro, NC	University of Rhode Island Kingston, RI	Washington State University Pullman, WA
University of Connecticut Storrs, CT	University of Kentucky Lexington, KY	Blackfeet Community College Browning, MT	Cornell University Ithaca, NY	Clemson University Clemson, SC	West Virginia University Morgantown, WV
Delaware State University Dover, DE	Louisiana State University Baton Rouge, LA	Dull Knife Memorial College Lame Deer, MT	North Carolina State University University, Raleigh, NC	South Carolina State University Orangeburg, SC	College of the Menominee Nation Keshena, WI
University of Delaware Newark, DE	Southern University and A&M College Baton Rouge, LA	Fort Belknap Community College, Harlem, MT	North Carolina State University College Eagle Butt, SD	Cheyenne River Community College, Eagle Butt, SD	Lac Courte Oreilles Ojibwa Community College Hayward, WI
University of the District of Columbia Washington, D.C.	University of Maine Orono, ME	Fort Peck Community College Poplar, MT	Fort Berthold Community College New Town, ND	Oglala Lakota College Kyle, SD	University of Wisconsin Madison, WI
Florida A&M University Tallahassee, FL	University of Maryland College Park, MD	Little Big Horn College Crow Agency, MT	Little Hoop Community College Fort Totten, ND	Sinte Gleska University Rosebud, SD	University of Wyoming Laramie, WY
		Montana State University Bozeman, MT		Sisseton Wahpeton Community College, Sisseton, SD	

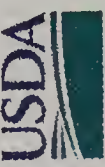


1890 Land Grant Colleges and Universities

Source: U.S. Department of Agriculture
Cooperative State Research, Education, and Extension Service
Small Farm Program
Washington, D.C. 1-800-583-3071

Map ID: 2785
For Proper interpretation, see Explanation of
Analysis for this map at our web site. Search
for "USDASOTL" to locate our map index.

U.S. Department of Agriculture
Natural Resources Conservation Service
Resource Assessment and Strategic Planning Division
Washington, D.C. May 1998



1890 LAND GRANT COLLEGES & UNIVERSITIES

Alabama A&M University
Normal, AL

Tuskegee University
Tuskegee, AL

University of Arkansas
Pine Bluff, AR

Delaware State University
Dover, DE

Florida A&M University
Tallahassee, FL

Fort Valley State University
Fort Valley, GA

Kentucky State University
Frankfort, KY

Southern University and A&M College
Baton Rouge, LA

University of Maryland- Eastern Shore
Princess Anne, MD

Alcorn State University
Lorman, MS

Lincoln University
Jefferson City, MO

North Carolina A&T State University
Greensboro, NC

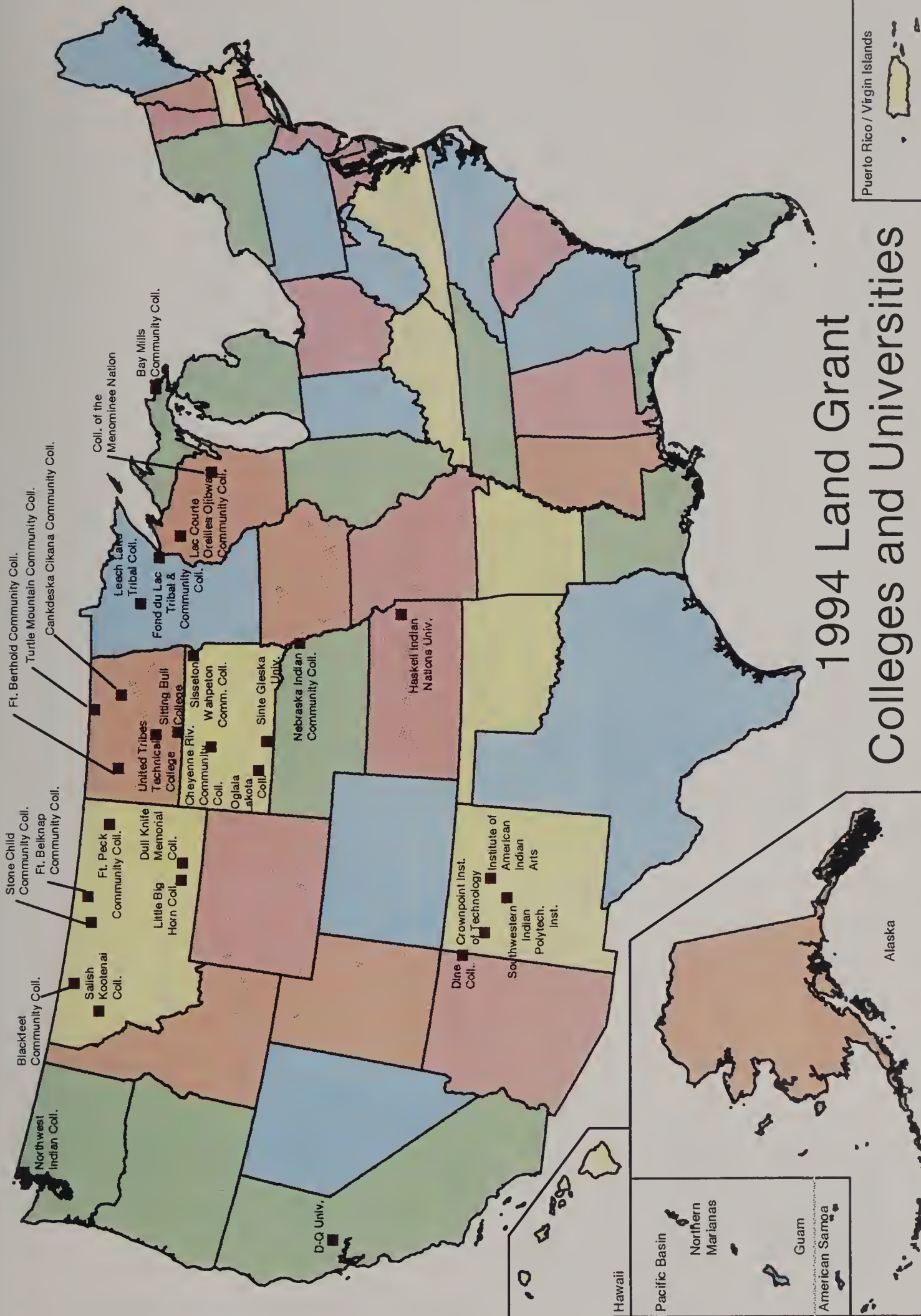
Langston University
Langston, OK

South Carolina State University
Orangeburg, SC

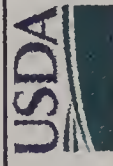
Tennessee State University
Nashville, TN

Prairie View A&M University
College Station, TX

Virginia State University
Petersburg, VA



1994 Land Grant Colleges and Universities



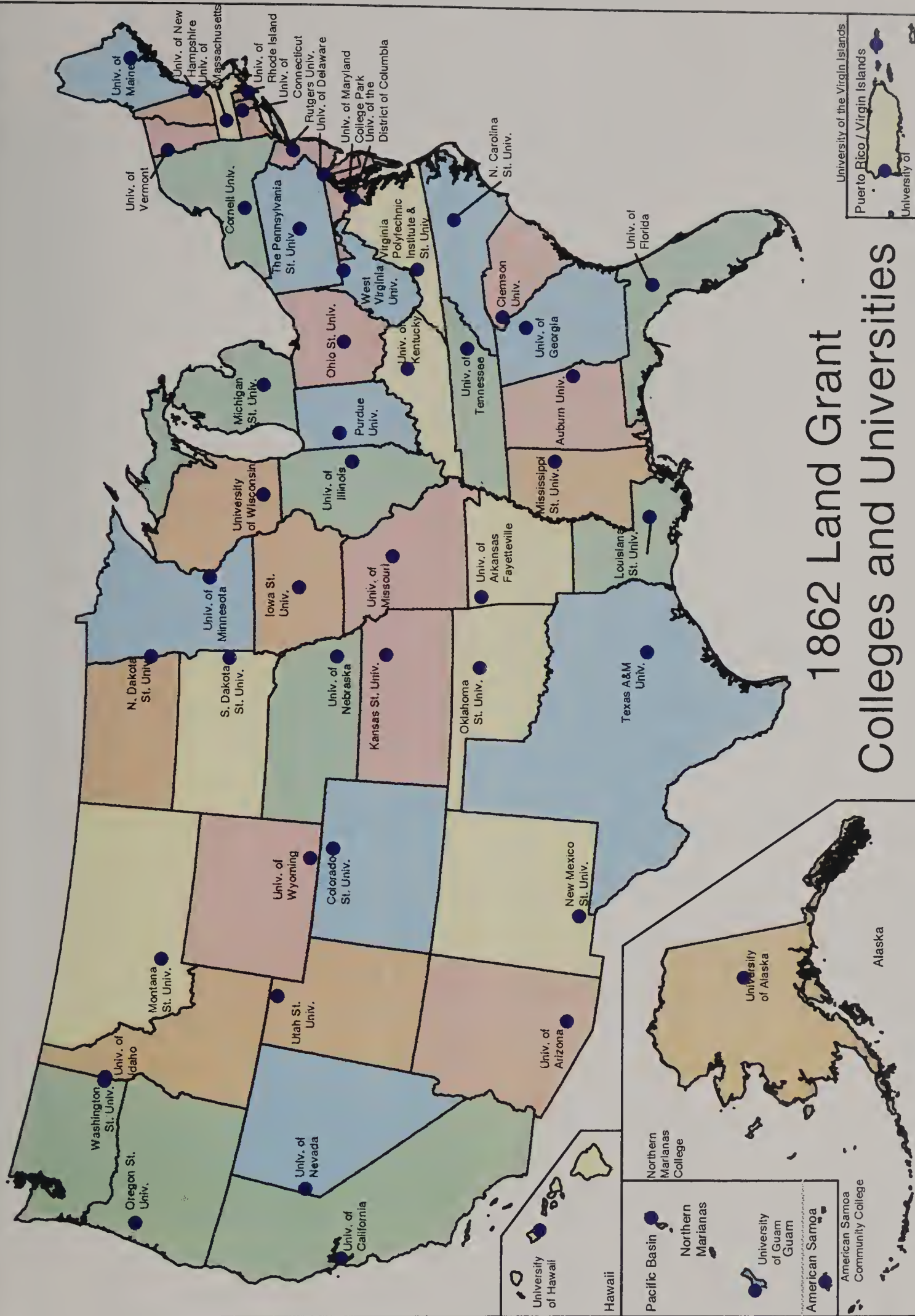
U.S. Department of Agriculture
Natural Resources Conservation Service
Resource Assessment and Strategic Planning Division
Washington, D.C. May 1998

Map ID: 2786
For Proper interpretation, see Explanation of
Analysis for this map at our web site. Search
for "USDASOTL" to locate our map index.

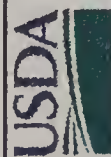
Source: U.S. Department of Agriculture
Cooperative State Research, Education, and Extension Service
Small Farm Program
Washington, D.C. 1-800-583-3071

1994 LAND GRANT COLLEGES & UNIVERSITIES

Diné College Tsaile, AZ	Little Big Horn College Crow Agency, MT	Sisseton Wahpeton Community College Sisseton, SD
D-Q University Davis, CA	Salish Kootenai College Pablo, MT	Fort Berthold Community College New Town, ND
Haskell Indian Nations University Lawrence, KS	Stone Child Community College Box Elder, MT	Cankdeska Cikana Community College Fort Totten, ND
Bay Mills Community College Brimely, MI	Nebraska Indian Community College Winnebago, NE	Sitting Bull College Fort Yates, ND
Fond du Lac Tribal and Community College, Cloquet, MN	Crownpoint Institute of Technology Crownpoint, NM	Turtle Mountain Community College Belcourt, ND
Leech Lake Tribal College Cass Lake, MN	Institute of American Indian Arts Sante Fe, NM	United Tribes Technical College Bismarck, ND
Blackfeet Community College Browning, MT	Southwest Indian Polytechnic Institute Albuquerque, NM	Northwest Indian College Bellingham, WA
Dull Knife Memorial College Lame Deer, MT	Cheyenne River Community College Eagle Butt, SD	Lac Courte Oreilles Ojibwa Community College Hayward, WI
Fort Belknap Community College Harlem, MT	Oglala Lakota College Kyle, SD	College of the Menominee Nation Keshena, WI
Fort Peck Community College Poplar, MT	Sinte Gleska University Rosebud, SD	



1862 Land Grant Colleges and Universities



U.S. Department of Agriculture
Natural Resources Conservation Service
Resource Assessment and Strategic Planning Division
Washington, D.C. May 1998

Map ID: 2784
For Proper interpretation, see Explanation of Analysis for this map at our web site. Search for "USDASOTL" to locate our map index.

Source: U.S. Department of Agriculture
Cooperative State Research, Education, and Extension Service
Small Farm Program
Washington, D.C. 1-800-583-3071

1862 Land-Grant Colleges and Universities

Auburn University Auburn, AL	University of Georgia Athens, GA	University of Massachusetts Amherst, MA	Cornell University Ithaca, NY	University of Tennessee Knoxville, TN
University of Alaska Fairbanks, AK	University of Guam Mangilao, GU	Michigan State University East Lansing, MI	North Carolina State University Raleigh, NC	Texas A&M University College Station, TX
American Samoa Community College Pago Pago, AS	University of Hawaii Honolulu, HI	College of Micronesia Kolonia, Pohnpei	North Dakota State University Fargo, ND	Utah State University Logan, UT
University of Arizona Tucson, AZ	University of Idaho Moscow, ID	University of Minnesota St. Paul, MN	Northern Marianas College Saipan, CM	University of Vermont Burlington, VT
University of Arkansas Fayetteville, AR	University of Illinois Urbana, IL	Mississippi State University Mississippi State, MS	Ohio State University Columbus, OH	University of the Virgin Islands St. Croix, VI
University of California System--Oakland	Purdue University West Lafayette, IN	University of Missouri Columbia, MO	Oklahoma State University Stillwater, OK	Virginia Polytechnic Institute and State University Blacksburg, VA
Colorado State University Fort Collins, CO	Iowa State University Ames, IA	Montana State University Bozeman, MT	Oregon State University Corvallis, OR	Washington State University Pullman, WA
University of Connecticut Storrs, CT	Kansas State University Manhattan, KS	University of Nebraska Lincoln, NE	Pennsylvania State University University Park, PA	West Virginia University Morgantown, WV
University of Delaware Newark, DE	University of Kentucky Lexington, KY	University of Nevada Reno, NV	University of Puerto Rico Mayaguez, PR	University of Wisconsin Madison, WI
University of the District of Columbia Washington, D.C.	Louisiana State University Baton Rouge, LA	University of New Hampshire Durham, NH	University of Rhode Island, Kingston, RI	University of Wyoming Laramie, WY
University of Florida Gainesville, FL	University of Maine Orono, ME	Rutgers University New Brunswick , NJ	Clemson University Clemson, SC	
	University of Maryland College Park, MD	New Mexico State University Las Cruces, NM	South Dakota State University Brookings, SD	

AUTHOR INDEX

Aakre, Dwight	124	Bowlan, Marion	132
Absher, Curtis W	84	Boyd, John W.	149
Aman, Kathy	163	Bradford, Leigh	85
Anderson, Gary	90	Bradley, Randy	164
Andrews, David	79	Bragg, Errol	52
Armstrong, Bertha	150	Braunworth, Bill	130
Arobio, Edward	5	Brockman, Matt	142
Arredondo, Rudy	91	Brown, Adell	88
Artero, Victor T.	70	Brown, Allen	118
Askew, Cleo	4	Brumfield, Robin	113
Auer, Kenneth	47	Bryan, Donna H.	137
Avalos, Edward	115	Bryant, Joe, Jr.	33
Baertsche, Steven	127	Buchanan, Bill	64
Baesler, Alice	83	Buckhalt, Ron	53
Baharanyi, Ntam	5	Bullen, Gary	76
Bailey, Betty	122	Bullock, Roy	141
Baird, Phil	125	Burkett, Ben	101
Barker, Dorothy	122	Burns, Don	152
Barker, Emmett	74	Butler Jr., Oscar	138
Barlow, Roger	102	Butler-Flora, Cornelia	79
Barth, Judge	124	Cady, John	49
Batcho, Donna	113, 160	Carr, Val	159
Beaulieu, Lionel J	102	Carrasquillo, Nelson	112
Beddard, Tom	161	Carson, Rachael	87
Beffort, Rita	115	Carusi, Cris	109
Bell, Stephan	149	Caruso, David	135
Bellanger, Patricia	97	Cavanaugh-Grant, Deborah	75
Ben Israel, Joseph	40	Chang, Charlie J.	47
Bender, Patricia	118	Cherry, Allen	140
Benjamin, Joan	104	Christan, Sue	161
Benepe, Barry	118	Christopherson, John	139
Berglund, Duane	124	Clapp, Roger	147
Biler, DeEtta	99	Clarke, Merrill	96
Birkenfeld, Bob	142	Clary, Greg	143
Bloch, John	145	Conklin, Larry	159
Boatman, James R.	163	Coleman, Quentin	175
Bolusky, Ben	46	Cooke, Margaret	95
Booker, Richard	151	Cowardin, Mary Beth	127
Borgerding, Glen	99	Cranney, Jim	150
Borges, Sheila	134	Crawford, Phillip	152
Bowen, Diane	158	Crebs, Doug	108

AUTHOR INDEX

Crickenberger, Roger	121	Gale-Sinek, Michele	154
Cristan, Sue	161	Gallegos, Don	163
Crocker, Tim	68	Gamble, John	3
Crump, Leon	4	Garbacz, Stan	109
Currie, Jim	7	Gardner, Cassel	67
Crystal, Curtis	82	Garrett, Jim	138
Dahl, Diana	159	Garvey, Greg	7
Damerow, Gail	85	George, Clinton	148
Dardis, Lori	159	Gibson, Eric	37
Davies, Bob	113	Gibson, Rick	8
Davies, Phil	159	Giesler, Gerald	87
Davis, Mark	44	Godfrey, George	81
Day, John	98	Gold, Mary	90
Delano, Fred	82	Goldstein, Bruce	47
DePhelps, Colette	72	Gomez, Raymond Edmund	115
DiMatteo, Katherine	68	Gonzalez, Lourdes	36
Distefano, Ana Maria	133	Good, Georgia	137
Dobbins, Craig	77	Gordley, John	49
Drost, Dan	144	Gordon, Winston I.	117
Duffy, James J.	91	Grabner, Barbara	80
Duffy, Jim	164	Greaser, George	133
Eastman, Wilbur	145	Green, Judy	117
Ebodaghe, Denis	54	Groh, Trauger M.	87
Edberg, Kevin	99	Gutierrez, Luz Bazan	152
Edwards, Macon	46	Gutierrez, Ventura	40
Edward, Percival	147	Hager, Bill	61
Eisenberg, Pablo	46	Halbrook, Steve	74
Engbeck, Eric	161	Hall, John	155
English, Henry	35	Hamilton, Hal	83
Escobar, Nelson	129	Hamley, Mark	125
Everett, Mike	72	Handwerker, Tom	92
Exner, Rick	80	Hankin, Eni	7
Farris, Jon	139	Harness, Jesse	101
Faust, Robert	159	Harold, H.	106
Fawcett-Long, John	153	Harper, Jayson	133
Fellers, Iris	161	Harrison, Mark	50
Felzien, Jennifer	42	Haser, James	106
French, Mike	34	Hassebrook, Chuck	108
Frost, Yvonne	160	Haugen, Jerry	130
Fryer, Lee	85	Hayes, Dennis	38
Fuller, Jimmy	64	Hein, Norlin	105
Funicello, John	119	Helt, Lawrence	124
Gaibler, Floyd	45	Henry, Leslie	138
Gaines, Joe	140	Henze, Mark T.	85

AUTHOR INDEX

Herron, Cliff	59	Krimerman, Len	43
Hewlett, John	157	Krueger, Starry	119
Hill, Bill	159	Krug, Kelly	36
Hill, Glenwood F.	69	Kuhlman, Michael	70
Hillsman, Zelma	120	Laffer, Laura	120
Holmes, Larry	63	Lamm, Dennis	41
Hommes, Harold	78	Larison, Grey	161
Hoppe, Bob	56	LaRowe, Russ	95
Horne, Savi	121	Lauriault, Robin	160
Howell, John	94	Lawaetz, Hans	148
Hudfpith, Joe	99	Lazarus, Bill	99
Hudson, Donna	140	Lee, Andy	86, 145
Humberd, Ray	141	Liedi, Mark	156
Hutchison, Michael	135	Lietzau, Christine	95
Iverson, Paul	111	Lewis, Ed	65
Jeffrey, Roy	43	Lewis, Kent	150
Johannes, Jim	107	Lewis, Sherman	129
Johnson, Margaret	138	Little, Amy	116
Johnson, Dale	92	Lombardi, John	158
Johnson, Gordon	45	Loser, Jeff	63
Johnston, Tamiani	7	Love, Ross	130
Jolly, Desmond	38	Loza, Moises	48
Jones, Ben	8	Lufkins, Ronnie	94
Jones, Howard	89	Lyle, Corrine	73
Jones, Jeff	130	Lyons, Dan	121
Jones, Randy	48	MacDuff, Ray	126
Jones, T. Keith	52	Macher, Ron	105
Jordan, Mary	93	Mack, Wayne	137
Junk, Robert	133	Magdoff, Fred	146
Kane, Patricia	160	Mager, Linda	160
Karhu, Vicky	141	Makinson, Daphne	145
Kays, Jonathan	82	MaLone, Bryce	86
Kelly, Debi	103	Maloney, Rick	129
Kelly, Maria	36	Marentes, Carlos	143
Kendall, Stephen A.	164	Markstein, Bob	7
Keys, Nathaniel	142	Marriott, Bruce A.	112
Keys, Charlotte	101	Marsh, Dyremple	103
Khan, Mohammed	65	Martin, Cathleen	119
King, Calvin	31	Martin, Melinda	124
Kirschenmann, Annie	158	Mask, Paul	3
Kirchhoff, Richard	48	Maurer, Teresa	31
Kjelshus, Ben	81	Mayne, John C.	69
Klemme, Rick	157	McAlpin, Valerie	122
Kling, Lou Ann	59	McCleod, Mike	49

AUTHOR INDEX

McConnell, Tom	153	Peabody, Mary	146
McDomick, Joseph	137	Pennick, Jerry	4
McEvoy, Miles	165	Perkins, Lynn	119
McFeeters, Donald	128	Perry, Luddene E.	162
McGlew, Edwin	160	Perry, Janet	56
McGowan, Claude	67	Phillip, Jackson	97
McGrath, Michael	44	Phillips, Laura	46
McKinnon, Leslie	165	Picciano, Lorette	50
McKissick, Carol	125	Poage, Ben	83
McLellan, Griffith	161	Pond, Doug	163
Meadows, Steve	136	Poole, Terry	92
Mendenhall, Anne	158	Pooler, Robert	164
Mesh, Marty	158	Powell, Lee	60
Meyer, Barbara	66	Powell, Marie	109
Meyers, Larry	49	Powers, Tim	60
Miller, Dale	60	Preston, Lisa	148
Miller, M. Wayne	122	Pretty on Top, Janine Pease	107
Mills, Jean	4	Prince, Carolyn	122
Milton, Bob	61	Proctor, Stuart	49
Mizelle, Bill	70	Pugh, Nelson	67
Moe, Matthew	161	Ragsdale, Nancy	53
Molen Yezak, Jennifer	52	Rall, Steve	95
Montenegro, Jose	37	Rasmussen, Phil	144
Montgomery, Carroll	102	Rector, Natalie	94
Montoya, Valerie	116	Reedus, Carolyn	2
Moreno, Tirso	66	Reinhardt, Linda	81
Mortensen, Ginah K.	81	Relli, Robert	165
Mountjoy, Daniel	40	Rich, Christina M.	75
Moynihan, Meg	95	Richards, Keith	31
Mullenholz, John J.	49	Robbins, Pat	32
Mundende, D. Chongo	129	Roberts, Camilla	145
Murray, Pam	109	Robinson, John	101
Nagengast, Dan	82	Rolando, Sandy	74
Nixon, Ron	120	Ross, Barbara	105
Nopar, Doug	98	Roth, Monika	117
Olive, Christina	71	Roth, Richard	107
Olmeda, Rafael	134	Roussel, Craig M	164
Olsen, Ron	42	Royalty, Gene	83
Olson, Michael	37	Rubingh, Jim	41
Ozer, Kathy	48	Ruhf, Kathryn	93
Paige, Ralph	3	Rufledt, Larry	156
Parker, Randy	144	Russell, Betty	33
Parslow, Tom	157	Rust, Charles	107
Patterson, Mitchell	151	Ruuttila, Eero	111

AUTHOR INDEX

Sabota, Cathy	2	Tidemann, Larry	139
Sailus, Marty	119	Tidwell, Robert	114
Sanchez, Virginia	111	Toulu, Thao	36
Saum, Karen	89	Townsend, Marge	127
Schmale, Lin	150	Tuli, Govia	7
Schmidt, Fred	144	Umberger, Steve	151
Schuster, David	147	Uncles, Richard	112
Schwitzer, John	77	Upp, Sylvia	160
Scowcroft, Bob	37	Usinger-Lesquereux, Janet	111
Seldman, Neil	48	Valenzuela, Hector	71
Senter, David	46	VanSchoorl, Meg	152
Sessions, Jim	140	Varnier, Dave	110
Sessorns, Bernice	120	Viers, Joran	164
Shanley, James	107	Volpe, Steven	135
Sheldon, Phil	159	Wade, Alvin	141
Shultz, Greg	115	Waller, Steve	110
Sherrod, Shirley	3	Walters, Fred C.	85
Shulterbrandt, Sheila	147	Wardensky, Kim	148
Sidemann, Eric	89, 159	Ware, Alan	128
Simon, Marion	84	Warren, Debby	123
Singleton, Vanese W.	5	Watson, Greta A.	143
Skaggs, Kathy	139	Wechsler, Deborah S.	31
Skelton, Irvin	5	Wells, John	65
Skylander, Kim	108	Whatley, Booker T.	86
Slover, Sarah	158	Whitaker, Charles	64
Small, Stephen J.	87	Whitford, Debbie	60
Smalley, Susan	96	Whiting, Van	138
Smit, Jac	50	Whitmarsh, Donna	162
Smith, Roland D.	143	Williams, Harvey	33
Smith, Victoria M.	164	Williams, Robert	153
Staller, Bernie	149	Wimberley, Ronald	122
Stanley, Kathleen	150	Wintersteen, Wendy	78
Steele, Cheryl	57	Wonnacott, Enid	160
Stephen, Diana	84	Woods, Fred	54
Stephenson, Garry	130	Worstell, Jim	32
Steven, S.H.	87	Wright, Mike	161
Stevens, Andrew	126	Yee, Mon	46
Stevenson, Theresa	77	Yokley, Wayne	104
Sullivan, Timothy J.	98	Young, Vance	113
Summers, Larry	52	Youngberg, Garth	91
Swisher, Mickie	68	Zabawa, Robert	4
Tarrier, Sandra	162	Zachariades, Chris	46
Tatsey, Terry	106	Zerger, Daryl	40
Teffeau, K. Marc	92	Zippert, John	3
Thomas, Elridge	148		

Notes

1	1	1	1
2	2	2	2
3	3	3	3
4	4	4	4
5	5	5	5
6	6	6	6
7	7	7	7
8	8	8	8
9	9	9	9
10	10	10	10
11	11	11	11
12	12	12	12
13	13	13	13
14	14	14	14
15	15	15	15
16	16	16	16
17	17	17	17
18	18	18	18
19	19	19	19
20	20	20	20
21	21	21	21
22	22	22	22
23	23	23	23
24	24	24	24
25	25	25	25
26	26	26	26
27	27	27	27
28	28	28	28
29	29	29	29
30	30	30	30
31	31	31	31
32	32	32	32
33	33	33	33
34	34	34	34
35	35	35	35
36	36	36	36
37	37	37	37
38	38	38	38
39	39	39	39
40	40	40	40
41	41	41	41
42	42	42	42
43	43	43	43
44	44	44	44
45	45	45	45
46	46	46	46
47	47	47	47
48	48	48	48
49	49	49	49
50	50	50	50
51	51	51	51
52	52	52	52
53	53	53	53
54	54	54	54
55	55	55	55
56	56	56	56
57	57	57	57
58	58	58	58
59	59	59	59
60	60	60	60
61	61	61	61
62	62	62	62
63	63	63	63
64	64	64	64
65	65	65	65
66	66	66	66
67	67	67	67
68	68	68	68
69	69	69	69
70	70	70	70
71	71	71	71
72	72	72	72
73	73	73	73
74	74	74	74
75	75	75	75
76	76	76	76
77	77	77	77
78	78	78	78
79	79	79	79
80	80	80	80
81	81	81	81
82	82	82	82
83	83	83	83
84	84	84	84
85	85	85	85
86	86	86	86
87	87	87	87
88	88	88	88
89	89	89	89
90	90	90	90
91	91	91	91
92	92	92	92
93	93	93	93
94	94	94	94
95	95	95	95
96	96	96	96
97	97	97	97
98	98	98	98
99	99	99	99
100	100	100	100



Small Farm Program
USDA-Cooperative State Research,
Education, and Extension Service
Stop 2220, Washington, D.C. 20250
Tollfree: 1-800-583-3071
Website address:
www.reeusda.gov/smallfarm